

OFFICE OF THE CHANCELLOR

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VERMONT STATE COLLEGES

CASTLETON UNIVERSITY

COMMUNITY COLLEGE OF VERMONT

JOHNSON STATE COLLEGE

LYNDON STATE COLLEGE

VERMONT TECHNICAL COLLEGE

MEMORANDUM

TO: VSC Finance & Facilities Committee

M. Jerome Diamond

J. Churchill Hindes, Chair

Tim Jerman Bill Lippert

Christopher Macfarlane, Vice Chair

Linda Milne

Martha O'Connor

Aly Richards

FROM: Steve Wisloski, CFO and VP of Finance & Administration

DATE: July 13, 2016

SUBJ: Special Finance & Facilities Committee Meeting on July 20, 2016

A Special meeting of the Finance and Facilities Committee of the VSC Board of Trustees is scheduled from 1:00 p.m. to 2:00 p.m. in Hoff Hall at Castleton University.

The purpose of this Special meeting is to review and vote on the Chancellor's proposed FY2018 tuition recommendation for each of the five colleges, and for the System overall.

As is summarized in the attached Agenda, the discussion will begin with a presentation of the Chancellor's final FY2018 tuition recommendation, based upon further discussions with the individual Colleges and taking into consideration the competitive market environment and the projected impact on the overall System budget.

Next, the consolidated FY2018 System budget estimate, updated with any changes or new information since the June 20 meeting, will be reviewed, and the overall System-level average tuition increase and corresponding budget deficit highlighted.

A change to Policy 403, *Annual Operating Budget*, will then be submitted for approval. The purpose of this revision is to establish that the Board of Trustees will approve <u>maximum</u> rates for tuition, fees, room and board, but that the Colleges will have latitude to set lower rates if deemed necessary taking pertinent market factors into consideration.

Finance & Facilities Committee Meeting of July 20, 2016 Page 2

Finally, a Resolution approving the Chancellor's FY2018 tuition recommendation will be presented for approval and further recommendation to the Board of Trustees at its meeting the following day.

Additional materials have been provided for the Committee's information, including enrollment trends and four, six and 11-year averages of the historical tuition, bargaining unit salaries, health care costs, and the State appropriation.

Should you have any questions regarding the upcoming meeting or any other matter, or any requested additions to the agenda, please contact me at stephen.wisloski@vsc.edu or (802) 224-3022. Thank you.

Attachments:

- 1. Agenda
- 2. Meeting Materials

cc: VSC Board of Trustees, Council of Presidents and Business Affairs Council Sam Winship, Vermont Department of Finance & Management The Honorable Douglas Hoffer, Vermont State Auditor

Vermont State Colleges Board of Trustees Finance and Facilities Committee Meeting July 20, 2016

AGENDA

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- 2. Consent agenda
 - a. Approve minutes of June 20, 2016 meeting
 - b. Establishment of Endowment, CCV: Karen Raylene Clark Memorial Scholarship Fund
- 3. Chancellor's remarks and FY2018 tuition recommendation
- 4. Review of FY2018 System budget estimate incorporating tuition recommendation
- 5. Discussion of proposed change to Policy 403, Annual Operating Budget
- 6. Consideration of Resolution approving Chancellor's recommendation
- 7. Other business
- 8. Public comment
- 9. Adjourn

MEETING MATERIALS

1.	Consent agenda items	Page 4
2.	FY2018 tuition table (simplified format)	Page 12
3.	FY2018 System budget estimate incorporating tuition recommendation	Page 21
4.	Proposed revision to Policy 403, Annual Operating Budget	Page 23
5.	Form of Resolution approving FY2018 tuition	Page 39
6.	Historical tuition, appropriation, salary, health care and enrollment information	Page 44

Item 1: Consent Agenda Items

Unapproved minutes of the Finance & Facilities Committee meeting Monday, June 20, 2016

Note: These are unapproved minutes, subject to amendment and/or approval at the subsequent meeting.

The Vermont State Colleges Board of Trustees Finance and Facilities Committee met on June 20, 2016 at the Chancellor's Office in Montpelier.

Committee members present: Church Hindes (Chair), Jerry Diamond, Tim Jerman, Bill Lippert, Chris Macfarlane (Vice Chair), Martha O'Connor, Aly Richards (by phone)

Absent: Linda Milne

Other trustees: Karen Luneau (by phone), Mike Pieciak

Presidents: Joe Bertolino, Elaine Collins, Joyce Judy, Dan Smith, Dave Wolk

Chancellor's Office Staff: Tricia Coates, Director of External and Governmental Affairs

Deb Robinson, Controller

Dave Rubin, Grants Coordinator

Elaine Sopchak, Executive Assistant to the Chancellor

Jeb Spaulding, Chancellor

Sophie Zdatny, Associate General Counsel Yasmine Ziesler, Chief Academic Officer

From the Colleges: Nolan Atkins, Interim Academic Dean, Lyndon State College

Scott Dikeman, Dean of Administration, Castleton University

Maureen Hebert, Associate Dean of Continuing Education & Workforce

Development, VTC

Loren Loomis Hubbell, Dean of Administration, Lyndon State College

Barbara Martin, Dean of Administration, Community College of Vermont

Maurice Ouimet, Director of Admissions, Castleton University

Toby Stewart, Controller, Johnson State College

Lit Tyler, Dean of Administration, Vermont Technical College

Beth Walsh, President, VSCUP, Johnson State College

Chair Hindes called the meeting to order at 1 p.m.

VSC Finance & Facilities Committee Meeting June 20, 2016 UNAPPROVED MINUTES

Trustee Lippert informed the Committee about a VPR report regarding tuition offerings in neighboring states, and gubernatorial candidates' plans for free tuition. Chair Hindes asked CFO Wisloski to provide data on the average net revenue for out-of-state students. Trustee Lippert asked that the gubernatorial candidates' plans be fact checked. Chancellor Spaulding stated that the VSC does not endorse any candidates or plans, but will provide information or feedback.

1. Consent agenda

Trustee Diamond moved the consent agenda. There were no requests to remove items from the consent agenda. Trustee Macfarlane seconded. The consent agenda was approved unanimously.

- 2. Exercise: Creation of a "top-down" FY2018 pro-forma System budget projection CFO Wisloski led the Committee through a pro forma budget for FY2018. He asked the Committee to consider a change to VSC Policy 403 to allow presidents to modify tuition rates under the maximum recommended amounts. Regarding Item #5, the Committee gave its initial approval of a more simplified tuition presentation format. Trustee Richards joined the meeting via phone at this time.
- 3. <u>Chancellor's remarks, and Presidents' discussion of tuition requests by College</u>
 Each president presented tuition requests for the colleges and answered questions from the
 Committee. Trustee Lippert asked for enrollment figures for the colleges to accompany budget
 data. Trustees Pieciak and Luneau left the meeting at this time. Trustee Diamond suggested that
 the Board receive guidance on how to communicate the varying tuition rates being discussed.
 Chair Hindes instructed Committee members to contact CFO Wisloski for any additional data
 points needed prior to the July Board meeting.
- 4. Presentation of "bottom-up" System budget with Colleges' tuition requests
- 5. Discussion of form of tuition request

Items 4 and 5 were discussed as part of Item 3.

6. Update on AGB Report initiatives

CFO Wisloski distributed a draft report (attached) of status on many of the recommendations made by AGB in their report.

7. Other business

Trustee O'Connor shared that there will be a number of committee meetings on the morning of July 20th at Castleton University before the full Board meeting begins.

Maureen Hebert briefed the Committee on the details of the \$4M Working Families grant from the US Department of Labor that Vermont Tech and CCV just received.

VSC Finance & Facilities Committee Meeting June 20, 2016 UNAPPROVED MINUTES

8. Public comment

There was no other business or public comment.

Trustee Diamond moved to enter executive session pursuant to 1 V.S.A. § 313(a)(1)(F) and (3), to: (1) receive confidential attorney-client communications from counsel made for the purpose of providing professional legal services to the Committee and where premature general public knowledge would clearly place the Committee at a substantial disadvantage; and (2) discuss the appointment or employment of a public officer. Other VSC Board members, the Chancellor, the Associate General Counsel, the Chief Financial Officer, the Director of External & Governmental Affairs, and the Presidents were included in the executive session, in addition to the Committee.

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The motion was seconded by Trustee Macfarlane and the Committee voted unanimously to enter executive session. The Committee entered executive session at 3:40 p.m. The Committee exited executive session at 3:45 and took no action.

Chair Hindes adjourned the meeting at 3:45 p.m.





Vermont State Colleges AGB Institutional Strategies, Inc. DRAFT External Review and Revenue Enhancement Project Report

#_	Entity	Strategy	Brief Description	Cost or Needed Re/Investment	Revenue or Savings Target	Target Net Revenue	Timeframe	Under
1	Chancellor's Office	System Efficiencies	Review wages & benefits, cost reduction synergies to eliminate duplication, collaboration on supplies and services	750,000	3,000,000	2,250,000	FY2017	Update
2	Chancellor's Office	Programming	System-wide online strategy, credentials & certificates, revenue sharing/buy vs. build, residental Associates degree programs					
3	Castleton	Graduate Students	Add 500 students, increase marketing, add one or two graduate admissions staff; cost includes \$200k new investment	3,350,000	5,000,000	1,650,000	5-7 years	
4	Johnson	Online Programs	Add 1,000 students, increase servicing and marketing to target adding first 150; cost includes \$200k new investment	3,476,000	5,200,000	1,724,000	5-7 years	
5	Johnson	Residential Capacity	Add 120 students to room & board	480,444	1,163,520	683,076	5-7 years	
6	Lyndon	Residential Capacity	Add 100 students room & board	400,370	969,600	569,230	5-7 years	
7	Vermont Tech	Residential Capacity	Add 120 students room & board	480,444	1,163,520	683,076	5-7 years	
8	Systemwide	Transfer Students	Add 275 transfer students across the system	976,800	2,640,000	1,663,200	5-7 years	
9	VSC Board	Tuition Increases	From Report: "it is recommended that the VSC Board continue to approve modest increases in tuition each year"				FY2018 and beyond	
10	VSC Board	Prior Prior FAFSA	From Report: "To stay competitive the VSC Board will need to make the decision on fiscal 2018 tuition in the summer of 2016."				Summer 2016	
11								
12		AGB Report Cost		150,000				

TOTALS:

10,064,058

19,136,640

9,222,582



July 5, 2016

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Vermont State Colleges PO Box 7 Montpelier, VT 05601

Jeb Spaulding, Chancellor

Dear Chancellor Spaulding:

It is my privilege to present our request to establish a new endowment at the Community College of Vermont in honor of Karen Raylene Clark, who worked as Coordinator of Academic Services from 2002 until her passing in 2015 and was a beloved member of the CCV community.

This endowment is made possible by a generous gift of \$25,000 we have received from Karen's parents, Helen M. Clark and T. Wayne Clark, supplemented by numerous gifts in Karen's honor from other members of her family and her many friends.

Karen believed very personally in the value of hard work, commitment, and in the power of learning from our life experiences. For more than fifteen years, as a teacher, advisor, colleague, and friend, Karen brought her boundless energy, sunny disposition, and belief in the power of education to the CCV community where she worked passionately to instill these values in the students she advised.

Karen worked hard for all she accomplished in life, believing that those who struggle the most have the potential to go the farthest. Always learning and adapting from the successes and the failures in her life, Karen found her way to CCV where the work of academic advisor gave her the role she most treasured: helping others succeed.

Through good humor, compassion, and constant reassurance, Karen helped hundreds of students adjust to the demands of their classes and plan a bright future for themselves. Her students could present no excuse strong enough to hold up under the pressure Karen applied to keep them on track in their studies. For many, Karen's guidance meant climbing out of poverty; it meant an improved quality of life for all.

Karen's family and friends establish this endowed scholarship fund in Karen's honor to help her passion and her memory endure by encouraging students to persist in their studies, complete their degrees, and reach their career goals.

We seek approval from the Vermont State Colleges Board of Trustees to establish the Karen Raylene Clark Memorial Scholarship Fund.

Most sincerely,

Joyce Judy President

enc: VSC Policy 412 Form C

FORM C

- NEW FUNDING SOURCE DOCUMENT - ENDOWMENTS ONLY

COMMUNITY COLLEGE OF VERMONT

(College Name)

Submit to Chancellor's Office for all activities based upon a new funding source. Place copy in front of any applicable master file.

i iac	e copy in front or any applicable master	IIIG.		
1)	Name of endowment: (type in all CAP	'S)		
	KAREN RAYLENE CLARK MEMORIA	L SCHOLARS	SHIP FUND	
2)	Granting agency/donor/other funding s	source: (A	tach supporting De	ocumentation)
	HELEN M. CLARK AND T. WAYNE	CLARK; FAN	MILY AND FRIENDS C	OF KAREN RAYLENE CLARK
3)	Purpose of endowment: (Attach suppo	rting Docu	mentation)	
	TO ENCOURAGE STUDENTS TO PER THEIR CAREER GOALS.	RSIST IN THE	EIR STUDIES, COMPL	ETE THEIR DEGREES, AND REACH
4)	Proper accounting fund:			
,	√ Regular Endowment		Term E	ndowment
5)	General Ledger Activity Code(s): (as	proposed o	or assigned)	
	#17013			
6a)	Date Endowment Reach Endowment	Status:		
	DATE OF BOARD OF TRUSTEES APPR	OVAL: JUL	Y 21, 2016	
7)	Reporting requirements: (format/t	o whom/fre	equency/other)	
				TO HELEN M. CLARK AND T. WAYNE AND AT THE END OF THE FISCAL YEAR.
8a)	Funding amount:	8b) <u>√</u> (One-time - OR	
	\$25,000	9	Ongoing funding (i	ndicate timeframe:)
	\$23,000			
9a)	Is principal use allowed:			replenishment of principal
	(w/Board OK?)		allowed	or required:
	NO			
10)	If investment proceeds generated, ind		ded disposition:	
	Per Board Approved Spending PrFully expend for program as pres			
	$\frac{1}{}$ Increase principal for inflation and		emainder	
	All Investment earnings added for			g for endowment purposes begins
	Other (describe:)			
11)	President:	12) <u>Date</u>	to Ch's Ofc: uly 5, 2016	13) Date Board Approved:
	Joyce Judy	Ju	ıly 5, 2016	

VERMONT STATE COLLEGES

BOARD OF TRUSTEES

RESOLUTION

VSC Finance and Facilities Committee Business: Consent Agenda

WHEREAS, At its July 20, 2016 meeting the VSC Finance and Facilities

Committee discussed the business items outlined below; therefore,

be it

RESOLVED, The Committee has voted to approve the items outlined below and

recommends them to the full Board:

• Approval of the minutes of the June 20, 2016 meeting

• Establishment of the Karen Raylene Clark Memorial Scholarship Fund at Community College of Vermont

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Item 2: FY2018 Tuition Recommendation (FY2017 also included for comparison)

4.0%

VERMONT STATE COLLEGES FY2018 Proposed Tuition, Fees, Room & Board (simplified presentation)

Maximum Full Time Undergraduate Tuition

	Proposed			
	FY2018	\$ Change	% Change	FY2017
CCV (per credit hour)				
Vermonter	261	8	3.2%	253
Non-Vermonter	522	16	3.2%	506
Castleton University				
Regular programs				
Vermonter	10,872	624	6.1%	10,248
Non-Vermonter	26,424	768	3.0%	25,656
Nursing	20, .2 .	. 33	0.070	20,000
Vermonter	14,208	888	6.7%	13,320
Non-Vermonter	26,424	(2,304)	-8.0%	28,728
	,	(=,===,		,
Johnson State College				
Vermonter	10,632	408	4.0%	10,224
Non-Vermonter	23,592	912	4.0%	22,680
Lyndon State College				
Vermonter	10,632	408	4.0%	10,224
Non-Vermonter	22,800	888	4.1%	21,912
Vermont Technical College				
Regular programs				
Vermonter	13,512	552	4.3%	12,960
Non-Vermonter	25,824	1,032	4.2%	24,792
International	29,688	1,200	4.2%	28,488
Dental Hygiene				
Vermonter	16,920	696	4.3%	16,224
Non-Vermonter	26,448	1,056	4.2%	25,392
International	30,312	1,224	4.2%	29,088
<u>Nursing</u>				
Vermonter	14,184	576	4.2%	13,608
Non-Vermonter	29,928	1,200	4.2%	28,728
International	33,792	1,368	4.2%	32,424

Notes

VSC SYSTEM AVERAGE

- 1. Per credit rates are full time divided by 24, unless otherwise noted.
- 2. Non-Vermonter includes students who do not meet VT residency requirements, except for those in special programs with individually identified rates.
- 3. New England Board of Higher Education Board (NEBHE) rate is 150% of Vermonter rate (except CCV, for which NEBHE rate equals the Vermonter rate).
- 4. JSC and VTC Online rates are same as Vermonter rate for all students.

VERMONT STATE COLLEGES FY2018 Proposed Tuition, Fees, Room & Board (simplified presentation)

Maximum Full Time Graduate Tuition

	Proposed			
	FY2018	\$ Change	% Change	FY2017
Castleton University				
Vermonter	14,400	4,500	45.5%	9,900
Non-Vermonter	14,400	0	0.0%	14,400
Johnson State College				
Vermonter	10,296	396	4.0%	9,900
Non-Vermonter	14,976	576	4.0%	14,400
Lyndon State College				
Vermonter	10,134	396	4.1%	9,738
Non-Vermonter	21,312	828	4.0%	20,484
Vermont Technical College				
Vermonter	12,672	522	4.3%	12,150
Non-Vermonter	24,228	990	4.3%	23,238
International	27,828	1,116	4.2%	26,712

Notes

- 1. Per credit and summer rates are full time divided by 18.
- 2. Non-Vermonter includes students who do not meet VT residency requirements, except for those in special programs with individually identified rates.
- 3. New England Board of Higher Education Board (NEBHE) rate is 150% of Vermonter rate.

VERMONT STATE COLLEGES FY2018 Proposed Tuition, Fees, Room & Board (simplified presentation)

Fees, Room & Board

	Proposed			
	FY2018	\$ Change	% Change	FY2017
Individual Service Fees:				
Set by Board				
Application	51	2	4.1% all	49
Graduation	98	3	3.2% all	95
Late Registration	64	2	3.2% all	62
Student Activity Fee	278	8	3.0% /yr	270
Change of Program or Course (after normal drop/add period)	25	1	4.2% all	24
Facilities Fee	820	24	3.0% /yr	796
Set by Colleges Orientation/Basic Skills Testing/Assess Course Fees Partial Payment Penalty Fees	sment	(can be adju as necessar	sted for inflation y)	
Room Rates:				
Double Room	6,128	180	3.0% /yr	5,948
Premium for a Single Room	1,634	48	3.0% /yr	1,586
Reduction for Tripling	(626)	(18)	3.0% /yr	(608)
Single Room Suite	8,538	252	3.0% /yr	8,286
Board Rates:				
Gold Plan/unlimited meals with \$100/yr	4,162	122	3.0% /yr	4,040
Base plan/12 meals/wk with \$150/yr in	4,008	118	3.0% /yr	3,890
8 meals/wk with \$220/yr in DB	3,854	114	3.0% /yr	3,740

VERMONT STATE COLLEGES Tuition, Fees, Room & Board Rates for FY2017

1/13/16

UNDERGRADUATE TUITION

TUITIONS

	UNDERGRADUATE TUITION							
TIONS:								
001414111	NITY COLL FOR OF VERMONT	FY2017	\$ Change	% Change	FY2016	\$ Change	% Change	FY2015
	NITY COLLEGE OF VERMONT							
Per-	Credit Hour Rate:	050	_	0.050/	0.40	_	0.000/	200
	Vermonter	253	7	2.85%	246	7	2.93%	239
	Non-Vermonter	506	14	2.85%	492	14	2.93%	478
	NEBHE (150% Vermonter rate)	380	10	2.70%	370	11	3.06%	359
	International (Non Vermonter rate)	506	14	2.85%	492	14	2.93%	478
CASTLE	TON UNIVERSITY							
	time rate:							
	Vermonter	10,248	0	0.00%	10,248	480	4.91%	9,768
	Non-Vermonter	25,656	0	0.00%	25,656	1,224	5.01%	24,432
	NEBHE (150% Vermonter rate)	15,408	0	0.00%	15,408	744	5.07%	14,664
	International (150% Vermonter rate)	15,408	0	0.00%	15,408	744	5.07%	14,664
Per-	Credit Hour Rate							
	Vermonter	427	0	0.00%	427	20	4.91%	407
	Non-Vermonter	1,069	0	0.00%	1,069	51	5.01%	1,018
	NEBHE (150% Vermonter rate)	642	0	0.00%	642	31	5.07%	611
	International (150% Vermonter rate)	642	0	0.00%	642	31	5.07%	611
Sum	nmer Sessions							
	Vermonter	427	0	0.00%	427	20	4.91%	407
	Non-Vermonter (150% Vermonter rate)	642	0	0.00%	642	31	5.07%	611
	NEBHE (150% Vermonter rate)	642	0	0.00%	642	31	5.07%	611
	International (150% Vermonter rate)	642	0	0.00%	642	31	5.07%	611
	sing: time rate:							
<u>Fuii</u>	Vermonter	12 220	0	0.00%	12 220	624	4.91%	12 606
	Non-Vermonter	13,320 28,728	0	0.00%	13,320 28,728	1,368	5.00%	12,696 27,360
	NEBHE (150% Vermonter rate)	20,016	0	0.00%	20,726	960	5.04%	19,056
	International (150% Vermonter rate)	20,016	0	0.00%	20,016	960	5.04%	19,056
Por	Credit Hour Rate							
1 61-	Vermonter	555	0	0.00%	555	26	4.91%	529
	Non-Vermonter	1,197	0	0.00%	1,197	57	5.00%	1,140
	NEBHE (150% Vermonter rate)	834	0	0.00%	834	40	5.04%	794
	International (150% Vermonter rate)	834	0	0.00%	834	40	5.04%	794
Sum	nmer Sessions							
	Vermonter	555	0	0.00%	555	26	4.91%	529
	Non-Vermonter (150% Vermonter rate)	834	0	0.00%	834	40	5.04%	794
	NEBHE (150% Vermonter rate)	834	0	0.00%	834	40	5.04%	794
	International (150% Vermonter rate)	834	0	0.00%	834	40	5.04%	794
	ON STATE COLLEGE time rate:							
<u>. un</u>	Vermonter	10,224	240	2.40%	9,984	384	4.00%	9,600
	Non-Vermonter	22,680	0	0.00%	22,680	1,080	5.00%	21,600
	NEBHE (150% Vermonter rate)	15,336	360	2.40%	14,976	576	4.00%	14,400
	International (Non Vermonter rate)	22,680	0	0.00%	22,680	1,080	5.00%	21,600
Per-	Credit Hour Rate							
	Vermonter	426	10	2.40%	416	16	4.00%	400
	Non-Vermonter	945	0	0.00%	945	45	5.00%	900
	NEBHE (150% Vermonter rate)	639	15	2.40%	624	24	4.00%	600
	International (Non Vermonter rate)	945	0	0.00%	945	45	5.00%	900
<u>Su</u> m	nmer Sessions							
	Vermonter	426	10	2.40%	416	16	4.00%	400
	Non-Vermonter (150% Vermonter rate)	639	15	2.40%	624	24	4.00%	600
	NEBHE (150% Vermonter rate)	639	15	2.40%	624	24		600
	International (150% Vermonter rate)	639	15	2.40%	624	24		600

DON STATE COLLEGE							
Full time rate:							
Vermonter	10,224	240	2.40%	9,984	288	2.97%	9,69
Non-Vermonter	21,912	528	2.47%	21,384	624	3.01%	20,76
NEBHE (150% Vermonter rate)	15,336	360	2.40%	14,976	432	2.97%	14,54
International (Non Vermonter rate)	21,912	528	2.47%	21,384	624	3.01%	20,76
Per-Credit Hour Rate							
Vermonter	426	10	2.40%	416	12	2.97%	40
Non-Vermonter	913	22	2.47%	891	26	3.01%	86
NEBHE (150% Vermonter rate)	639	15	2.40%	624	18	2.97%	60
International (Non Vermonter rate)	913	22	2.47%	891	26	3.01%	86
Summer Sessions							
Vermonter	426	10	2.40%	416	12	2.97%	40
Non-Vermonter (150% Vermonter rate)	639	15	2.40%	624	18	2.97%	60
NEBHE (150% Vermonter rate)	639	15	2.40%	624	18	2.97%	60
International (150% Vermonter rate)	639	15	2.40%	624	18	2.97%	60
MONT TECHNICAL COLLEGE							
Full time rate: Vermonter	12,960	504	4.05%	12,456	600	5.06%	11,8
Non-Vermonter	24,792	960	4.03%	23,832	1,128	4.97%	22,70
	·						
NEBHE (150% Vermonter rate)	19,440	768	4.11%	18,672	888	4.99%	17,78
International (Non Vermonter rate)	28,488	4,656	19.54%	23,832	1,128	4.97%	22,70
Rates for Part-Time & Extra Credits over 12 Vermonter	E40	21	4.050/	E40	25	E 069/	4/
	540		4.05%	519		5.06%	49
Non-Vermonter	1,033	40	4.03%	993	47	4.97%	94
NEBHE (150% Vermonter rate)	810	32	4.11%	778	37 47	4.99%	74 94
International (Non Vermonter rate)	1,187	194	19.54%	993	47	4.97%	94
Summer Sessions Vermonter	540	21	4.05%	519	25	5.06%	49
Non-Vermonter (150% Vermonter rate)	810	32	4.11%	778	37	4.99%	74
NEBHE (150% Vermonter rate)	810	32	4.11%	778	37	4.99%	74
International (Non Vermonter rate)	1,187	194	19.54%	993	47	4.97%	94
Dental Hygiene:							
Full time rate:							
Vermonter	16,224	624	4.00%	15,600	744	5.01%	14,8
Non-Vermonter	25,392	984	4.03%	24,408	1,152	4.95%	23,25
NEBHE	24,336	5,016	25.96%	19,320	912	4.95%	18,40
International (Non Vermonter rate)	29,088	4,680	19.17%	24,408	1,152	4.95%	23,25
Per-Credit Hour Rate							
Vermonter	676	26	4.00%	650	31	5.01%	61
Non-Vermonter	1,058	41	4.03%	1,017	48	4.95%	96
NEBHE	1,014	209	25.96%	805	38	4.95%	76
International (Non Vermonter rate)	1,212	195	19.17%	1,017	48	4.95%	96
Summer Sessions	070		4.000/	050	0.4	5.040/	
Vermonter	676	26	4.00%	650	31	5.01%	6
Non-Vermonter	1,014	209	25.96%	805	38	4.95%	76
NEBHE International (Non Vermonter rate)	1,014 1,212	209 195	25.96% 19.17%	805 1,017	38 48	4.95% 4.95%	76 96
Nursing:							
-ull time rate:		528	4.04%	13,080	624	5.01%	12,4
Full time rate: Vermonter	13,608			24,408	1,152	4.95%	23,25
	13,608 28,728	4,320	17.70%	24,400	1,102		
Vermonter			17.70% 5.71%	19,320	912	4.95%	18,40
Vermonter Non-Vermonter	28,728	4,320					
Vermonter Non-Vermonter NEBHE International (Non Vermonter rate) Per-Credit Hour Rate	28,728 20,424 32,424	4,320 1,104 8,016	5.71% 32.84%	19,320 24,408	912 1,152	4.95% 4.95%	23,2
Vermonter Non-Vermonter NEBHE International (Non Vermonter rate) Per-Credit Hour Rate Vermonter	28,728 20,424 32,424 567	4,320 1,104 8,016	5.71% 32.84% 4.04%	19,320 24,408 545	912 1,152 26	4.95% 4.95% 5.01%	23,25
Vermonter Non-Vermonter NEBHE International (Non Vermonter rate) Per-Credit Hour Rate Vermonter Non-Vermonter	28,728 20,424 32,424 567 1,197	4,320 1,104 8,016 22 180	5.71% 32.84% 4.04% 17.70%	19,320 24,408 545 1,017	912 1,152 26 48	4.95% 4.95% 5.01% 4.95%	23,25 51 96
Vermonter Non-Vermonter NEBHE International (Non Vermonter rate) Per-Credit Hour Rate Vermonter Non-Vermonter NEBHE	28,728 20,424 32,424 567 1,197 851	4,320 1,104 8,016 22 180 46	5.71% 32.84% 4.04% 17.70% 5.71%	19,320 24,408 545 1,017 805	912 1,152 26 48 38	4.95% 4.95% 5.01% 4.95% 4.95%	23,25 51 96 76
Vermonter Non-Vermonter NEBHE International (Non Vermonter rate) Per-Credit Hour Rate Vermonter Non-Vermonter Non-Vermonter NEBHE International (Non Vermonter rate)	28,728 20,424 32,424 567 1,197	4,320 1,104 8,016 22 180	5.71% 32.84% 4.04% 17.70%	19,320 24,408 545 1,017	912 1,152 26 48	4.95% 4.95% 5.01% 4.95%	23,29 57 96
Vermonter Non-Vermonter NEBHE International (Non Vermonter rate) Per-Credit Hour Rate Vermonter Non-Vermonter Non-Vermonter NEBHE International (Non Vermonter rate) Summer Sessions	28,728 20,424 32,424 567 1,197 851 1,351	4,320 1,104 8,016 22 180 46 334	5.71% 32.84% 4.04% 17.70% 5.71% 32.84%	19,320 24,408 545 1,017 805 1,017	912 1,152 26 48 38 48	4.95% 4.95% 5.01% 4.95% 4.95% 4.95%	23,25 51 96 76 96
Vermonter Non-Vermonter NEBHE International (Non Vermonter rate) Per-Credit Hour Rate Vermonter Non-Vermonter Non-Vermonter NEBHE International (Non Vermonter rate) Summer Sessions Vermonter	28,728 20,424 32,424 567 1,197 851 1,351	4,320 1,104 8,016 22 180 46 334	5.71% 32.84% 4.04% 17.70% 5.71% 32.84%	19,320 24,408 545 1,017 805 1,017	912 1,152 26 48 38 48	4.95% 4.95% 5.01% 4.95% 4.95% 4.95%	23,25 51 96 76 96
Vermonter Non-Vermonter NEBHE International (Non Vermonter rate) Per-Credit Hour Rate Vermonter Non-Vermonter NEBHE International (Non Vermonter rate) Summer Sessions Vermonter Non-Vermonter	28,728 20,424 32,424 567 1,197 851 1,351	4,320 1,104 8,016 22 180 46 334	5.71% 32.84% 4.04% 17.70% 5.71% 32.84% 4.04% 5.71%	19,320 24,408 545 1,017 805 1,017 545 805	912 1,152 26 48 38 48 26 38	4.95% 4.95% 5.01% 4.95% 4.95% 4.95% 5.01% 4.95%	23,25 51 96 76 96 51 76
Non-Vermonter NEBHE International (Non Vermonter rate) Per-Credit Hour Rate Vermonter Non-Vermonter NEBHE International (Non Vermonter rate) Summer Sessions Vermonter	28,728 20,424 32,424 567 1,197 851 1,351	4,320 1,104 8,016 22 180 46 334	5.71% 32.84% 4.04% 17.70% 5.71% 32.84%	19,320 24,408 545 1,017 805 1,017	912 1,152 26 48 38 48	4.95% 4.95% 5.01% 4.95% 4.95% 4.95%	18,40 23,25 51! 96: 76 96: 51! 76: 76: 96:

Online:

Full Time Rate:
All Students

All Students 12,960

Per-Credit Hour Rate All Students

540

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GRADUATE TUITION

	FY2017	\$ Chang	ge %	6 Change	FY2016	\$ Change	% Change	FY2015
CASTLETON UNIVERSITY Full time rate (up to 12 credits):								
Vermonter	9,900		0	0.00%	9,900	0	0.00%	9,900
Non-Vermonter	14,400		0	0.00%	14,400	0	0.00%	14,400
Rates for Part-Time & Extra Credits over 12								
Vermonter	550		0	0.00%	550	0	0.00%	550
Non-Vermonter	800		0	0.00%	800	0	0.00%	800
Summer Sessions								
Vermonter Non-Vermonter	550 800		0	0.00% 0.00%	550 800	0	0.00% 0.00%	550 800
JOHNSON STATE COLLEGE								
Full time rate (up to 12 credits):								
Vermonter Non-Vermonter	13,200 19,200	3′ (8,59	12	2.42% -30.92%	12,888 27,792	624 1,320	5.09% 4.99%	12,264 26,472
Non-vermonter	19,200	(0,58)2)	-30.92 /6	21,192	1,520	4.33 /6	20,472
Rates for Part-Time & Extra Credits over 12 Vermonter	550		13	2.42%	537	26	5.09%	511
Non-Vermonter	800	(35		-30.92%	1,158	55	4.99%	1,103
		•	,					,
<u>Summer Sessions</u> Vermonter	550		13	2.42%	537	26	5.09%	511
Non-Vermonter (150% Vermonter rate)	825		20	2.48%	805	38	4.95%	767
LYNDON STATE COLLEGE Full time rate (up to 12 credits):								
Vermonter	12,984	3	12	2.46%	12,672	600	4.97%	12,072
Non-Vermonter	27,312		0	0.00%	27,312	1,296	4.98%	26,016
NEBHE (150% Vermonter rate)	19,488	45	56	2.40%	19,032	912	5.03%	18,120
International (Non Vermonter rate)	27,312		0	0.00%	27,312	1,296	4.98%	26,016
Rates for Part-Time & Extra Credits over 12	- 44		40	0.400/	500	0.5	4.070/	500
Vermonter Non-Vermonter	541 1,138		13 0	2.46% 0.00%	528 1,138	25 54	4.97% 4.98%	503 1,084
NEBHE (150% Vermonter rate)	812		19	2.40%	793	38	5.03%	755
International (Non Vermonter rate)	1,138		0	0.00%	1,138	54	4.98%	1,084
Summer Sessions								
Vermonter	541		13	2.46%	528	25	4.97%	503
Non-Vermonter (150% Vermonter rate) NEBHE (150% Vermonter rate)	812 812		19 19	2.40% 2.40%	793 793	38 38	5.03% 5.03%	755 755
International (150% Vermonter rate)	812		19	2.40%	793	38	5.03%	755
VERMONT TECHNICAL COLLEGE								
Full time rate (up to 12 credits): Vermonter	16,200	n/a	n/	а	n/a	n/a	n/a	n/a
Non-Vermonter	30,990		n/		n/a	n/a	n/a	n/a
NEBHE (150% Vermonter rate)	24,300		n/		n/a	n/a	n/a	n/a
International (Non Vermonter rate)	35,615	n/a	n/	a	n/a	n/a	n/a	n/a
Rates for Part-Time & Extra Credits over 12	27-	/		_	1	/	- 1-	(
Vermonter Non-Vermonter	675 1,291		n/ n/		n/a n/a	n/a n/a	n/a n/a	n/a n/a
NEBHE (150% Vermonter rate)	1,013		n/		n/a	n/a	n/a	n/a
International (Non Vermonter rate)	1,484		n/		n/a	n/a	n/a	n/a
Summer Sessions								
Vermonter	675		n/		n/a	n/a	n/a	n/a
Non-Vermonter (150% Vermonter rate) NEBHE (150% Vermonter rate)	1,013 1,013		n/ n/		n/a	n/a n/a	n/a n/a	n/a
International (150% Vermonter rate)	1,013		n/		n/a n/a	n/a	n/a	n/a n/a

VERMONT STATE COLLEGES FEES, ROOM and BOARD RATES

		FY2017	\$ Change	% Change	FY2016	\$ Change	% Change	FY2015
INDIVIDU	AL SERVICE FEES							
Se	t by Board							
	Application	49	1	2.08% all	48	1	2.13% all	47
	Graduation	95	3	3.26% all	92	3	3.37% all	89
	Late Registration	62	2	3.33% all	60	2	3.45% all	58
	Student Activity Fee	270	8	3.05% /yr	262	8	3.15% /yr	254
	Change of Program or Course (after normal drop/add period)	24	1	4.35% all	23	1	4.55% all	22
	CSC Facilities Fee	796	24	3.11% /yr	772	22	2.93% /yr	750
	JSC Facilities Fee	796	24	3.11% /yr	772	22	2.93% /yr	750
	LSC Facilities Fee	796	24	3.11% /yr	772	22	2.93% /yr	750
	VTC Facilities Fee	796	24	3.11% /yr	772	22	2.93% /yr	750
	VIO I dominos I do	700	2-7	0.1170 7 y 1			2.00 /0 / //	700
Se	t by Colleges							
	Orientation/Basic Skills Testing/Assessment	,	sted for inflat	ion				
	Course Fees	as necessar	y)					
	Partial Payment							
	Penalty Fees							
ROOM RA	ATES:							
	Double Room	5,948	174	3.01% /yr	5,774	169	3.01% /yr	5,606
	Premium for a Single Room	1,586	46	2.99% /yr	1,540	46	3.08% /yr	1,494
	Reduction for Tripling	(608)	(19)	3.22% /yr	(590)	(17)	2.96% /yr	(574)
	Single Room Suite	8,286	243	3.02% /yr	8,044	234	3.00% /yr	7,810
	3	.,		,	-,-			,-
BOARD R	ATES:							
	Gold Plan/unlimited meals with \$100/yr in DB	4,040	118	3.01% /yr	3,922	114	2.99% /yr	3,808
	Base plan/12 meals/wk with \$150/yr in DB	3,890	114	3.02% /yr	3,776	110	3.00% /yr	3,666
	8 meals/wk with \$220/yr in DB	3,740	111	3.06% /yr	3,630	106	3.01% /yr	3,524

Item 3: FY2018 System Budget Estimate

July 20, 2016

Unrestricted Revenues and Expenses Rolled-Forward FY2018 Budget Projections Consolidated - All Colleges plus Chancellor's Office (Amounts rounded to \$1,000)

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	FY2017	Percent	FY2018	.	
	<u>Budget</u>	<u>Increase</u>	Roll-Forward	\$ Change	<u>Notes</u>
REVENUES					
Tuition and Fees	111,369	4.0%	115,800	4,431	Aggregate of five colleges' FY18 tuition requests.
State Appropriation	25,911	0.0%	25,911	-	
Room and Board	24,653	3.0%	25,392	740	Flat 3% increase as per FY17.
Sales and Services	5,465	0.0%	5,465	-	
Gifts	1,224	0.0%	1,224	-	
Other Revenue	1,142	0.0%	1,142	-	
TOTAL REVENUES	169,763		174,933	5,170	
EXPENSES					
Salaries and Benefits	114,715	3.6%	118,841	4,125	Reflects expected decrease of \$750k due to changes in TIAA for PAT/SUP, VSCSF, and NBU.
Services, Supplies and Travel	34,992	1.9%	35,641	649	
Scholarships and Fellowships	9,304	2.1%	9,499	195	
Utilities	6,125	2.0%	6,247	122	
Other Expenses	440	2.0%	449	9	
Debt Service	10,748	-0.2%	10,726	(22)	
Chancellor's Office	-	2.5%	178	178	
Other Transfers	(2,629)	0.0%	(2,629)	<u>-</u>	
TOTAL EXPENSES	173,696		178,951	5,256	
NET REVENUES/(DEFICIT)	(3,933)		(4,018)	(85)	
	(3,333)	r r	-2.2%	(65)	Decreased from 2.7% primarily due to TIAA changes.
ONE-TIME FUNDS		<u></u>	-2.270		Concessed from 2.7% printally due to franchises.
Carry-forward	400				
Strategic Reserve	1,885				
All Other	1,748				
/ iii Other	1,770				

(must sum to zero; postive net revenue must be absorbed by one or more one-time fund lines) 4,033

TOTAL ONE-TIME FUNDS

TOTAL OPERATING RESULT

Item 4: Proposed Change to Policy 403, *Annual Operating Budget*

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Manual of Policy and Procedures

Title	Number	Page
ANNUAL OPERATING BUDGET	403	1 of 4
	Date	
	12/07/06	

PURPOSE

The VSC Board of Trustees considers the annual operating budget as the financial plan for operations of the System and its components for a given fiscal year (July 1 through ensuing June 30). This policy prescribes the dimensions of the development, adoption, and subsequent administration of annual operating budgets within the Vermont State Colleges System.

STATEMENT OF POLICY

1) Development of the Annual Operating Budget

Development of the annual operating budget for recommendation to the Board of Trustees is the responsibility of the Chancellor. Budget development will be conducted in a collaborative manner with the Council of Presidents to assure application of revenue and expenditure factors as well as other dimensions in a consistent fashion appropriate to functioning as an integrated System. Annual Unrestricted, Restricted Expendable, Restricted Non-Expendable and Invested in Plant budgets will be developed for individual colleges plus System Offices & Services and are to reflect combined System totals.

Development of the annual general fund budget will embrace the following key components and considerations:

State Operating Appropriations

• All State operating appropriations shall be allocated to the colleges equally at 20%.

System Office Allocation

• The System Offices & Services annual operating budget will be funded by a "System Services Charge" levied equally amongst the colleges at a rate of 20% per college. Until FY2009 this charge will be allocated according to FPE (full paying equivalent) student. The amount, basis, and administration of the "System Services Charge" shall be determined by the Chancellor and Council of Presidents, and shall be an integral part of the annual operating budget recommended to the Board.

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Student Tuitions & Fees

- Each college will retain all student tuitions & fees the college generates, and in consultation with the Chancellor can determine the use of these funds.
- During each year student tuitions & fees available to each college will be as actually generated, whether below or above budgeted levels. Each college will assume responsibility for confronting the financial impacts from under-realized or overrealized student enrollments.
- The Board is responsible for approving annual rates for student tuitions & fees. However in order to help promote generation of greater enrollments, each college, in consultation with the Chancellor, will be granted latitude for more creative student pricing and each college will be responsible for full burden from the impact of the college's tuition waiver or discounting practices.

Further Provisions

- Incentive for sound college cash management will be provided by allocation to the colleges of all System investment income, returning this revenue to those whose funds produce it and doing so according to each college's invested cash balances averaged over 12 months.
- Each college will retain all entrepreneurial revenues the college generates and, in consultation with the Chancellor, can determine the use of these funds.

Periodic Review of the Operating Budget Model

 Because the public higher education environment will continue to evolve, the VSC operating budget model and its key components should be periodically reviewed and, if necessary, recommendations made to the Board for recalibration or changes.

2) Adoption of the Annual Operating Budget

The VSC Board of Trustees is responsible for reviewing annual operating budget recommendations by the Chancellor, and for adopting the official annual operating budget. This is consistent with the Board's ultimate fiduciary responsibility for the Vermont State Colleges System. Timing of the Chancellor's recommendations will allow the Board to conduct its review and take action no later than the final Board meeting of each fiscal year. The Chancellor's annual operating budget recommendations are to include individual colleges plus System Offices & Services and are to reflect combined System totals, within each current operating fund or group of VSC activities.

3) Administration of the Annual Operating Budget

On behalf of the Chancellor and Council of Presidents, the System chief financial officer in the Chancellor's Office and the chief business officers at each college are expected to collaborate and work with other appropriate college and System officials to assure the proper and effective administration of all annual operating budgets as adopted by the Board.

Actual operating results compared to budgeted results for activities will periodically be provided by each college through the Chancellor to the Board, by means of quarterly financial statements_which reflect budgeted, projected actual, and variance to budget numbers for key enrollment, revenue, and expenditure areas.

To hedge shortfalls in annual operating budgets, each college will maintain college contingency reserves in the amount of 2.50% of unrestricted fund budget Use of funded reserves is subject to approval of the Chancellor, and depletion of a college's reserves must be replenished by the college in a timeframe determined in consultation with the Chancellor.

The colleges may reserve up to an additional 5.0% as a strategic or discretionary reserve. Such reserve may be budgeted and expended by the president with concurrence from the chancellor.

Upon the audited close of each fiscal year's books, any carry-over funds_available (net of encumbrances forward, commitments forward, maintained college contingency and strategic and discretionary reserves) may be proposed by the president for one-time uses subject to concurrence of the Chancellor and approval by the Board of Trustees.

As circumstances confronting the annual operating budget change over the course of a year, budget modifications may be authorized by the Chancellor's Office for the purpose of realistically reflecting increases, decreases, or shifts among budgeted revenue and expenditure categories.

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Signed by: Robert G. Clarke

Chancellor



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ANNUAL OPERATING BUDGET	403	1 of 4
	Date	
	12/07/06 <u>7/21/2016</u>	

PURPOSE

The VSC Board of Trustees considers the annual <u>Vermont State Colleges</u> operating budget as the <u>primary</u> financial plan for operations of the System and its components for a given fiscal year (July 1 through ensuing June 30). This policy prescribes the dimensions of the development, adoption, and subsequent administration of <u>the annual Vermont State Colleges operating budget</u> and the <u>annual operating budgets</u> for the individual colleges plus the <u>System Offices and Services</u> within the Vermont State Colleges System.

STATEMENT OF POLICY

1) Development of the Annual Operating Budget

Development of the annual <u>Vermont State Colleges</u> operating budget for recommendation to the Board of Trustees is the responsibility of the Chancellor. Budget development will be conducted in a collaborative manner with the Council of Presidents to assure application of revenue and expenditure factors as well as other dimensions in a consistent fashion appropriate to functioning as an integrated System. Annual <u>Unrestricted, Restricted Expendable, Restricted Non-Expendable and Invested in Plant general fund</u> budgets <u>(also called operating budgets)</u> will be developed for individual colleges plus System Offices & Services and are <u>consolidated as the Vermont State</u> <u>Colleges operating budget</u>. <u>to reflect combined System totals</u>.

Development of the annual general fund budget will embrace the following key components and considerations:

State Operating Appropriations

• All State operating appropriations shall be allocated to the colleges equally at 20%.

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30

Student Tuitions & Fees

- Each college will retain all student tuitions & fees the college generates, and in consultation with the Chancellor can determine the use of these funds.
- During each year student tuitions & fees available to each college will be as actually generated, whether below or above budgeted levels. Each college will assume responsibility for confronting the financial impacts from under-realized or over-realized student enrollments.
- The Board is responsible for approving <u>not-to-exceed maximum tuition rates, room</u> and board program charges, and selected fees. Each college is responsible for setting individual tuition rates, room and board program charges, and selected fees at or below the approved maximum rates. Further, each college may set such waivers, merit aid programs, and need-based financial aid as the individual presidents believe are best designed to maximize net tuition revenue and support overall enrollment. Additionally, the VSC as a whole may enter into a waiver program (for example: NEBHE) with the approval of the Chancellor in consultation with the Council of Presidents. The proposed impact of the rate setting and waivers must be shown in the materials included with the Vermont State Colleges operating budget presented for Board approval. Actual tuition rates approved and implemented will be included in the budget materials provided to the Board. annual rates for student tuitions & fees. However in order to help promote generation of greater enrollments, each college, in consultation with the Chancellor, will be granted latitude for more creative student pricing and each Each college will be responsible for full burden from the impact of the college's setting of rates, charges and fees, tuition waiver programs, or and discounting practices.

Further Provisions

• Incentive for sound college cash management will be provided by allocation to the colleges of all System investment income, returning this revenue to those whose funds produce it and doing so according to each college's invested cash balances averaged over 12 months.

• Each college will retain all entrepreneurial revenues the college generates and, in consultation with the Chancellor, can determine the use of these funds.

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Because the public higher education environment will continue to evolve, the
 VSC Vermont State Colleges operating budget model and its key components
 should be periodically reviewed and, if necessary, recommendations made to the
 Board for recalibration or changes.

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The VSC Board of Trustees is responsible for reviewing annual the Vermont State Colleges operating budget recommendations by the Chancellor, and for adopting the official annual operating budget. This is consistent with the Board's ultimate fiduciary responsibility for the Vermont State Colleges System. Timing of the Chancellor's recommendations will allow the Board to conduct its review and take action no later than the final Board meeting of each fiscal year. The Chancellor's annual operating budget recommendations are to include individual colleges plus System Offices & Services and are to reflect combined System totals, within each current operating fund or group of VSC activities.

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On behalf of the Chancellor and Council of Presidents, the System chief financial officer in the Chancellor's Office and the chief business officers at each college are expected to collaborate and work with other appropriate college and System officials to assure the proper and effective administration of all annual operating budgets as adopted by the Board.

Actual operating results compared to budgeted results for activities will periodically be provided by each college through the Chancellor to the Board, by means of quarterly financial statements_which reflect budgeted, projected actual, and variance to budget numbers for key enrollment, revenue, and expenditure areas.

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The colleges may reserve up to an additional 5.0% as a strategic or discretionary reserve. Such reserve may be budgeted and expended by the president with concurrence from the chancellor.

Upon the audited close of each fiscal year's books, any carry-over funds_available (net of encumbrances forward, commitments forward, maintained college contingency and strategic and discretionary reserves) may be proposed by the president for one-time uses subject to concurrence of the Chancellor and approval by the Board of Trustees.

As circumstances confronting the annual operating budget change over the course of a year, budget modifications may be authorized by the Chancellor's Office for the purpose of realistically reflecting increases, decreases, or shifts among budgeted revenue and expenditure categories.

Signed by: Spaulding

Robert G. ClarkeJeb

Chancellor



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ANNUAL OPERATING BUDGET	403	1 of 4
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	7/21/2016	

PURPOSE

The VSC Board of Trustees considers the annual Vermont State Colleges operating budget as the primary financial plan for operations of the System and its components for a given fiscal year (July 1 through ensuing June 30). This policy prescribes the dimensions of the development, adoption, and subsequent administration of the annual Vermont State Colleges operating budget and the annual operating budgets for the individual colleges plus the System Offices and Services within the Vermont State Colleges System.

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Development of the annual general fund budget will embrace the following key components and considerations:

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- Each college will retain all student tuitions & fees the college generates, and in consultation with the Chancellor can determine the use of these funds.
- During each year student tuitions & fees available to each college will be as actually generated, whether below or above budgeted levels. Each college will assume responsibility for confronting the financial impacts from under-realized or overrealized student enrollments.
- The Board is responsible for approving not-to-exceed maximum tuition rates, room and board program charges, and selected fees. Each college is responsible for setting individual tuition rates, room and board program charges, and selected fees at or below the approved maximum rates. Further, each college may set such waivers, merit aid programs, and need-based financial aid as the individual presidents believe are best designed to maximize net tuition revenue and support overall enrollment. Additionally, the VSC as a whole may enter into a waiver program (for example: NEBHE) with the approval of the Chancellor in consultation with the Council of Presidents. The proposed impact of the rate setting and waivers must be shown in the materials included with the Vermont State Colleges operating budget presented for Board approval. Actual tuition rates approved and implemented will be included in the budget materials provided to the Board. Each college will be responsible for the impact of the college's setting of rates, charges and fees, tuition waiver programs, and discounting practices.

Further Provisions

- Incentive for sound college cash management will be provided by allocation to the
 colleges of all System investment income, returning this revenue to those whose
 funds produce it and doing so according to each college's invested cash balances
 averaged over 12 months.
- Each college will retain all entrepreneurial revenues the college generates and, in consultation with the Chancellor, can determine the use of these funds.

Periodic Review of the Operating Budget Model

Because the public higher education environment will continue to evolve, the
Vermont State Colleges operating budget model and its key components should be
periodically reviewed and, if necessary, recommendations made to the Board for
recalibration or changes.

2) Adoption of the Annual Operating Budget

The VSC Board of Trustees is responsible for reviewing the Vermont State Colleges operating budget recommendations by the Chancellor, and for adopting the official annual operating budget. This is consistent with the Board's ultimate fiduciary responsibility for the Vermont State Colleges System. Timing of the Chancellor's recommendations will allow the Board to conduct its review and take action no later than the final Board meeting of each fiscal year. The Chancellor's annual operating budget recommendations are to include individual colleges plus System Offices & Services and are to reflect combined System totals, within each current operating fund or group of VSC activities.

3) Administration of the Annual Operating Budget

On behalf of the Chancellor and Council of Presidents, the System chief financial officer in the Chancellor's Office and the chief business officers at each college are expected to collaborate and work with other appropriate college and System officials to assure the proper and effective administration of all annual operating budgets as adopted by the Board.

Actual operating results compared to budgeted results for activities will periodically be provided by each college through the Chancellor to the Board, by means of quarterly financial statements which reflect budgeted, projected actual, and variance to budget numbers for key enrollment, revenue, and expenditure areas.

To hedge shortfalls in annual operating budgets, each college will maintain college contingency reserves in the amount of 2.50% of unrestricted fund budget Use of funded reserves is subject to approval of the Chancellor, and depletion of a college's reserves must be replenished by the college in a timeframe determined in consultation with the Chancellor.

The colleges may reserve up to an additional 5.0% as a strategic or discretionary reserve. Such reserve may be budgeted and expended by the president with concurrence from the chancellor.

Page 4 of 4

Upon the audited close of each fiscal year's books, any carry-over funds_available (net of encumbrances forward, commitments forward, maintained college contingency and strategic and discretionary reserves) may be proposed by the president for one-time uses subject to concurrence of the Chancellor and approval by the Board of Trustees.

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As circumstances confronting the annual operating budget change over the course of a year, budget modifications may be authorized by the Chancellor's Office for the purpose of realistically reflecting increases, decreases, or shifts among budgeted revenue and expenditure categories.

Signed by: Jeb Spaulding

Chancellor

VERMONT STATE COLLEGES

BOARD OF TRUSTEES

RESOLUTION

Revision of Policy 403: Annual Operating Budget

WHEREAS, Policy 403: Annual Operating Budget was last revised in 2006; and

WHEREAS, The Chancellor's Office and Council of Presidents propose revisions to

the policy to establish that the Board of Trustees will approve maximum rates for tuition, fees, room and board, but that the Colleges will have latitude to set lower rates if deemed necessary, taking pertinent market

factors into consideration; and

WHEREAS, The Board Finance and Facilities Committee reviewed the proposed

policy revisions and recommends them to the full Board for approval;

therefore, be it

RESOLVED, That the VSC Board of Trustees approves the proposed revision of *Policy*

403: Annual Operating Budget.

Item 5: FY2018 Tuition Resolution

<u>VERMONT STATE COLLEGES</u> <u>BOARD OF TRUSTEES</u> RESOLUTION

<u>Tuition, Fees, Room & Board Rates for the</u> 2017-2018 Academic Year

WHEREAS, Students, their families, and the Colleges all require and deserve timely and accurate information to plan for 2017-2018 academic costs and budgets; and The Colleges have continued to work diligently to maximize revenue, decrease costs WHEREAS, and maximize efficiencies to help minimize tuition, fees, room and board increases; and As part of their revenue maximization efforts, the Colleges are acting upon the WHEREAS, recommendation of their consultant, AGB Institutional Strategies, Inc., to set tuition for the 2017-2018 academic year during the summer of 2016; and WHEREAS, The Presidents have submitted tuition recommendations for their respective Colleges to the Chancellor based upon careful considerations both of their revenue requirements and their market perspectives; and The Chancellor has considered the Presidents' tuition recommendations in the context WHEREAS, of revenues and the corresponding budgetary impact for the entire Vermont State Colleges System; and WHEREAS, For the 2017-2018 academic year the Chancellor has proposed tuition, fees, room and board rates attached hereto; and WHEREAS, In accordance with Policy 403, Annual Operating Budget, the Board of Trustees is responsible for setting maximum tuition, fees, room and board rates, and the Colleges are responsible for setting tuition, fees, room and board rates that are at or below these rates; therefore be it That the Finance and Facilities Committee of the Board of Trustees has reviewed and RESOLVED. discussed the 2017-2018 academic year rate requests by Vermont State Colleges management, and endorses their approval to the full Board; therefore be it further

That the Board of Trustees of the Vermont State Colleges establishes for the 2017-2018 academic year the maximum tuition, fees, room and board rates attached hereto.

RESOLVED,

4.0%

VERMONT STATE COLLEGES FY2018 Proposed Tuition, Fees, Room & Board (simplified presentation)

Maximum Full Time Undergraduate Tuition

	Proposed			
	FY2018	\$ Change	% Change	FY2017
CCV (per credit hour)				
Vermonter	261	8	3.2%	253
Non-Vermonter	522	16	3.2%	506
Castleton University				
Regular programs				
Vermonter	10,872	624	6.1%	10,248
Non-Vermonter	26,424	768	3.0%	25,656
Nursing	20, 12 1	. 00	0.070	20,000
Vermonter	14,208	888	6.7%	13,320
Non-Vermonter	26,424	(2,304)	-8.0%	28,728
	,	(, ,		•
Johnson State College				
Vermonter	10,632	408	4.0%	10,224
Non-Vermonter	23,592	912	4.0%	22,680
Lyndon State College				
Vermonter	10,632	408	4.0%	10,224
Non-Vermonter	22,800	888	4.1%	21,912
Vermont Technical College				
Regular programs				
Vermonter	13,512	552	4.3%	12,960
Non-Vermonter	25,824	1,032	4.2%	24,792
International	29,688	1,200	4.2%	28,488
Dental Hygiene	,	•		•
Vermonter	16,920	696	4.3%	16,224
Non-Vermonter	26,448	1,056	4.2%	25,392
International	30,312	1,224	4.2%	29,088
Nursing				
Vermonter	14,184	576	4.2%	13,608
Non-Vermonter	29,928	1,200	4.2%	28,728
International	33,792	1,368	4.2%	32,424

Notes

VSC SYSTEM AVERAGE

- 1. Per credit rates are full time divided by 24, unless otherwise noted.
- 2. Non-Vermonter includes students who do not meet VT residency requirements, except for those in special programs with individually identified rates.
- 3. New England Board of Higher Education Board (NEBHE) rate is 150% of Vermonter rate (except CCV, for which NEBHE rate equals the Vermonter rate).
- 4. JSC and VTC Online rates are same as Vermonter rate for all students.

VERMONT STATE COLLEGES FY2018 Proposed Tuition, Fees, Room & Board (simplified presentation)

Maximum Full Time Graduate Tuition

	Proposed			
	FY2018	\$ Change	% Change	FY2017
Castleton University				
Vermonter	14,400	4,500	45.5%	9,900
Non-Vermonter	14,400	0	0.0%	14,400
Johnson State College				
Vermonter	10,296	396	4.0%	9,900
Non-Vermonter	14,976	576	4.0%	14,400
Lyndon State College				
Vermonter	10,134	396	4.1%	9,738
Non-Vermonter	21,312	828	4.0%	20,484
Vermont Technical College				
Vermonter	12,672	522	4.3%	12,150
Non-Vermonter	24,228	990	4.3%	23,238
International	27,828	1,116	4.2%	26,712

Notes

- 1. Per credit and summer rates are full time divided by 18.
- 2. Non-Vermonter includes students who do not meet VT residency requirements, except for those in special programs with individually identified rates.
- 3. New England Board of Higher Education Board (NEBHE) rate is 150% of Vermonter rate.

VERMONT STATE COLLEGES FY2018 Proposed Tuition, Fees, Room & Board (simplified presentation)

Fees, Room & Board

	Proposed	Ф. ОЬ	0/ 0	FV0047
Individual Condes Fores	FY2018	\$ Change	% Change	FY2017
Individual Service Fees:				
Set by Board	-4		4.40/ !!	40
Application	51	2	4.1% all	49
Graduation	98	3	3.2% all	95
Late Registration	64	2	3.2% all	62
Student Activity Fee	278	8	3.0% /yr	270
Change of Program or Course (after normal drop/add period)	25	1	4.2% all	24
Facilities Fee	820	24	3.0% /yr	796
Set by Colleges				
Orientation/Basic Skills Testing/Assess Course Fees Partial Payment Penalty Fees	sment	(can be adju as necessar	sted for inflation y)	
Room Rates:				
Double Room	6,128	180	3.0% /yr	5,948
Premium for a Single Room	1,634	48	3.0% /yr	1,586
Reduction for Tripling	(626)	(18)	3.0% /yr	(608)
Single Room Suite	8,538	252	3.0% /yr	8,286
Board Rates:				
Gold Plan/unlimited meals with \$100/yr	4,162	122	3.0% /yr	4,040
Base plan/12 meals/wk with \$150/yr in		118	3.0% /yr	3,890
8 meals/wk with \$220/yr in DB	3,854	114	3.0% /yr	3,740

Item 6: Historical Tuition, State Appropriation, Salary, Health Care and Enrollment Data



Vermont State Colleges In-State Tuition and State Appropriation, With 4, 6 and 11-Year Averages Fiscal Year 2007 to 2017

Fiscal	Commi College of	•	Castle <u>Unive</u>		Johnsor <u>Colle</u>		Lyndon <u>Colle</u>		Vermont T		State of V Appropr	
Year	Tuition	Pct Incr	Tuition	Pct Incr	Tuition	Pct Incr	Tuition	Pct Incr	Tuition	Pct Incr	\$1,000s	Pct Incr
2007	171		6,648		6,648		6,648		8,184		23,972	
2008	180	5.26%	7,156	7.64%	7,156	7.64%	7,156	7.64%	8,760	7.04%	24,811	3.50%
2009	191	6.11%	7,488	4.64%	7,488	4.64%	7,488	4.64%	9,288	6.03%	23,818	-4.00%
2010	199	4.19%	7,992	6.73%	7,992	6.73%	7,992	6.73%	9,960	7.24%	23,818	0.00%
2011	205	3.02%	8,232	3.00%	8,232	3.00%	8,232	3.00%	10,248	2.89%	23,818	0.00%
2012	214	4.39%	8,568	4.08%	8,568	4.08%	8,568	4.08%	10,656	3.98%	23,818	0.00%
2013	223	4.21%	8,928	4.20%	8,928	4.20%	8,928	4.20%	11,088	4.05%	23,818	0.00%
2014	232	4.04%	9,312	4.30%	9,312	4.30%	9,312	4.30%	11,520	3.90%	25,045	5.15%
2015	239	3.02%	9,768	4.90%	9,600	3.09%	9,696	4.12%	11,856	2.92%	25,049	0.01%
2016	246	2.93%	10,248	4.91%	9,984	4.00%	9,984	2.97%	12,456	5.06%	25,458	1.63%
2017	253	2.85%	10,248	0.00%	10,224	2.40%	10,224	2.40%	12,960	4.05%	26,158	2.75%
4-Year Avg		3.21%		3.51%		3.45%		3.45%		3.98%		2.37%
6-Year Avg		3.57%		3.72%		3.68%		3.68%		3.99%		1.57%
Since 2007		3.63%		4.01%		3.99%		3.99%		4.27%		0.80%



Vermont State Colleges Salary Increases by Unit, and for Health Care Fiscal Year 2007 to 2017

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Fiscal Year	Full Time Faculty (FTFF)	Part Time Faculty (PTFF)	Staff Federation (VSEA)	Non-Bargaining Unit (NBU)	Prof, Adm & Technical (PAT)	Supervisory (SUP)	Health Care ^[5]
2007	4.47%	5.00%	3.10% [2]	4.00%	4.00%	4.00%	
2008	8.75%	5.00%	\$760/ee ^[2]	4.00%	4.25%	4.25%	
2009	9.15%	5.00%	3.10% [2]	4.00%	4.25%	4.25%	3.70%
2010	5.57%	5.00%	4.00% [2]	4.00%	4.25%	4.25%	2.60%
2011	0.59%	2.00%	4.00% [2]	3.00%	4.25%	4.25%	10.60%
2012	2.00%	2.00%	4.00% [2]	2.00%	2.00%	2.00%	10.70%
2013	2.00%	4.00%	4.00% [2]	2.00%	2.00%	2.00%	5.80%
2014	0.00%	4.00%	3.50% [3]	2.00%	2.00%	2.00%	4.80%
2015	0.00%	2.00%	3.50% [3]	2.00%	3.25%	3.25%	4.30%
2016	4.00% [1]	3.00%	4.00% [3]	2.00%	3.25%	3.25%	9.10%
2017	3.50% [1]	3.00%	3.00% [3]	2.50% [4]	2.75%	2.75%	8.50%
4-Year Avg	1.86%	3.00%	3.50%	2.12%	2.81%	2.81%	6.65%
6-Year Avg	1.91%	3.00%	3.67%	2.08%	2.54%	2.54%	7.17%
Since 2007	3.59%	3.63%	N/A	2.86%	3.29%	3.29%	5.40%

Notes:

^[1] Increase for shown is for entire salary pool; typical FTFF member received approximately 0.50% lower increase. FY2017 is estimated.

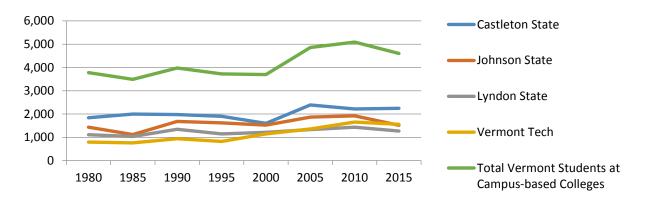
^[2] Does not include a satisfactory performance increase ranging from 1.00% to 2.00% based upon seniority.

^[3] Includes a 1.50% satisfactory performance increase.

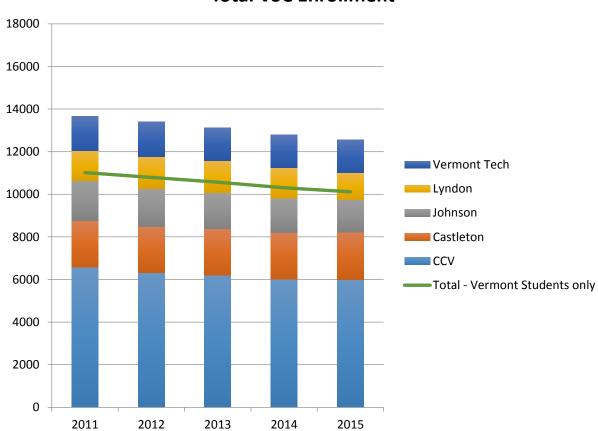
^[4] Capped at \$2,000 or \$80,000 salary, declining thereafter. Average NBU increase was approximately 2.30% for entire unit.

^[5] Health care benefits available to all full time and ACA-eligible employees regardless of bargaining or non-bargaining unit.

Campus-Based Colleges Enrollment 1980 - Present



Total VSC Enrollment



VSC Fall 2015 Official Headcount

Enrollment as of October 15, 2015

HBC 10/15/15 $*VSC\ count\ is\ unduplicated.$ See definitions.

UNDERGRADUATE	CCV	CU	JSC	LSC	VTC	VSC*
FULL-TIME						
In-State	766	1,192	707	538	817	4,213
Out-of-State	75	527	192	513	177	1,504
Sub-Total	841	1,719	899	1,051	994	5,717
PART-TIME						
In-State	4,829	208	414	126	508	5,420
Out-of-State	313	23	20	24	57	360
Sub-Total	5,142	231	434	150	565	5,780
TOTAL						
In-State	5,595	1,400	1,121	664	1,325	9,633
Out-of-State	388	550	212	537	234	1,864
Sub-Total	5,983	1,950	1,333	1,201	1,559	11,497
RADUATE	CCV	CU	JSC	LSC	VTC	VSC*
FULL-TIME In-State		12	39	2		53
Out-of-State		12	2	0		14
Sub-Total		24	41	2		67
Sub-Total		24	41	2		07
PART-TIME						
In-State		241	131	58		427
Out-of-State		31	9	5		45
Sub-Total		272	140	63		472
TOTAL						
In-State		253	170	60		480
Out-of-State		43	11	5		59
Sub-Total		296	181	65		539
DTAL	CCV	CU	JSC	LSC	VTC	VSC*
FULL-TIME						
In-State	766	1,204	746	540	817	4,266
Out-of-State	75	539	194	513	177	1,518
Sub-Total	841	1,743	940	1,053	994	5,784
PART-TIME						
In-State	4,829	449	545	184	508	5,847
Out-of-State	313	54	29	29	57	405
Sub-Total	5,142	503	574	213	565	6,252
TOTAL						
In-State	5,595	1,653	1,291	724	1,325	10,113
Out-of-State	388	593	223	542	234	1,923
Sub-Total	5,983	2,246	1,514	1,266	1,559	12,036
VSC Performance Indicators 2014-2015		11				Enrollme

VSC Longitudinal Enrollment 1980-2015

with Residency, Enrollment Status, and Level of Study

		<u>1980</u>	<u> 1985</u>	1990	<u> 1995</u>	<u>2000</u>	2005	<u>2010</u>	<u>2014</u>	<u>2015</u>
	Castleton	1,842	1,998	1,975	1,900	1,598	2,392	2,215	2,183	2,246
	Johnson State	1,431	1,116	1,680	1,618	1,527	1,866	1,924	1,613	1,514
	Lyndon State	1,114	1,036	1,344	1,145	1,214	1,328	1,436	1,430	1,266
	Vermont Tech	793	761	940	821	1,145	1,356	1,656	1,542	1,559
	CCV	1,816	2,873	3,895	4,655	4,412	5,515	6,738	6,019	5,983
	TOTAL	6,996	7,784	9,834	10,139	9,896	12,051	13,494	12,305	12,036
								Unduplicate	ed Total	
						_				
Castlatan										
<u>Castleton l</u>		<u>1980</u>	<u>1985</u>	<u>1990</u>	<u>1995</u>	<u>2000</u>	<u>2005</u>	<u>2010</u>	<u>2014</u>	<u>2015</u>
	VT Residents	1,384	1,436	1,252	1,293	1,063	1,698	1,502	1,615	1,653
	Non-Residents	458	562	723	607	535	694	713	568	593
	Full-time	1,236	1,385	1,461	1,497	1,352	1,725	1,910	1,735	1,743
	Part-time	606	613	514	403	246	667	305	448	503
	Undergraduate	1,599	1,665	1,716	1,743	1,471	1,891	2,068	1,985	1,950
	Graduate	243	333	259	157	127	501	147	198	296
	Gradate	243	333	233	137	127	301	147	130	230
Johnson St	ate College	<u>1980</u>	<u>1985</u>	<u>1990</u>	<u>1995</u>	<u>2000</u>	<u>2005</u>	<u>2010</u>	<u>2014</u>	<u>2015</u>
	VT Residents	1,130	827	1,200	1,246	1,079	1,448	1,585	1,359	1,291
	Non-Residents	301	289	480	372	448	418	339	254	223
	Full-time	816	848	1,306	1,144	1,057	1,091	1,148	967	940
	Part-time	615	268	374	474	470	775	776	646	574
	Undergraduate	1,348	1,048	1,570	1,466	1,361	1,566	1,675	1,410	1,333
	Graduate	1,546	1,048	1,370	1,466	1,361	300	249	203	1,333
	Graduate	63	08	110	132	100	300	243	203	101
_										
Lyndon Sta	ate College	<u>1980</u>	<u>1985</u>	<u>1990</u>	<u>1995</u>	<u>2000</u>	<u>2005</u>	<u>2010</u>	<u>2014</u>	<u>2015</u>
	VT Residents	634	648	828	662	715	831	932	829	724
	Non-Residents	480	388	516	483	499	497	504	601	542
	Full-time	954	835	1,066	996	983	1,141	1,199	1,162	1,053
	Part-time	160	201	278	149	231	187	237	268	213
	Undergraduate	1,080	1,019	1,209	1,115	1,188	1,318	1,323	1,390	1,201
	Graduate	34	1,013	135	30	26	1,310	113	40	65
	Graduate	34	1,	133	30	20	10	113	40	05
_										
<u>Vermont T</u>	echnical College	<u>1980</u>	<u>1985</u>	<u>1990</u>	<u>1995</u>	2000	<u>2005</u>	<u>2010</u>	<u>2014</u>	<u>2015</u>
	VT Residents	679	679	778	624	958	1,183	1,466	1,316	1,325
	Non-Residents	114	82	162	197	187	173	190	226	234
	Full-time	754	685	791	678	841	989	1,226	996	994
	Part-time	39	76	149	143	304	367	430	546	565
Community College of VT 1980 1985 1990 1995 2000 2005 2010 2014 20										
Communic		<u>1980</u>	<u>1985</u>	<u>1990</u>	<u>1995</u>	<u>2000</u>	<u>2005</u>	<u>2010</u>	<u>2014</u>	<u>2015</u>
	VT Residents	1,769	2,772	3,811	4,552	4,289	5,213	6,346	5,623	5,595
	Non-Residents	47	101	84	103	123	302	392	396	388
	Full-time	72	94	210	479	547	961	1,283	866	841
	Part-time	1,744	2,779	3,685	4,176	3,865	4,554	5,455	5,153	5,142