



OFFICE OF THE CHANCELLOR


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VERMONT STATE COLLEGES

CASTLETON STATE COLLEGE
COMMUNITY COLLEGE OF VERMONT
JOHNSON STATE COLLEGE
LYNDON STATE COLLEGE
VERMONT TECHNICAL COLLEGE

MEMORANDUM

TO: VSC Finance & Facilities Committee
Martha O'Connor, Chair
M. Jerome Diamond
Michelle Fairbrother
Tim Jerman
Christopher Macfarlane
Linda Milne
Gary Moore, *ex officio*

FROM: Tom Robbins, Vice President of Finance & Administration
Chief Financial Officer 

DATE: November 27, 2013

SUBJ: Finance & Facilities Committee Meeting scheduled for December 4, 2013

The Finance Committee of the VSC Board of Trustees will meet from 5:00-7:00 p.m. in Room 1B at the Community College of Vermont, 660 Elm Street, Montpelier. The agenda and back up material for the meeting are enclosed.

If you have any questions, I can be reached at (802) 224-3022.

Thank you.

cc: VSC Board of Trustees
Council of Presidents
Business Affairs Council
Bradley Kukenberger, Dept. of Finance & Management
Douglas Hoffer, State Auditor

**Finance and Facilities Committee Meeting
December 4, 2013**

AGENDA

A. ITEMS FOR DISCUSSION AND ACTION

1. Minutes of the October 23, 2013 Finance & Facilities Committee Meeting
2. Endorsement of Grant Proposal: Consent Agenda

B. ITEMS FOR INFORMATION AND DISCUSSION

1. Discussion of FY2015 Pricing Strategies
2. Discuss FY2015 Budget Development
3. Legislative Update
4. VSC Q1 Financial Performance
5. Update on Ongoing VSC Construction
6. Review Capital Projects Report

C. ITEMS FOR INFORMATION ONLY

1. Monthly Grant Activity Report
2. Monthly Cash Report
3. VSC Q1 Endowment Performance

A. ITEMS FOR DISCUSSION AND ACTION

1. Minutes of the October 23, 2013 Finance & Facilities Committee

The Finance and Facilities Committee met on October 23, 2013 at the Chancellor's Office in Montpelier.

Committee members present: M. Jerome Diamond, Michelle Fairbrother, Tim Jerman, Christopher Macfarlane, Linda Milne, Martha O'Connor (Chair)

Other trustees present: Heidi Pelletier, Karen Luneau

From the Chancellor's Office: Tim Donovan, Annie Howell, Bill Reedy, Tom Robbins, Dan Smith

College Presidents: Joe Bertolino, Phil Conroy, Joyce Judy, Barbara Murphy, Dave Wolk

From the colleges: Tess Conant, Scott Dikeman, Janice Henderson, Loren Loomis Hubbell, Sheila Ladd, Geoff Lindemer, Barbara Martin, Linda Olson, Sharron Scott

Chair O'Connor called the meeting to order at 2 p.m.

A. ITEMS FOR DISCUSSION AND ACTION

1. Minutes of the May 23, 2013 Finance & Facilities Committee

The committee approved the minutes of the May 23, 2013 meeting.

2. Review and Approve FY2015 Operating Appropriation Request for VSC, WD, Allied Health and VIT

Chancellor Donovan began the discussion by stating that the State of Vermont added 3% to the VSC base last year to be used exclusively for Vermont scholarships and the colleges were thankful for this. He noted that if we are to fulfill our mission of providing affordable, high quality, student-centered and accessible education, we need to have a strong partner in the State of Vermont. A 4% increase in state appropriation roughly equals a 1% increase in tuition. Unfortunately the lower the state support the higher that tuition and fees have to be.

The resolution passed and will be forwarded to the Board for its consideration.

3. Review and Approval of FY2013 Carryover Items

Chancellor Donovan began the discussion by stating that the carryover request is brought to the committee every October meeting cycle. The requests represent onetime expenditures and will not be used for ongoing costs. Chancellor Donovan noted that each college maintains a mandatory 2.5% reserve. Trustee Milne asked how the colleges can have a carryover if the GASB 45 accrual causes a decrease in net assets. CFO Robbins stated that the GASB 45 accrual is backed out of the carryover consideration since it is, at this time, a noncash charge. CFO Robbins stated that a carryover amount should not be construed as excess revenue but rather the colleges have decreased or delayed spending to be able to make their annual budget. President Judy said that they had a carryover of \$150K on a \$31M budget only because they delayed spending. CFO Robbins noted that these carryovers represent less than one week's cash so there is no room in the annual budgets for mistakes.

The resolution passed and will be forwarded to the Board for its consideration.

4. Review and Approval of FY2015 VSC Capital Projects

Chancellor Donovan began the discussion by stating that these projects have been prioritized in order of life/safety and ADA compliance. The VSC is expected to receive ~\$1.4M for FY2015 capital projects. CFO Robbins stated that although the lists that we will send to the state shows \$4M worth of projects, the colleges have much more need than that. Trustee Diamond stated that the VSC should produce the entire list of capital projects to send to the state so they will understand the totality of VSC needs. Chancellor Donovan said that the colleges have master plans or are in the process of current master planning at their campuses. President Wolk noted that some surrounding states have made or are making substantial capital investments in their state colleges. Since the VSC does not have this level of capital support the VSC must borrow money. The repayment of this borrowed money along with interest puts our colleges at a competitive disadvantage.

The resolution passed and will be forwarded to the Board for its consideration.

5. Review and Approval of FY2015 VIT Capital Projects

Chancellor Donovan stated that VIT is required to have VSC Board approval for its capital request. He further stated that VIT was a studio-to-studio resource but with the proliferation of hand held technology they are working towards becoming the meeting brokers for this technology.

The resolution passed and will be forwarded to the Board for its consideration.

6. Review and Approve Naming of Campus Facility

President Murphy began the discussion by saying that she was approached by a current student and recent alumna from JSC, both of them rugby players, about naming the JSC rugby pitch after the unpaid rugby club advisor. Both the men's and women's rugby teams fully support this request. This individual has been deeply committed to advising the rugby teams. He has also been instrumental in fundraising for renovation and repair to the rugby pitch. President Murphy stated that she is requesting a waiver as permitted in VSC Policy 413 that would allow her to name the rugby pitch after this individual who is a currently employed at JSC. The committee chose to recommend a waiver to allow a current JSC employee to have a facility named after him.

The resolution passed and will be forwarded to the Board for its consideration.

7. Review and Approve Naming of Campus Facility

President Bertolino stated that LSC would like to honor past LSC president Carol Moore by naming the community room in the Academic and Student Activity Center, otherwise known as ASAC-100, after her and her husband. He further stated that Carol Moore made many contributions to the college during her 13-year presidency and that it would be appropriate to bestow this honor on her.

The resolution passed and will be forwarded to the Board for its consideration.

8. Endorsement of Grant Proposal: Consent Agenda

There was no discussion on this item. The resolution passed and will be forwarded to the Board for its consideration.

B. ITEMS FOR INFORMATION AND DISCUSSION

1. Legislative Update

Director Smith gave a brief legislative update. Currently he is involved in the public record acts and the property tax exemption discussions taking place in the legislature.

2. Update on Ongoing VSC Construction

Chair O'Connor noted that the Brattleboro CCV/VTC project is proceeding. President Judy said that CCV is excited to be involved in such an important project. President Conroy agreed with that sentiment.

3. Review Capital Projects Report

Chancellor Donovan reviewed the capital projects report and noted that we are trying to give the board as much pertinent information as practicable.

C. ITEMS FOR INFORMATION ONLY

1. Monthly Grant Activity Report

There was no discussion on this item.

2. Monthly Cash Report

There was no discussion on this item.

Chair O'Connor adjourned the meeting at 3:50 p.m.

2. Endorsement of Grant Proposal: Consent Agenda

Vermont Technical College has submitted a grant proposal for review to the Finance and Facilities Committee. Documentation for this grant and a suggested resolution for endorsement are attached.

“VMEC Vermont Training Program Grant” in the amount of \$200,000 is being sought from the State of Vermont Department of Economic Development for the purpose of providing upgrades to classroom training for the following sectors: manufacturing, information technology, telecommunication, healthcare and environmental.

Vermont State Colleges Grant Proposal Budget Analysis

Form A & B

College: Vermont Technical College

Grant Title: VMEC - Vermont Training Program

Grant Agency: State of Vermont, Department of Economic Development, Vermont Training Program

Project Director: Bob Zider, VMEC Director and CEO

Purpose of Grant: Provide upgrade classroom training for employees in the following sectors:
Manufacturing, Information Technology, Telecommunication, Healthcare, and
Environmental.

Grant Period: 1-Jul-13 to 30-Jun-14

Review Period: One Multi-Yr** / Cumulative Grant Amt: \$ 200,000.00
 **(please enter number of years covered)

Proposed Funding	1st Yr Grant College	2nd Yr Grant College	3rd Yr Grant College
<u>Direct Costs</u>			
Salaries & Wages	\$ 110,000.00		
Employee Benefits	\$ 52,000.00		
Operations			
Travel			
Equipment			
Library Acquisitions			
Other: Consultants, Workshop Exp	\$ 38,000.00		
Total Direct	\$ 200,000.00	\$ -	\$ -
Indirect Costs*			
Total Budget	\$ 200,000.00	\$ -	\$ -

*(In-Kind & Other costs for space, utilities, maintenance, administrative support, etc.)

What is(are) the sources of College Funding? None

What continuing cost obligations does Granting Agency require/expect? None

What Continuing cost obligations does the College intend/see likely? None

Business Officer Review by: [Signature] Date: 11-19-13

Programmatic Review by: [Signature] Bob Zider, CEO Vmec Date: 11/14/13

Presidential Review by: [Signature] Date: 11-18-2013

Full required documentation is being submitted, including all appropriate assurances regarding Civil Rights, People with Disabilities, Sex Discrimination, Human Subjects, Laboratory Animals, etc.

FORM C

- NEW FUNDING SOURCE DOCUMENT - GRANTS ONLY

Vermont Technical College
(College Name)

Submit to Chancellor's Office for all activities based upon a new funding source.
Place copy in front of any applicable master file.

VMEC - Vermont Training Program

1) Name of grant: (type in all CAP'S)

State of Vermont, Dept of Economic Development, Vermont Training Program

2) Granting agency/donor/other funding source: (attach support info)

2a) CFDA # _____ 2b) State Revenue Code: _____
2c) Award # 07120-VTP-CT-14-002

3) Purpose of activity:

Provide upgrade classroom training for employees in the following sectors:
Manufacturing, Information Technology, Telecommunication, Healthcare,
and Environmental Engineering.

4a) <u>Proper accounting fund:</u> Entity Gasb Code <u>092</u> Activity Code <u>90500</u>	4b) <u>Funding Source</u> Federal _____ State <u>X</u> _____ Other: (Name) _____
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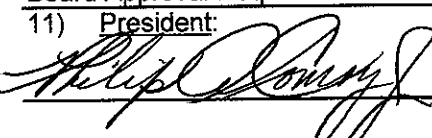
5) Related Grants and their funding sources:
 Manufacturing related: NIST grant 092-90007 and 091-90000
 Healthcare related: 091-94005

6a) <u>Beginning date:</u> <div style="text-align: center;">7/1/2013</div>	6b) <u>Ending date:</u> <div style="text-align: center;">6/30/2014</div>	6c) <u>Duration:</u> <div style="text-align: center;">12 months</div>
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7) Reporting requirements (format/to whom/frequency/other)
 VMEC invoices monthly for work performed. Also VMEC provides sign-in sheets and Social Security numbers, if required. At year end, VMEC submits an annual report with attendees by company and workshop/project reconciled to the grant amount requested

8a) <u>Funding amount:</u> <div style="text-align: center;">\$ 200,000.00</div>	8b) One-time <u>YES</u> <u>Ongoing funding (indicate timeframe:)</u> _____ _____
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Board Approval Required YES

11) <u>President:</u> 	12) <u>Date to Ch's Ofc:</u> <div style="text-align: center;">11/19/13</div>	13) <u>Date Board Approved:</u>
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VERMONT STATE COLLEGESBOARD OF TRUSTEESRESOLUTIONEndorsement of Grant Proposal: Consent Agenda

- WHEREAS, VSC Policy 408 requires Board of Trustees approval of grant proposals involving \$150,000 or more, funds matching, or cost sharing of \$50,000 or more; and
- WHEREAS, The VSC Finance & Facilities Committee has appropriately reviewed the current grant proposals and recommends them to the full Board; therefore, be it
- RESOLVED, That the Vermont State Colleges Board of Trustees hereby endorses the following grant proposal titled, in the amount, and from the specific granting entity as indicated:
- VTC: “VMEC Vermont Training Program” in the amount of \$200,000 from the State of Vermont Department of Economic Development.

December 12, 2013

B. ITEMS FOR INFORMATION AND DISCUSSION

1. Discussion of FY2015 Pricing Strategies

The committee will have a discussion with regard to FY2015 VSC pricing strategies.

At the February 12, 2014 Finance & Facilities meeting the VSC will present the FY2015 tuition & fee request to the committee.

2. Discuss FY2015 Budget Development

We are beginning the review and analysis process to establish the FY2015 expense assumptions. Although we are in the early stages it is valid to assume at this point that all expense line items will see some type of inflation factor.

3. Legislative Update

The committee will receive an update on legislative issues pertaining to the VSC.

4. VSC Q1 Financial Performance

The Q1 financials, tuition and fees monitoring reports, and narratives are attached for committee review. At this point in the year, due primarily to decreased FPE or a change in the mix of FPE, some colleges are projecting FY2014 deficits. They are actively looking at their revenues and expenses for ways to make up for these shortfalls.

Looking into the future, there is an expectation that FY2015 will also be challenging.

Vermont State Colleges

Consolidated Financial Reports

**Period ended
September 30, 2013**

Executive Summary

September 30, 2013

Total Operating Revenue:

Projected tuition & fees revenue is \$783k (-.7%) under budget. Only CCV and LSC are projecting to meet both their tuition & fee budgets and total operating revenue budgets. CSC is not projecting to meet its tuition & fee budget but will make up for it in auxiliary enterprises revenue. JSC, VTC, NAH and VIT are projecting to be under budget in tuition & fees and total operating revenue.

Total Operating Expenses:

The FY2014 projected Total Operating Expense is \$3,269k above the board approved budget. Most of the colleges except JSC are projecting expenses over the board approved budget. Projected operating expenses over budget greater than \$500k are CCV, VTC, OC and the others by less than \$500k. It should be noted that at Q1 the carryovers were not yet approved and have not been included in the financials.

Summary:

Overall, we are projecting a \$3,973k unfavorable budget variance, without approved carry forwards. Of particular note:

VTC is projecting a \$2,467k unfavorable budget variance, with approved carry forward this drops to \$1,728k.

JSC is projecting a \$957k unfavorable budget variance, with approved carry forward this drops to \$454k.

The OC projection includes a payment to the OPEB trust of \$1,100k, collected from the colleges last year, and being held until the trust is set up. Without that expense the OC has a positive variance.

Projected Changes in Unrestricted Net Assets excluding Unfunded OPEB by College

	Projected Total Year	Total Board Approved Budget	Projection vs Budget Variance	One Time Capital Expenditures	Net Projection vs Budget
CCV	1	-	1		1
CSC	35,912	-	35,912		35,912
JSC	(957,262)	-	(957,262)		(957,262)
LSC	70,171	-	70,171		70,171
VTC	(2,467,320)	-	(2,467,320)		(2,467,320)
CO	(1,324,469)	(974,770)	(349,699)		(349,699)
NAH	(304,744)	-	(304,744)		(304,744)
VIT	9	-	9		9
WFD	-	-	-		-
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Total VSC-					
Unrestricted	(4,947,703)	(974,770)	(3,972,933)	-	(3,972,933)
WFD					
Restricted	-	-	-		-

Vermont State Colleges
Consolidated
For the Three Months Ending September 30, 2013
Budget vs Actual Report

	Actual 2014	Actual 2013	Variance Prior Yr Fav/(Unfav)	Projected Balance of 2014	Projected Total Year 2014	Board Approved Budget 2014	Approved Carry Forward	Total Board Approved Budget 2014	Projection vs Budget Variance Fav/(Unfav)	Total Year 2013 Actual
OPERATING REVENUES										
Tuition and Fees (Gross)	59,795,999	58,447,554	1,348,445	55,610,544	115,406,543	115,899,096	-	115,899,096	(492,553)	113,633,543
(Less Scholarship Allowances)	2,785,435	2,516,870	268,565	2,115,742	4,901,177	4,610,329	-	4,610,329	(290,848)	4,742,220
Net Tuition and Fees:	57,010,564	55,930,684	1,079,880	53,494,802	110,505,366	111,288,767	-	111,288,767	(783,401)	108,891,323
Federal Grants and Contracts	1,230	1,270	(40)	12,724	13,954	12,649	-	12,649	1,305	25,090
State and Local Grants and Contracts	-	-	-	-	-	-	-	-	-	4,572
Non-Governmental Grants and Contracts	4,783	7,608	(2,825)	(500)	4,283	-	-	-	4,283	58,162
Interest Income	-	-	-	-	-	-	-	-	-	(200)
Sales and Services	1,935,086	1,506,457	428,629	3,098,187	5,033,273	4,788,161	-	4,788,161	245,112	4,660,934
Auxiliary Enterprises	13,423,768	13,135,415	288,353	11,724,965	25,148,733	25,672,518	-	25,672,518	(523,785)	24,950,239
Other Operating Revenue	106,603	758,675	(652,072)	488,376	594,979	709,609	-	709,609	(114,630)	1,497,104
TOTAL OPERATING REVENUE	72,482,034	71,340,109	1,141,925	68,818,555	141,300,589	142,471,704	-	142,471,704	(1,171,115)	140,087,224
OPERATING EXPENSES										
Salaries and Wages	17,347,800	16,724,416	(623,384)	58,661,186	76,008,986	75,269,952	-	75,269,952	(739,034)	75,696,860
Employee Benefits - Group Insurance	4,973,799	4,855,999	(117,800)	14,860,663	19,834,462	19,675,778	-	19,675,778	(158,684)	17,050,993
Employee Benefits - GASB 45	874,300	1,728,499	854,199	4,369,316	5,243,616	5,243,616	-	5,243,616	0	7,063,266
Payment to Trust for GASB45 benefits	1	-	(1)	3,424,779	3,424,780	2,320,786	-	2,320,786	(1,103,994)	-
Employee Benefits - Other	4,074,268	3,930,869	(143,399)	11,841,154	15,915,422	15,978,064	-	15,978,064	62,642	15,898,797
Scholarships and Fellowships	3,197,150	2,405,352	(791,798)	2,953,500	6,150,650	5,832,593	-	5,832,593	(318,057)	4,902,891
Supplies and Other Services	9,348,507	7,164,420	(2,184,087)	22,827,803	32,176,310	30,885,973	-	30,885,973	(1,290,337)	33,794,606
Travel	461,633	433,974	(27,659)	1,611,315	2,072,948	1,913,455	-	1,913,455	(159,493)	2,919,771
Equipment	663,837	1,304,585	640,748	1,020,795	1,684,632	1,655,229	-	1,655,229	(29,403)	1,000,828
Library Acquisitions	289,270	345,927	56,657	742,765	1,032,035	1,043,188	-	1,043,188	11,153	850,882
Utilities	891,604	667,026	(224,578)	6,163,258	7,054,862	7,090,597	-	7,090,597	35,735	6,924,912
Transfers	-	-	-	-	-	-	-	-	-	-
Inter-entity	1,817,037	1,644,635	(172,402)	2,521,367	4,338,404	5,105,114	-	5,105,114	766,710	4,852,233
Intra-entity	681,475	957,830	276,355	(1,311,440)	(629,965)	(976,575)	-	(976,575)	(346,610)	3,308,142
TOTAL OPERATING EXPENSES	44,620,681	42,163,532	(2,457,149)	129,686,461	174,307,142	171,037,770	-	171,037,770	(3,269,372)	174,264,181
Operating Income (Loss)	27,861,353	29,176,577	(1,315,224)	(60,867,907)	(33,006,554)	(28,566,066)	-	(28,566,066)	(4,440,488)	(34,176,957)
NON-OPERATING REVENUES (EXPENSES)										
State Appropriations	6,573,304	6,252,361	320,943	19,686,408	26,259,712	26,259,710	-	26,259,710	2	24,780,662
Gifts	770,006	690,383	79,623	510,274	1,280,280	678,530	-	678,530	601,750	1,462,138
Investment Income (Net of Expenses)	220,143	275,131	(54,988)	934,536	1,154,679	1,188,250	-	1,188,250	(33,571)	72,152
Interest Expense on Capital Debt	(743,213)	(755,190)	11,977	(5,135,973)	(5,879,186)	(5,778,810)	-	(5,778,810)	(100,376)	(5,992,125)
Other Non-Operating Revenues	(725)	5,329	(6,054)	475	(250)	-	-	-	(250)	20,151
VSC Line of Credit	-	-	-	-	-	-	-	-	-	-
Net Non-Operating Revenues	6,819,515	6,468,014	351,501	15,995,720	22,815,235	22,347,680	-	22,347,680	467,555	20,342,978
Income before Other Rev, Exp, Gains, Losses	34,680,868	35,644,591	(963,723)	(44,872,187)	(10,191,319)	(6,218,386)	-	(6,218,386)	(3,972,933)	(13,833,979)
Capital Appropriations	-	-	-	-	-	-	-	-	-	-
Capital Grants and Gifts	-	-	-	-	-	-	-	-	-	-
Additions to Non Expendable Assets	-	-	-	-	-	-	-	-	-	-
Increase (Decrease) in Net Assets	34,680,868	35,644,591	(963,723)	(44,872,187)	(10,191,319)	(6,218,386)	0	(6,218,386)	(3,972,933)	(13,833,979)
Increase (Decrease) in GASB45 liability	874,300	1,728,499	(854,199)	4,369,316	5,243,616	5,243,616	0	5,243,616	0	7,063,266
TOTAL	35,555,168	37,373,090	(1,817,922)	(40,502,871)	(4,947,703)	(974,770)	0	(974,770)	(3,972,933)	(6,770,713)

**VERMONT STATE COLLEGES
- FY'14 TUITION & FEES REVENUE MONITORING REPORT -**

**All Schools
September 30, 2013**

	BUDGETED		ACTUAL/ESTIMATED		VARIANCE	
	<u>FPE*</u>	<u>Revenue</u>	<u>FPE*</u>	<u>Revenue</u>	<u>FPE*</u>	<u>Revenue</u>
Fall 2013						
Vermonter	7,487	30,872,597	7,510	30,470,731	23	(401,866)
Non-Vrmtr (o/s)	1,229	12,525,170	1,179	12,118,268	(50)	(406,902)
NEBHE	654	6,580,838	667	6,646,346	13	65,508
Grad Vermont	157	1,227,412	155	1,029,498	(2)	(197,914)
Grad Non- Vermont	25	265,793	18	170,484	(7)	(95,309)
Total	9,552	\$51,471,810	9,528	\$50,435,327	(24)	(\$1,036,483)
Spring 2014						
Vermonter	7,195	29,425,609	7,108	28,968,110	(87)	(457,499)
Non-Vrmtr (o/s)	1,114	11,272,054	1,111	11,239,897	(3)	(32,157)
NEBHE	604	6,072,270	586	5,872,015	(17)	(200,255)
Grad Vermont	144	953,772	126	844,049	(18)	(109,723)
Grad Non- Vermont	23	240,428	19	189,861	(4)	(50,567)
Total	9,081	\$47,964,133	8,951	\$47,113,932	(130)	(\$850,201)
SUMMER SESSIONS I. (J/Aug)						
Vermonter	446	2,267,752	573	2,941,028	127	673,276
Non-Vrmtr (o/s)	18	180,233	35	360,687	18	180,454
NEBHE	15	152,172	23	231,653	8	79,481
Grad Vermont	30	168,623	56	316,902	27	148,279
Grad Non- Vermont	2	30,000	3	26,004	0	(3,996)
Total	511	2,798,780	690	3,876,274	179	1,077,494
SUMMER SESSIONS II> (May/J)						
Vermonter	530	2,736,736	550	2,798,734	20	61,998
Non-Vrmtr (o/s)	13	144,068	11	121,441	(2)	(22,627)
NEBHE	23	224,742	21	202,376	(2)	(22,366)
Grad Vermont	21	124,304	22	128,769	1	4,465
Grad Non- Vermont	4	45,008	3	38,165	(1)	(6,843)
Total	592	\$3,274,858	608	\$3,289,485	16	\$14,627
FY 2014 TOTAL (Avg)						
Fall & Spring						
Vermonter	7,341	\$60,298,206	7,309	\$59,438,841	(32)	(\$859,365)
Non-Vrmtr (o/s)	1,172	23,797,224	1,145	23,358,165	(26)	(439,059)
NEBHE	629	12,653,108	626	12,518,361	(2)	(134,747)
Grad Vermont	151	2,181,184	140	1,873,547	(10)	(307,637)
Grad Non- Vermont	24	506,221	18	360,345	(6)	(145,876)
S/T	9,316	\$99,435,943	9,240	\$97,549,259	(77)	(\$1,886,684)
Summer Sessions (annualized)	551	6,073,638	649	7,165,759	98	1,092,121
Total Student Tuition	9,868	105,509,581	9,889	\$104,715,018	21	(\$794,563)
Student Fees		10,566,682		10,691,525		124,843
Total Tuition and Fees		\$116,076,263		\$115,406,543		(\$669,720)
Less: Waivers		(4,787,495)		(4,901,177)		(113,682)
Total Net Tuition & Fees		\$111,288,768		\$110,505,366		(\$783,402)
Auxiliary:						
Room & Board Fall		12,895,204		12,836,291		(58,913)
Room & Board Spring		11,577,314		11,212,442		(364,872)
Bookstore		1,200,000		1,100,000		(100,000)
Total Auxiliary		25,672,518		25,148,733		(523,785)

* FPE: Full Paying Equivalent, i.e. # students at full tuition value

** Summer Sessions charge rates utilized in preceeding Academic Year

Vermont State Colleges

Detailed College Financial Reports

Period ended September 30, 2013

Vermont State Colleges
Community College of Vermont
For the Three Months Ending September 30, 2013
Budget vs Actual Report

	Actual 2014	Actual 2013	Variance Prior Yr Fav/(Unfav)	Projected Balance of 2014	Projected Total Year 2014	Board Approved Budget 2014	Approved Carry Forward	Total Board Approved Budget 2014	Projection vs Budget Variance Fav/(Unfav)	Total Year 2013 Actual
OPERATING REVENUES										
Tuition and Fees (Gross)	12,950,411	12,773,014	177,397	12,519,818	25,470,229	24,500,229	-	24,500,229	970,000	25,329,866
(Less Scholarship Allowances)	173,174	159,658	13,516	255,306	428,480	428,480	-	428,480	-	384,341
Net Tuition and Fees:	12,777,237	12,613,356	163,881	12,264,512	25,041,749	24,071,749	-	24,071,749	970,000	24,945,525
Federal Grants and Contracts	1,085	1,185	(100)	11,564	12,649	12,649	-	12,649	-	18,475
State and Local Grants and Contracts	-	-	-	-	-	-	-	-	-	4,572
Non-Governmental Grants and Contracts	1,500	-	1,500	(1,500)	-	-	-	-	-	44,700
Interest Income	-	-	-	-	-	-	-	-	-	-
Sales and Services	5,351	11,280	(5,929)	64,649	70,000	70,000	-	70,000	-	52,925
Auxiliary Enterprises	-	-	-	-	-	-	-	-	-	-
Other Operating Revenue	9,016	7,856	1,160	15,984	25,000	25,000	-	25,000	-	103,762
TOTAL OPERATING REVENUE	12,794,189	12,633,677	160,512	12,355,209	25,149,398	24,179,398	0	24,179,398	970,000	25,169,959
OPERATING EXPENSES										
Salaries and Wages	3,802,761	3,930,811	128,050	12,682,747	16,485,508	15,985,509	-	15,985,509	(499,999)	17,216,671
Employee Benefits - Group Insurance	665,961	655,901	(10,060)	1,910,056	2,576,017	2,487,438	-	2,487,438	(88,579)	2,496,408
Employee Benefits - GASB 45	53,900	227,196	173,296	465,038	518,938	518,938	-	518,938	0	962,028
Payment to Trust for GASB45 benefits	120,757	57,533	(63,224)	362,270	483,027	483,027	-	483,027	0	230,132
Employee Benefits - Other	595,477	634,184	38,707	1,991,687	2,587,164	2,615,743	-	2,615,743	28,579	2,591,525
Scholarships and Fellowships	27,963	43,110	15,147	287,914	315,877	315,877	-	315,877	0	87,702
Supplies and Other Services	1,019,413	1,141,953	122,540	3,326,564	4,345,977	3,935,977	-	3,935,977	(410,000)	4,658,158
Travel	25,945	33,776	7,831	204,055	230,000	230,000	-	230,000	0	215,314
Equipment	7,095	24,093	16,998	187,957	195,052	195,052	-	195,052	0	125,913
Library Acquisitions	-	-	0	-	0	0	-	0	0	-
Utilities	60,853	72,564	11,711	239,147	300,000	300,000	-	300,000	0	345,398
Transfers	-	-	-	-	-	-	-	-	-	-
Inter-entity	817,881	731,072	(86,809)	1,999,547	2,817,428	2,817,428	-	2,817,428	0	1,966,175
Intra-entity	(27,125)	(184,949)	(157,824)	(189,550)	(216,675)	(216,676)	-	(216,676)	(1)	(133,445)
TOTAL OPERATING EXPENSES	7,170,881	7,367,244	196,363	23,467,432	30,638,313	29,668,313	0	29,668,313	(970,000)	30,761,979
Operating Income (Loss)	5,623,308	5,266,433	356,875	(11,112,223)	(5,488,915)	(5,488,915)	0	(5,488,915)	0	(5,592,020)
NON-OPERATING REVENUES (EXPENSES)										
State Appropriations	1,193,629	1,133,968	59,661	3,580,884	4,774,513	4,774,513	-	4,774,513	0	4,535,871
Gifts	3,977	2,440	1,537	26,024	30,001	30,000	-	30,000	1	31,122
Investment Income (Net of Expenses)	25,233	130,280	(105,047)	140,231	165,464	165,464	-	165,464	0	175,770
Interest Expense on Capital Debt	-	-	-	-	0	-	-	0	0	-
Other Non-Operating Revenues	-	300	(300)	-	0	-	-	-	-	300
Net Non-Operating Revenues	1,222,839	1,266,988	(44,149)	3,747,139	4,969,978	4,969,977	0	4,969,977	1	4,743,063
Income before Other Rev, Exp, Gains, Losses	6,846,147	6,533,421	312,726	(7,365,084)	(518,937)	(518,938)	0	(518,938)	1	(848,957)
Capital Appropriations	-	-	-	-	-	-	-	-	-	-
Capital Grants and Gifts	-	-	-	-	-	-	-	-	-	-
Additions to Non Expendable Assets	-	-	-	-	-	-	-	-	-	-
Increase (Decrease) in Net Assets	6,846,147	6,533,421	312,726	(7,365,084)	(518,937)	(518,938)	0	(518,938)	1	(848,957)
Increase (Decrease) in GASB45 liability	53,900	227,196	(173,296)	465,038	518,938	518,938	0	518,938	0	962,028
TOTAL	6,900,047	6,760,617	139,430	(6,900,046)	1	0	0	0	1	113,071

**VERMONT STATE COLLEGES
- FY'14 TUITION & FEES REVENUE MONITORING REPORT -**

**Community College of Vermont
9/30/2013**

	BUDGETED			ACTUAL/ESTIMATED		VARIANCE	
	<u>Rate</u>	<u>FPE*</u>	<u>Revenue</u>	<u>FPE*</u>	<u>Revenue</u>	<u>FPE*</u>	<u>Revenue</u>
Fall 2013	(Semester)						
Vermont	2,784	3,036	\$8,457,214	3,108	\$8,651,348	72	\$194,134
Non-Vrmtr (o/s)	5,568	186	1,035,600	160	891,205	(26)	(144,395)
NEBHE	5,568	35	194,900	46	256,592	11	61,692
Grad Vermont	-	-	-	-	-	-	-
Grad Non- Vermont	-	-	-	-	-	-	-
Total		<u>3,257</u>	<u>\$9,687,714</u>	<u>3,314</u>	<u>\$9,799,145</u>	<u>57</u>	<u>\$111,431</u>
Spring 2014	(Semester)						
Vermont	2,784	3,038	\$8,457,215	3,038	\$8,457,215	(0)	\$0
Non-Vrmtr (o/s)	5,568	186	1,035,600	186	1,035,600	(0)	0
NEBHE	5,568	35	194,900	35	194,900	0	0
Grad Vermont	-	-	-	-	-	-	-
Grad Non- Vermont	-	-	-	-	-	-	-
Total		<u>3,259</u>	<u>\$9,687,715</u>	<u>3,259</u>	<u>\$9,687,715</u>	<u>(0)</u>	<u>\$0</u>
SUMMER SESSIONS I. (J/Aug)	**						
Vermont	5,352	295	\$1,578,800	411	\$2,197,431	116	\$618,631
Non-Vrmtr (o/s)	10,704	8	85,600	26	281,773	18	196,173
NEBHE	10,704	2	21,400	6	65,165	4	43,765
Grad Vermont	-	-	-	-	-	-	-
Grad Non- Vermont	-	-	-	-	-	-	-
Total		<u>305</u>	<u>1,685,800</u>	<u>443</u>	<u>2,544,369</u>	<u>138</u>	<u>858,569</u>
SUMMER SESSIONS II> (May/J)	**						
Vermont	5,568	295	\$1,642,600	295	\$1,642,600	0	\$0
Non-Vrmtr (o/s)	11,136	8	89,100	8	89,100	0	0
NEBHE	11,136	2	22,300	2	22,300	0	0
Grad Vermont	-	-	-	-	-	-	-
Grad Non- Vermont	-	-	-	-	-	-	-
Total		<u>305</u>	<u>\$1,754,000</u>	<u>305</u>	<u>\$1,754,000</u>	<u>0</u>	<u>\$0</u>
FY 2014 TOTAL	(Acad Yr)	(Avg)					
Fall & Spring							
Vermont	\$5,568	3,037	\$16,914,429	3,073	\$17,108,563	36	\$194,134
Non-Vrmtr (o/s)	11,136	186	2,071,200	173	1,926,805	(13)	(144,395)
NEBHE	11,136	35	389,800	41	451,492	6	61,692
Grad Vermont	-	-	-	-	-	-	-
Grad Non- Vermont	-	-	-	-	-	-	-
S/T		<u>3,258</u>	<u>\$19,375,429</u>	<u>3,286</u>	<u>\$19,486,860</u>	<u>28</u>	<u>\$111,431</u>
Summer Sessions (annualized)		610	3,439,800	748	4,298,369	69	858,569
Total Student Tuition		<u>3,868</u>	<u>\$22,815,229</u>	<u>4,034</u>	<u>\$23,785,229</u>	<u>166</u>	<u>\$970,000</u>
Student Fees			1,685,000		1,685,000		0
Total Tuition and Fees			<u>\$24,500,229</u>		<u>\$25,470,229</u>		<u>\$970,000</u>
Less: Waivers			(428,480)		(428,480)		0
Total Net Tuition & Fees			<u>\$24,071,749</u>		<u>\$25,041,749</u>		<u>\$970,000</u>
Auxiliary:							
Room & Board Fall			0		0		0
Room & Board Spring			0		0		0
Bookstore			0		0		0
Total Auxiliary			<u>0</u>		<u>0</u>		<u>0</u>

* FPE: Full Paying Equivalent, i.e. # students at full tuition value

** Summer Sessions charge rates utilized in preceeding Academic Year

Community College of VermontSeptember 30, 2013**Narrative Highlights for Budget vs. Actual****Projection
vs.
Budget**

Based on the YTD results, the FY14 change in net assets is projected to be a decrease in net assets of \$518,938.

Net Tuition and Fees is projected to exceed the budget by \$970,000, or 4% due in part to a strong 2013 summer enrollment. An increase in Salaries and Wages of 3.1% over budget reflects the additional instructor costs related to the increased summer enrollment. Total benefit costs are predicted to exceed the original budget by 2.3%.

Supplies and Other Services are projected at this time to exceed the budget by \$410,000, or 10.4%. This projected expense increase is due in part to anticipated expenses associated to support new innovations to support students, additional costs in support of increased enrollment, and expenses associated with the move of the Brattleboro center.

YTD Variance

The YTD FY14 increase in net assets is \$6,900,046 versus an increase of \$6,703,084 in FY13. Total operating revenue is slightly higher than for this period last year. Total operating expenses are slightly less than this time last year, reflecting lower transfers, reflecting lower salary, wage and benefit costs, supplies and utility expenses.

Vermont State Colleges
Castleton State College
For the Three Months Ending September 30, 2013
Budget vs Actual Report

	Actual 2014	Actual 2013	Variance Prior Yr Fav/(Unfav)	Projected Balance of 2014	Projected Total Year 2014	Board Approved Budget 2014	Approved Carry Forward	Total Board Approved Budget 2014	Projection vs Budget Variance Fav/(Unfav)	Total Year 2013 Actual
OPERATING REVENUES										
Tuition and Fees (Gross)	15,665,666	14,718,422	947,244	14,131,482	29,797,148	29,884,788	-	29,884,788	(87,640)	28,533,731
(Less Scholarship Allowances)	162,294	127,156	35,138	57,706	220,000	220,000	-	220,000	-	247,356
Net Tuition and Fees:	15,503,372	14,591,266	912,106	14,073,776	29,577,148	29,664,788	-	29,664,788	(87,640)	28,286,375
Federal Grants and Contracts	-	-	-	-	-	-	-	-	-	-
State and Local Grants and Contracts	-	-	-	-	-	-	-	-	-	-
Non-Governmental Grants and Contracts	1,083	7,458	(6,375)	1,000	2,083	-	-	-	2,083	13,462
Interest Income	-	-	-	-	-	-	-	-	-	-
Sales and Services	458,565	283,784	174,781	371,435	830,000	830,000	-	830,000	-	994,813
Auxiliary Enterprises	5,727,377	5,346,794	380,583	5,002,315	10,729,692	10,408,224	-	10,408,224	321,468	10,238,485
Other Operating Revenue	8,523	47,362	(38,839)	168,977	177,500	177,500	-	177,500	-	257,803
TOTAL OPERATING REVENUE	21,698,920	20,276,664	1,422,256	19,617,503	41,316,423	41,080,512	0	41,080,512	235,911	39,790,938
OPERATING EXPENSES										
Salaries and Wages	4,351,657	3,907,072	(444,585)	14,053,181	18,404,838	18,404,839	-	18,404,839	1	17,858,259
Employee Benefits - Group Insurance	1,278,610	1,260,858	(17,752)	3,767,635	5,046,245	5,046,245	-	5,046,245	0	4,935,379
Employee Benefits - GASB 45	265,300	536,829	271,529	1,203,217	1,468,517	1,468,517	-	1,468,517	0	2,020,522
Payment to Trust for GASB45 benefits	141,145	60,290	(80,855)	423,435	564,580	564,580	-	564,580	0	241,160
Employee Benefits - Other	1,156,486	1,088,050	(68,436)	3,059,618	4,216,104	4,216,104	-	4,216,104	0	4,290,493
Scholarships and Fellowships	1,008,422	770,955	(237,467)	912,145	1,920,567	1,620,567	-	1,620,567	(300,000)	1,539,730
Supplies and Other Services	2,531,622	1,874,753	(656,869)	5,537,632	8,069,254	8,169,253	-	8,169,253	99,999	8,736,575
Travel	184,453	144,995	(39,458)	262,363	446,816	446,816	-	446,816	0	1,027,540
Equipment	173,998	660,065	486,067	285,903	459,901	459,901	-	459,901	0	(30,769)
Library Acquisitions	115,750	120,673	4,923	299,300	415,050	415,050	-	415,050	0	269,891
Utilities	239,727	169,989	(69,738)	1,934,591	2,174,318	2,174,318	-	2,174,318	0	2,092,056
Transfers	-	-	-	-	-	-	-	-	-	-
Inter-entity	1,342,094	1,288,218	(53,876)	4,057,265	5,399,359	5,399,359	-	5,399,359	0	4,899,146
Intra-entity	305,600	(37,850)	(343,450)	(609,515)	(303,915)	(303,914)	-	(303,914)	1	2,195,879
TOTAL OPERATING EXPENSES	13,094,864	11,844,897	(1,249,967)	35,186,770	48,281,634	48,081,635	0	48,081,635	(199,999)	50,075,861
Operating Income (Loss)	8,604,056	8,431,767	172,289	(15,569,267)	(6,965,211)	(7,001,123)	0	(7,001,123)	35,912	(10,284,923)
NON-OPERATING REVENUES (EXPENSES)										
State Appropriations	1,193,629	1,133,968	59,661	3,580,884	4,774,513	4,774,513	-	4,774,513	0	4,535,871
Gifts	84,649	264,820	(180,171)	350,351	435,000	435,000	-	435,000	0	714,659
Investment Income (Net of Expenses)	60,243	204,423	(144,180)	262,850	323,093	323,093	-	323,093	0	307,365
Interest Expense on Capital Debt	(1,282)	-	(1,282)	1,282	-	-	-	-	0	(4,499)
Other Non-Operating Revenues	-	5,779	(5,779)	-	-	-	-	-	-	5,779
Net Non-Operating Revenues	1,337,239	1,608,990	(271,751)	4,195,367	5,532,606	5,532,606	0	5,532,606	0	5,559,175
Income before Other Rev, Exp, Gains, Losses	9,941,295	10,040,757	(99,462)	(11,373,900)	(1,432,605)	(1,468,517)	0	(1,468,517)	35,912	(4,725,748)
Capital Appropriations	-	-	-	-	-	-	-	-	-	-
Capital Grants and Gifts	-	-	-	-	-	-	-	-	-	-
Additions to Non Expendable Assets	-	-	-	-	-	-	-	-	-	-
Increase (Decrease) in Net Assets	9,941,295	10,040,757	(99,462)	(11,373,900)	(1,432,605)	(1,468,517)	0	(1,468,517)	35,912	(4,725,748)
Increase (Decrease) in GASB45 liability	265,300	536,829	(271,529)	1,203,217	1,468,517	1,468,517	0	1,468,517	0	2,020,522
TOTAL	10,206,595	10,577,586	(370,991)	(10,170,683)	35,912	0	0	0	35,912	(2,705,226)

**VERMONT STATE COLLEGES
- FY'14 TUITION & FEES REVENUE MONITORING REPORT -**

**Castleton State College
9/30/2013**

	BUDGETED			ACTUAL/ESTIMATED		VARIANCE	
	Rate	FPE*	Revenue	FPE*	Revenue	FPE*	Revenue
Fall 2013	(Semester)						
Vermont	4,656	1,435	6,975,274	1,469	6,838,281	34	(\$136,993)
Non-Vrmtr (o/s)	11,517	600	6,904,634	588	6,768,312	(12)	(136,322)
NEBHE	11,517	2	23,034	9	103,680	7	80,646
Grad Vermont	5,803	38	380,512	39	224,688	1	(155,824)
Grad Non- Vermont	8,937	14	125,117	13	111,804	(1)	(13,313)
Total		2,089	\$14,408,571	2,118	\$14,046,765	29	(\$361,806)
Spring 2014	(Semester)						
Vermont	4,656	1,320	6,442,308	1,320	6,442,308	0	\$0
Non-Vrmtr (o/s)	11,517	540	6,213,601	540	6,213,601	0	0
NEBHE	11,517	2	23,034	2	23,034	0	0
Grad Vermont	5,803	34	298,461	34	298,461	0	0
Grad Non- Vermont	8,937	13	112,604	13	112,604	0	0
Total		1,909	\$13,090,008	1,909	\$13,090,008	0	\$0
SUMMER SESSIONS I. (J/Aug)	**						
Vermont	4,464			12	55,035	12	\$55,035
Non-Vrmtr (o/s)	6,696			2	10,867	2	10,867
NEBHE	-				-	0	0
Grad Vermont	5,580			21	116,558	21	116,558
Grad Non- Vermont	8,352			1	6,655	1	6,655
Total		0	0	36	189,115	36	189,115
SUMMER SESSIONS II> (May/J)	**						
Vermont	4,656	-	-	0	\$0	0	\$0
Non-Vrmtr (o/s)	6,984	-	-	0	0	0	0
NEBHE	-					0	0
Grad Vermont	5,803		-	0	0	0	0
Grad Non- Vermont	8,937			0		0	0
Total		0	\$0	0	\$0	0	\$0
FY 2014 TOTAL	(Acad Yr)	(Avg)					
Fall & Spring							
Vermont	\$9,312	1,378	\$13,417,582	1,395	\$13,280,589	17	(\$136,993)
Non-Vrmtr (o/s)	23,034	570	13,118,235	564	12,981,913	(6)	(136,322)
NEBHE	23,034	2	46,068	6	126,714	4	80,646
Grad Vermont	11,606	36	678,973	37	523,149	1	(155,824)
Grad Non- Vermont	17,874	14	237,721	13	224,408	(1)	(13,313)
S/T		1,999	\$27,498,579	2,014	\$27,136,773	15	(\$361,806)
Summer Sessions (annualized)		0	0	18	189,115	18	189,115
Total Student Tuition		1,999	27,498,579	2,032	\$27,325,888	33	(\$172,691)
Student Fees			2,386,209		2,471,260		85,051
Total Tuition and Fees			\$29,884,788		\$29,797,148		(\$87,640)
Less: Waivers			(220,000)		(220,000)		0
Total Net Tuition & Fees			\$29,664,788		\$29,577,148		(\$87,640)
Auxiliary:							
Room & Board Fall			4,762,184		5,183,652		421,468
Room & Board Spring			4,446,040		4,446,040		0
Bookstore			1,200,000		1,100,000		(100,000)
Total Auxiliary			10,408,224		10,729,692		321,468

* FPE: Full Paying Equivalent, i.e. # students at full tuition value

** Summer Sessions charge rates utilized in preceeding Academic Year

Castleton State College
September 30, 2013
Narrative Highlights

SRECNA-Budget v. Actual

Tuition and Fees- Castleton is within 3% of its Fall Semester budget projections. We are optimistic that additional graduate classes will bring us closer to budget by the end of the semester and the Spring Semester will be on target.

Auxiliary- Student Housing and Meals exceeded budget for the Fall semester by 9%. Housing is expected to stay at capacity through the Spring. Bookstore sales are similar to last year for the same period.

Sales and Services-. As of September, Castleton has reached 50% of its budget for this category, in part to a large polling institute contract. We are optimistic that we will maintain this trend and reach our goal for the current fiscal year.

Operating Expenses- Salary and benefits activity are all reasonable compared to prior year given the contract increases and expectations. Our institutional scholarships are projected to exceed budget. We will mitigate this through other operational adjustments. All other operating expenses are following traditional patterns. There have not been any significant events to change general operational activities.

Transfers- Castleton continues to transfer funds for a couple institutional capital projects, which will be reflected in the intra-entity line item.

Non-Operating Revenues- Investment income has decreased from prior year.

Vermont State Colleges
Johnson State College
For the Three Months Ending September 30, 2013
Budget vs Actual Report

	Actual 2014	Actual 2013	Variance Prior Yr Fav/(Unfav)	Projected Balance of 2014	Projected Total Year 2014	Board Approved Budget 2014	Approved Carry Forward	Total Board Approved Budget 2014	Projection vs Budget Variance Fav/(Unfav)	Total Year 2013 Actual
OPERATING REVENUES										
Tuition and Fees (Gross)	9,580,500	9,708,478	(127,978)	8,582,367	18,162,867	18,811,788	-	18,811,788	(648,921)	18,417,434
(Less Scholarship Allowances)	443,202	458,314	(15,112)	396,150	839,352	734,004	-	734,004	(105,348)	840,724
Net Tuition and Fees:	9,137,298	9,250,164	(112,866)	8,186,217	17,323,515	18,077,784	-	18,077,784	(754,269)	17,576,710
Federal Grants and Contracts	-	-	-	-	-	-	-	-	-	-
State and Local Grants and Contracts	-	-	-	-	-	-	-	-	-	-
Non-Governmental Grants and Contracts	2,200	-	2,200	-	2,200	-	-	-	2,200	-
Interest Income	-	-	-	-	-	-	-	-	-	(200)
Sales and Services	229,515	179,758	49,757	303,015	532,530	384,480	-	384,480	148,050	417,082
Auxiliary Enterprises	2,433,838	2,555,206	(121,368)	2,126,729	4,560,567	4,987,244	-	4,987,244	(426,677)	4,788,033
Other Operating Revenue	9,450	22,315	(12,865)	48,936	58,386	167,741	-	167,741	(109,355)	137,872
TOTAL OPERATING REVENUE	11,812,301	12,007,443	(195,142)	10,664,898	22,477,199	23,617,249	0	23,617,249	(1,140,050)	22,919,497
OPERATING EXPENSES										
Salaries and Wages	2,596,235	2,534,242	(61,993)	9,270,340	11,866,575	11,888,545	-	11,888,545	21,970	11,742,513
Employee Benefits - Group Insurance	846,590	828,959	(17,631)	2,450,771	3,297,361	3,209,515	-	3,209,515	(87,846)	3,262,888
Employee Benefits - GASB 45	90,100	342,606	252,506	833,948	924,048	924,048	-	924,048	0	1,097,006
Payment to Trust for GASB45 benefits	88,057	40,698	(47,359)	264,169	352,226	352,226	-	352,226	0	162,792
Employee Benefits - Other	599,925	620,691	20,766	1,954,237	2,554,162	2,598,898	-	2,598,898	44,736	2,533,272
Scholarships and Fellowships	834,785	544,664	(290,121)	823,341	1,658,126	1,563,589	-	1,563,589	(94,537)	1,133,755
Supplies and Other Services	1,081,789	1,039,941	(41,848)	2,809,693	3,891,482	3,891,482	-	3,891,482	0	4,161,458
Travel	54,499	50,168	(4,331)	242,549	297,048	271,338	-	271,338	(25,710)	367,610
Equipment	80,149	22,117	(58,032)	140,882	221,031	221,031	-	221,031	0	70,962
Library Acquisitions	50,072	61,754	11,682	109,614	159,686	170,839	-	170,839	11,153	156,670
Utilities	236,978	234,834	(2,144)	1,270,348	1,507,326	1,507,325	-	1,507,325	(1)	1,484,834
Transfers	-	-	-	-	-	-	-	-	-	-
Inter-entity	830,364	731,124	(99,240)	2,514,297	3,344,661	3,544,084	-	3,544,084	199,423	3,012,180
Intra-entity	(174,255)	(154,087)	20,168	(368,187)	(542,442)	(542,443)	-	(542,443)	(1)	(404,166)
TOTAL OPERATING EXPENSES	7,215,288	6,897,711	(317,577)	22,316,002	29,531,290	29,600,477	0	29,600,477	69,187	28,781,774
Operating Income (Loss)	4,597,013	5,109,732	(512,719)	(11,651,104)	(7,054,091)	(5,983,228)	0	(5,983,228)	(1,070,863)	(5,862,277)
NON-OPERATING REVENUES (EXPENSES)										
State Appropriations	1,193,629	1,133,968	59,661	3,580,884	4,774,513	4,774,513	-	4,774,513	0	4,535,871
Gifts	114,851	25,147	89,704	-	114,851	-	-	0	114,851	166,026
Investment Income (Net of Expenses)	45,195	180,231	(135,036)	239,472	284,667	284,667	-	284,667	0	249,941
Interest Expense on Capital Debt	-	-	0	-	0	-	-	0	0	0
Other Non-Operating Revenues	(1,250)	(750)	(500)	-	(1,250)	-	-	-	(1,250)	11,342
Net Non-Operating Revenues	1,352,425	1,338,596	13,829	3,820,356	5,172,781	5,059,180	-	5,059,180	113,601	4,963,180
Income before Other Rev, Exp, Gains, Losses	5,949,438	6,448,328	(498,890)	(7,830,748)	(1,881,310)	(924,048)	0	(924,048)	(957,262)	(899,097)
Capital Appropriations	-	-	-	-	-	-	-	-	-	-
Capital Grants and Gifts	-	-	-	-	-	-	-	-	-	-
Additions to Non Expendable Assets	-	-	-	-	-	-	-	-	-	-
Increase (Decrease) in Net Assets	5,949,438	6,448,328	(498,890)	(7,830,748)	(1,881,310)	(924,048)	0	(924,048)	(957,262)	(899,097)
Increase (Decrease) in GASB45 liability	90,100	342,606	(252,506)	833,948	924,048	924,048	-	924,048	0	1,097,006
TOTAL	6,039,538	6,790,934	(751,396)	(6,996,800)	(957,262)	-	0	0	(957,262)	197,909

**VERMONT STATE COLLEGES
- FY'14 TUITION & FEES REVENUE MONITORING REPORT -**

Johnson State College
9/30/2013

	BUDGETED			ACTUAL/ESTIMATED		VARIANCE	
	Rate	FPE*	Revenue	FPE*	Revenue	FPE*	Revenue
Fall 2013	(Semester)						
Vermont	4,656	1,083	5,040,369	1,058	4,927,956	(24)	(112,413)
Non-Vrmtr (o/s)	10,488	151	1,583,688	132	1,380,179	(19)	(203,509)
NEBHE	10,488	101	1,059,288	113	1,186,985	12	127,697
Grad Vermont	5,952	104	619,960	87	515,049	(18)	(104,911)
Grad Non- Vermont	12,852	9	115,668	4	57,228	(5)	(58,440)
Total		1,448	8,418,973	1,394	8,067,397	(54)	(351,576)
Spring 2014	(Semester)						
Vermont	4,656	1,018	4,741,910	966	4,499,224	(52)	(242,686)
Non-Vrmtr (o/s)	10,488	124	1,300,512	120	1,260,103	(4)	(40,409)
NEBHE	10,488	99	1,038,312	103	1,083,717	4	45,405
Grad Vermont	5,952	97	579,963	79	470,240	(18)	(109,723)
Grad Non- Vermont	12,852	8	102,816	4	52,249	(4)	(50,567)
Total		1,347	7,763,513	1,273	7,365,533	(74)	(397,980)
SUMMER SESSIONS I. (J/Aug)	**						
Vermont	4,464	95	425,000	94	418,379	(1)	(\$6,621)
Non-Vrmtr (o/s)	9,984	5	46,633	1	11,578	(4)	(35,055)
NEBHE	9,984	3	34,772	2	21,918	(1)	(12,854)
Grad Vermont	5,724	27	151,883	32	180,843	5	28,960
Grad Non- Vermont	12,360	2	30,000	2	19,349	(1)	(10,651)
Total		132	688,288	130	652,067	(2)	(36,221)
SUMMER SESSIONS II> (May/J)	**						
Vermont	4,656	70	328,000	61	284,498	(9)	(43,502)
Non-Vrmtr (o/s)	10,488	3	35,000	1	7,873	(3)	(27,127)
NEBHE	10,488	3	35,000	1	14,904	(2)	(20,096)
Grad Vermont	5,952	20	118,508	21	122,973	1	4,465
Grad Non- Vermont	12,852	2	20,000	1	13,157	(1)	(6,843)
Total		99	536,508	85	443,405	(14)	(93,103)
FY 2014 TOTAL	(Acad Yr)	(Avg)					
Fall & Spring							
Vermont	9,312	1,051	9,782,279	1,012	9,427,180	(38)	(355,099)
Non-Vrmtr (o/s)	20,976	138	2,884,200	126	2,640,282	(12)	(243,918)
NEBHE	20,976	100	2,097,600	108	2,270,702	8	173,102
Grad Vermont	11,904	101	1,199,923	83	985,289	(18)	(214,634)
Grad Non- Vermont	25,704	9	218,484	4	109,477	(4)	(109,007)
S/T		1,397	16,182,486	1,334	15,432,930	(64)	(749,556)
Summer Sessions (annualized)		115	1,224,796	108	1,095,472	(8)	(129,324)
Total Student Tuition		1,513	17,407,282	1,441	\$16,528,402	(72)	(\$878,880)
Student Fees			1,581,673		1,634,465		52,792
Total Tuition and Fees			18,988,955		18,162,867		(826,088)
Less: Waivers			(911,170)		(839,352)		71,818
Total Net Tuition & Fees			18,077,785		17,323,515		(754,270)
Auxiliary:							
Room & Board Fall			2,661,543		2,433,838		(227,705)
Room & Board Spring			2,325,701		2,126,729		(198,972)
Bookstore							0
Total Auxiliary			4,987,244		4,560,567		(426,677)

* FPE: Full Paying Equivalent, i.e. # students at full tuition value

** Summer Sessions charge rates utilized in preceeding Academic Year

Johnson State College
Period Ending Date - 9/30/13

Narrative Highlights for Budget vs. Actual

Projection vs. Budget Based on current enrollment and historical trends, Johnson State College is projecting operating revenues to be approximately \$1,140k below budget for FY14. This revenue shortfall is driven largely by lower than anticipated starts for out of state campus based students combined with fewer students living on campus. Net operating and non-operating expenses, excluding GASB 45, are currently projected to be lower than the current year budget by approximately \$523k. This decrease is explained by prior year carryforward partially off-set by higher than budgeted scholarships for in state students and larger than anticipated debt service due to the restructuring of bonds that occurred in FY13. Admissions and retention patterns will be targeted as opportunities to minimize the projected \$0.5M shortfall and will inform more permanent adjustments that may be necessary for FY15 and beyond.

Toby C. Stewart, Controller

Date

Sharron R. Scott, Dean of Administration

Date

Barbara E. Murphy, President

Date

Vermont State Colleges
Lyndon State College
For the Three Months Ending September 30, 2013
Budget vs Actual Report

	Actual 2014	Actual 2013	Variance Prior Yr Fav/(Unfav)	Projected Balance of 2014	Projected Total Year 2014	Board Approved Budget 2014	Approved Carry Forward	Total Board Approved Budget 2014	Projection vs Budget Variance Fav/(Unfav)	Total Year 2013 Actual
OPERATING REVENUES										
Tuition and Fees (Gross)	11,240,943	10,820,144	420,799	9,770,756	21,011,699	20,575,727	-	20,575,727	435,972	20,433,233
(Less Scholarship Allowances)	1,225,524	1,139,760	85,764	1,062,321	2,287,845	2,217,845	-	2,217,845	(70,000)	2,167,875
Net Tuition and Fees:	10,015,419	9,680,384	335,035	8,708,435	18,723,854	18,357,882	-	18,357,882	365,972	18,265,358
Federal Grants and Contracts	105	60	45	1,000	1,105	-	-	-	1,105	3,355
State and Local Grants and Contracts			-		-	-	-	-	-	
Non-Governmental Grants and Contracts		150	(150)	-	-	-	-	-	-	
Interest Income			-		-	-	-	-	-	
Sales and Services	433,338	458,099	(24,761)	326,797	760,135	703,279	-	703,279	56,856	859,990
Auxiliary Enterprises	3,157,263	3,044,762	112,501	2,715,511	5,872,774	5,893,250	-	5,893,250	(20,476)	5,675,533
Other Operating Revenue	27,322	29,986	(2,664)	57,623	84,945	113,318	-	113,318	(28,373)	87,565
TOTAL OPERATING REVENUE	13,633,447	13,213,441	420,006	11,809,366	25,442,813	25,067,729	-	25,067,729	375,084	24,891,801
OPERATING EXPENSES										
Salaries and Wages	2,654,478	2,398,652	(255,826)	8,552,744	11,207,222	11,111,146	-	11,111,146	(96,076)	11,073,027
Employee Benefits - Group Insurance	903,355	903,698	343	2,752,446	3,655,801	3,698,489	-	3,698,489	42,688	3,483,877
Employee Benefits - GASB 45	160,900	303,130	142,230	646,526	807,426	807,426	-	807,426	0	1,237,260
Payment to Trust for GASB45 benefits	90,445	37,676	(52,769)	271,335	361,780	361,781	-	361,781	1	150,704
Employee Benefits - Other	751,963	575,066	(176,897)	1,818,866	2,570,829	2,636,263	-	2,636,263	65,434	2,430,760
Scholarships and Fellowships	1,066,160	770,481	(295,679)	652,320	1,718,480	1,718,480	-	1,718,480	0	1,565,127
Supplies and Other Services	1,283,511	923,410	(360,101)	4,037,677	5,321,188	5,032,189	-	5,032,189	(288,999)	5,345,939
Travel	69,166	73,278	4,112	488,262	557,428	557,428	-	557,428	0	595,920
Equipment	274,900	409,342	134,442	232,731	507,631	507,631	-	507,631	0	424,291
Library Acquisitions	19,167	27,792	8,625	162,132	181,299	181,299	-	181,299	0	154,341
Utilities	111,263	45,755	(65,508)	1,402,891	1,514,154	1,614,154	-	1,614,154	100,000	1,450,044
Transfers										
Inter-entity	793,539	702,787	(90,752)	2,481,130	3,274,669	3,145,708	-	3,145,708	(128,961)	2,883,780
Intra-entity	(98,803)	(131,673)	(32,870)	(208,637)	(307,440)	(307,440)	-	(307,440)	-	185,587
TOTAL OPERATING EXPENSES	8,080,044	7,039,394	(1,040,650)	23,290,423	31,370,467	31,064,554	-	31,064,554	(305,913)	30,980,657
Operating Income (Loss)	5,553,403	6,174,047	(620,644)	(11,481,057)	(5,927,654)	(5,996,825)	0	(5,996,825)	69,171	(6,088,856)
NON-OPERATING REVENUES (EXPENSES)										
State Appropriations	1,193,629	1,133,968	59,661	3,580,884	4,774,513	4,774,513	-	4,774,513	0	4,535,871
Gifts	65,669	11,032	54,637	95,861	161,530	161,530	-	161,530	0	172,876
Investment Income (Net of Expenses)	59,837	188,010	(128,173)	193,519	253,356	253,356	-	253,356	0	276,983
Interest Expense on Capital Debt			-	-	-	-	-	0	0	-
Other Non-Operating Revenues	525	-	525	475	1,000	-	-	-	1,000	2,730
Net Non-Operating Revenues	1,319,660	1,333,010	(13,350)	3,870,739	5,190,399	5,189,399	0	5,189,399	1,000	4,988,460
Income before Other Rev, Exp, Gains, Losses	6,873,063	7,507,057	(633,994)	(7,610,318)	(737,255)	(807,426)	0	(807,426)	70,171	(1,100,396)
Capital Appropriations	-	-	-	-	-	-	-	-	-	-
Capital Grants and Gifts	-	-	-	-	-	-	-	-	-	-
Additions to Non Expendable Assets	-	-	-	-	-	-	-	-	-	-
Increase (Decrease) in Net Assets	6,873,063	7,507,057	(633,994)	(7,610,318)	(737,255)	(807,426)	0	(807,426)	70,171	(1,100,396)
Increase (Decrease) in GASB45 liability	160,900	303,130	(142,230)	646,526	807,426	807,426	-	807,426	0	1,237,260
TOTAL	7,033,963	7,810,187	(776,224)	(6,963,792)	70,171	-	-	-	70,171	136,864

**VERMONT STATE COLLEGES
- FY'14 TUITION & FEES REVENUE MONITORING REPORT -**

Lyndon State College
9/30/2013

	BUDGETED			ACTUAL/ESTIMATED		VARIANCE	
	<u>Rate</u>	<u>FPE*</u>	<u>Revenue</u>	<u>FPE*</u>	<u>Revenue</u>	<u>FPE*</u>	<u>Revenue</u>
Fall 2013	(Semester)						
Vermont	4,656	740	3,445,440	740	3,446,346	0	906
Non-Vrmtr (o/s)	9,984	209	2,086,656	218	2,175,672	9	89,016
NEBHE	9,984	375	3,744,000	384	3,829,989	9	85,989
Grad Vermont	5,796	15	86,940	29	169,761	14	82,821
Grad Non- Vermont	12,504	2	25,008	0	1,452	(2)	(23,556)
Total		<u>1,341</u>	<u>9,388,044</u>	<u>1,371</u>	<u>9,623,220</u>	<u>30</u>	<u>235,176</u>
Spring 2014	(Semester)						
Vermont	4,656	696	3,240,576	704	3,279,463	8	38,887
Non-Vrmtr (o/s)	9,984	182	1,817,088	184	1,838,893	2	21,805
NEBHE	9,984	332	3,310,991	336	3,354,464	4	43,473
Grad Vermont	5,796	13	75,348	13	75,348	0	0
Grad Non- Vermont	12,504	2	25,008	2	25,008	0	0
Total		<u>1,225</u>	<u>8,469,011</u>	<u>1,240</u>	<u>8,573,176</u>	<u>15</u>	<u>104,165</u>
SUMMER SESSIONS I. (J/Aug)	**						
Vermont	4,464	43	191,952	42	187,383	(1)	(4,569)
Non-Vrmtr (o/s)	9,600	5	48,000	5	49,069	0	1,069
NEBHE	9,600	10	96,000	14	133,370	4	37,370
Grad Vermont	5,580	3	16,740	3	19,501	0	2,761
Grad Non- Vermont	12,024	-	-	0	-	0	0
Total		<u>61</u>	<u>352,692</u>	<u>64</u>	<u>389,323</u>	<u>3</u>	<u>36,631</u>
SUMMER SESSIONS II> (May/J)	**						
Vermont	4,656	31	144,336	34	159,336	3	15,000
Non-Vrmtr (o/s)	9,984	2	19,968	2	19,968	0	0
NEBHE	9,984	8	79,872	8	79,872	0	0
Grad Vermont	5,796	1	5,796	1	5,796	0	0
Grad Non- Vermont	12,504	2	25,008	2	25,008	0	0
Total		<u>44</u>	<u>274,980</u>	<u>47</u>	<u>289,980</u>	<u>3</u>	<u>15,000</u>
FY 2014 TOTAL	(Acad Yr)	(Avg)					
Fall & Spring							
Vermont	\$9,312	718	6,686,016	722	6,725,809	4	39,793
Non-Vrmtr (o/s)	19,968	196	3,903,744	201	4,014,565	6	110,821
NEBHE	19,968	353	7,054,991	360	7,184,453	6	129,462
Grad Vermont	11,592	14	162,288	21	245,109	7	82,821
Grad Non- Vermont	25,008	2	50,016	1	26,460	(1)	(23,556)
S/T		<u>1,283</u>	<u>17,857,055</u>	<u>1,305</u>	<u>18,196,396</u>	<u>23</u>	<u>339,341</u>
Summer Sessions (annualized)		53	627,672	56	679,303	3	51,631
Total Student Tuition		<u>1,335</u>	<u>18,484,727</u>	<u>1,361</u>	<u>18,875,699</u>	<u>26</u>	<u>390,972</u>
NEKSDC Tuition & Misc			140,000		120,000		(20,000)
Student Fees			1,951,000		2,016,000		65,000
Total Tuition and Fees			<u>20,575,727</u>		<u>21,011,699</u>		<u>435,972</u>
Less: Waivers			(2,217,845)		(2,287,845)		(70,000)
Total Net Tuition & Fees			<u>18,357,882</u>		<u>18,723,854</u>		<u>365,972</u>
Auxiliary:							
Room & Board Fall			3,148,077		3,127,601		(20,476)
Room & Board Spring			2,745,173		2,745,173		0
Bookstore							
Total Auxiliary			<u>5,893,250</u>		<u>5,872,774</u>		<u>(20,476)</u>

* FPE: Full Paying Equivalent, i.e. # students at full tuition value

** Summer Sessions charge rates utilized in preceeding Academic Year

Lyndon State College
9/30/2013

Narrative - Budget vs. Actual

Lyndon's overall fall semester enrollment is tracking very close to budget estimates. Total enrollment in FPE terms is 1371 as compared to 1341 budgeted, a variance of 2.3%. Tuition revenue exceeded budget by approximately \$235k or 2.5% due to greater than budgeted non-vermonter and grad enrollments. Assuming a similar trend for spring and summer tuition revenue, Lyndon is projecting net tuition and fee income for the fiscal year to be within 2.0% of the budget estimate. Other operating revenues are projected to be on target with the board approved budget.

Operating expenses and transfers are projected to total \$31.3m for the fiscal year, approximately 1.0% above the total approved budget. A positive variance in benefits offsets the slight negative variance in salaries and wages being projected. Additionally, emerging overages in the supplies and services line are projected to exceed budget by approximately \$300k. This is partly negated by a budget savings in utilities. The transfer overage is a result of a budget omission that has been corrected.

In total, our current projection for the fiscal year is for a surplus of approximately \$70,000 when all categories of operating revenues, operating expenses and transfers, and non-operating revenues are considered. This amount represents approximately .3% of the total approved budget for FY2014.

Assoc. Dean of Administration
Sheilah M Lafoe

10/31/13

Dean of Administration
Loren W. Loomis-Hubbell

President
Joseph A. Bertolino

Vermont State Colleges
Vermont Technical College
For the Three Months Ending September 30, 2013
Budget vs Actual Report

	Actual 2014	Actual 2013	Variance Prior Yr Fav/(Unfav)	Projected Balance of 2014	Projected Total Year 2014	Board Approved Budget 2014	Approved Carry Forward	Total Board Approved Budget 2014	Projection vs Budget Variance Fav/(Unfav)	Total Year 2013 Actual
OPERATING REVENUES										
Tuition and Fees (Gross)	8,573,718	8,404,390	169,328	8,061,182	16,634,900	17,382,700	-	17,382,700	(747,800)	16,337,900
(Less Scholarship Allowances)	712,693	594,523	118,170	282,807	995,500	882,500	-	882,500	(113,000)	1,025,427
Net Tuition and Fees:	7,861,025	7,809,867	51,158	7,778,375	15,639,400	16,500,200	-	16,500,200	(860,800)	15,312,473
Federal Grants and Contracts	40	25	15	160	200	-	-	-	200	3,260
State and Local Grants and Contracts	-	-	-	-	-	-	-	-	-	-
Non-Governmental Grants and Contracts	-	-	-	-	-	-	-	-	-	-
Interest Income	-	-	-	-	-	-	-	-	-	-
Sales and Services	439,951	275,522	164,429	784,271	1,224,222	1,223,987	-	1,223,987	235	1,258,229
Auxiliary Enterprises	2,105,290	2,188,653	(83,363)	1,880,410	3,985,700	4,383,800	-	4,383,800	(398,100)	4,248,188
Other Operating Revenue	49,194	46,506	2,688	196,856	246,050	226,050	-	226,050	20,000	226,351
TOTAL OPERATING REVENUE	10,455,500	10,320,573	134,927	10,640,072	21,095,572	22,334,037	-	22,334,037	(1,238,465)	21,048,501
OPERATING EXPENSES										
Salaries and Wages	2,546,559	2,543,749	(2,810)	9,078,741	11,625,300	11,446,900	-	11,446,900	(178,400)	11,463,958
Employee Benefits - Group Insurance	896,318	845,781	(50,537)	2,848,382	3,744,700	3,721,191	-	3,721,191	(23,509)	3,473,426
Employee Benefits - GASB 45	211,900	404,994	193,094	932,383	1,144,283	1,144,283	-	1,144,283	0	1,422,370
Payment to Trust for GASB45 benefits	77,072	31,712	(45,360)	231,214	308,286	308,286	-	308,286	0	126,848
Employee Benefits - Other	612,200	656,784	44,584	2,063,300	2,675,500	2,727,720	-	2,727,720	52,220	2,633,166
Scholarships and Fellowships	234,266	241,436	7,170	243,834	478,100	546,080	-	546,080	67,980	496,445
Supplies and Other Services	1,444,861	1,062,650	(382,211)	4,816,765	6,261,626	5,652,527	-	5,652,527	(609,099)	5,847,279
Travel	76,483	88,420	11,937	274,247	350,730	250,730	-	250,730	(100,000)	475,552
Equipment	120,379	103,909	(16,470)	79,921	200,300	175,300	-	175,300	(25,000)	219,550
Library Acquisitions	104,281	135,708	31,427	171,719	276,000	276,000	-	276,000	0	269,980
Utilities	223,358	138,777	(84,581)	1,253,942	1,477,300	1,477,300	-	1,477,300	0	1,491,528
Transfers	-	-	-	-	-	-	-	-	-	-
Inter-entity	603,847	319,150	(284,697)	1,216,027	1,819,874	1,758,956	-	1,758,956	(60,918)	1,141,527
Intra-entity	533,791	356,976	(176,815)	(180,132)	353,659	(44,000)	-	(44,000)	(397,659)	299,288
TOTAL OPERATING EXPENSES	7,685,315	6,930,046	(755,269)	23,030,343	30,715,658	29,441,273	-	29,441,273	(1,274,385)	29,360,917
Operating Income (Loss)	2,770,185	3,390,527	(620,342)	(12,390,271)	(9,620,086)	(7,107,236)	-	(7,107,236)	(2,512,850)	(8,312,416)
NON-OPERATING REVENUES (EXPENSES)										
State Appropriations	1,193,629	1,133,968	59,661	3,580,884	4,774,513	4,774,513	-	4,774,513	0	4,535,871
Gifts	59,530	9,527	50,003	38,000	97,530	52,000	-	52,000	45,530	-
Investment Income (Net of Expenses)	88,206	284,187	(195,981)	73,464	161,670	161,670	-	161,670	0	311,780
Interest Expense on Capital Debt	-	-	-	-	-	-	-	-	0	442,517
Other Non-Operating Revenues	-	-	-	-	-	-	-	-	-	-
VSC Line of Credit	-	-	-	974,770	974,770	974,770	-	974,770	-	-
Net Non-Operating Revenues	1,341,365	1,427,682	(86,317)	4,667,118	6,008,483	5,962,953	-	5,962,953	45,530	5,290,168
Income before Other Rev, Exp, Gains, Losses	4,111,550	4,818,209	(706,659)	(7,723,153)	(3,611,603)	(1,144,283)	-	(1,144,283)	(2,467,320)	(3,022,248)
Capital Appropriations	-	-	-	-	-	-	-	-	-	-
Capital Grants and Gifts	-	-	-	-	-	-	-	-	-	-
Additions to Non Expendable Assets	-	-	-	-	-	-	-	-	-	-
Increase (Decrease) in Net Assets	4,111,550	4,818,209	(706,659)	(7,723,153)	(3,611,603)	(1,144,283)	-	(1,144,283)	(2,467,320)	(3,022,248)
Increase (Decrease) in GASB45 liability	211,900	404,994	(193,094)	932,383	1,144,283	1,144,283	-	1,144,283	0	1,422,370
TOTAL	4,323,450	5,223,203	(899,753)	(6,790,770)	(2,467,320)	-	-	(2,467,320)	(2,467,320)	(1,599,878)

**VERMONT STATE COLLEGES
- FY'14 TUITION & FEES REVENUE MONITORING REPORT -**

Vermont Technical College
9/30/2013

	<u>BUDGETED</u>			<u>ACTUAL/ESTIMATED</u>		<u>VARIANCE</u>	
	<u>Rate</u>	<u>FPE*</u>	<u>Revenue</u>	<u>FPE*</u>	<u>Revenue</u>	<u>FPE*</u>	<u>Revenue</u>
Fall 2013	(Semester)						
Vermont	5,760	902	5,197,200	884	\$5,092,600	(18)	(\$104,600)
Non-Vrmtr (o/s)	11,016	82	903,300	77	848,400	(5)	(54,900)
NEBHE	11,016	118	1,299,900	99	1,086,800	(19)	(213,100)
Grad Vermont							
Grad Non- Vermont							
Total		<u>1,102</u>	<u>\$7,400,400</u>	<u>1,060</u>	<u>\$7,027,800</u>	<u>(42)</u>	<u>(\$372,600)</u>
Spring 2014	(Semester)						
Vermont	5,760	850	\$4,893,500	840	\$4,838,400	(10)	(\$55,100)
Non-Vrmtr (o/s)	11,016	81	894,300	76	837,200	(5)	(57,100)
NEBHE	11,016	114	1,260,900	95	1,046,500	(19)	(214,400)
Grad Vermont							
Grad Non- Vermont							
Total		<u>1,045</u>	<u>\$7,048,700</u>	<u>1,011</u>	<u>\$6,722,100</u>	<u>(34)</u>	<u>(\$326,600)</u>
SUMMER SESSIONS I. (J/Aug)	**						
Vermont	5,544	13	72,000	15	\$82,800	2	\$10,800
Non-Vrmtr (o/s)	10,596	-	-	1	7,400	1	7,400
NEBHE	10,596	-	-	1	11,200	1	11,200
Grad Vermont							
Grad Non- Vermont							
Total		<u>13</u>	<u>72,000</u>	<u>17</u>	<u>101,400</u>	<u>4</u>	<u>29,400</u>
SUMMER SESSIONS II> (May/J)	**						
Vermont	5,760	11	63,300	17	\$63,300	6	\$0
Non-Vrmtr (o/s)	11,016	-	-	0	0	0	0
NEBHE	11,016	-	-	0	0	0	0
Grad Vermont							
Grad Non- Vermont							
Total		<u>11</u>	<u>\$63,300</u>	<u>17</u>	<u>\$63,300</u>	<u>6</u>	<u>\$0</u>
FY 2014 TOTAL	(Acad Yr)	(Avg)					
Fall & Spring							
Vermont	\$11,520	876	\$10,090,700	862	\$9,931,000	(14)	(\$159,700)
Non-Vrmtr (o/s)	22,032	82	1,797,600	77	1,685,600	(5)	(112,000)
NEBHE	22,032	116	2,560,800	97	2,133,300	(19)	(427,500)
Grad Vermont	0	0	0	0	0	0	0
Grad Non- Vermont	0	0	0	0	0	0	0
S/T		<u>1,074</u>	<u>\$14,449,100</u>	<u>1,035</u>	<u>\$13,749,900</u>	<u>(38)</u>	<u>(\$699,200)</u>
Summer Sessions (annualized)		12	135,300	15	164,700	3	\$29,400
Total Student Tuition		<u>1,086</u>	<u>14,584,400</u>	<u>1,050</u>	<u>\$13,914,600</u>	<u>(35)</u>	<u>(\$669,800)</u>
Student Fees			2,798,300		2,720,300		(78,000)
Total Tuition and Fees			<u>\$17,382,700</u>		<u>\$16,634,900</u>		<u>(\$747,800)</u>
Less: Waivers			(882,500)		(995,500)		(113,000)
Total Net Tuition & Fees			<u>\$16,500,200</u>		<u>\$15,639,400</u>		<u>(\$860,800)</u>
Auxiliary:							
Room & Board Fall			2,323,400		2,091,200		(232,200)
Room & Board Spring			2,060,400		1,894,500		(165,900)
Bookstore							0
Total Auxiliary			<u>4,383,800</u>		<u>3,985,700</u>		<u>(398,100)</u>

* FPE: Full Paying Equivalent, i.e. # students at full tuition value

** Summer Sessions charge rates utilized in preceeding Academic Year

VERMONT TECHNICAL COLLEGE

Period Ending Sept 30, 2013

NARRATIVE HIGHLIGHTS FOR BUDGET VS ACTUAL – First quarter FYE 2014 9/30/2013**REVENUE:**

Net tuition and fee revenue is below budget by 5.2% due to fewer FPE (36 - \$748k) plus an increase in waivers (12.8% - \$113k). Efforts are currently underway to return to higher enrollments (mostly thru marketing & admissions) but these efforts will not show measurable results until next fiscal year. In the meantime, we are looking at pricing strategies to both attract and retain students, and encourage them to live on campus, both of which can impact Spring 2014 results. Efforts include GPA incentives to encourage students to live in the residence halls. The rooms have the greatest flexibility because costs are mostly sunk and it is better to fill a room at a discount than leave it empty. Efforts from tutoring and the Center for Academic Support (particularly in support to the international students) are expected to help retention.

EXPENSES:

Operating costs are above budget for two reasons. First, VTC salary/benefit costs that were budgeted to be charged to grants (primarily TAACCCT and digester) have not been charged to grants. Second, the state appropriation allocable to financial aid was budgeted in direct hire aid rather than tuition relief through scholarships. There will be some offset but the presentation is different.

Included in the YTD operating loss is \$48,700 from the farm and \$12,700 from the Enterprise Center. In both cases, efforts include improving returns through investments in value-added products to be generated by the farm in the dairy plant scheduled to be built at the Enterprise Center.

Major efforts continue to build certificate programs through the Institute for Applied Agriculture, and to get the anaerobic digester online so it can begin generating income (or reduce costs) via generation of electricity and heat. It is possible that we understated our costs for the digester, though we may have also understated revenues from the Institute.

Vermont State Colleges
System Office
For the Three Months Ending September 30, 2013
Budget vs Actual Report

	Actual 2014	Actual 2013	Variance Prior Yr Fav/(Unfav)	Projected Balance of 2014	Projected Total Year 2014	Board Approved Budget 2014	Approved Carry Forward	Total Board Approved Budget 2014	Projection vs Budget Variance Fav/(Unfav)	Total Year 2013 Actual
OPERATING REVENUES										
Tuition and Fees (Gross)	-	-	-	-	-	-	-	-	-	-
(Less Scholarship Allowances)	-	-	-	-	-	-	-	-	-	-
Net Tuition and Fees:	-	-	-	-	-	-	-	-	-	-
Federal Grants and Contracts	-	-	-	-	-	-	-	-	-	-
State and Local Grants and Contracts	-	-	-	-	-	-	-	-	-	-
Non-Governmental Grants and Contracts	-	-	-	-	-	-	-	-	-	-
Interest Income	-	-	-	-	-	-	-	-	-	-
Sales and Services	-	-	-	-	-	-	-	-	-	-
Auxiliary Enterprises	-	-	-	-	-	-	-	-	-	-
Other Operating Revenue	3,089	600,000	(596,911)	-	3,089	-	-	-	3,089	677,562
TOTAL OPERATING REVENUE	3,089	600,000	(596,911)	-	3,089	-	-	-	3,089	677,562
OPERATING EXPENSES										
Salaries and Wages	573,073	554,643	(18,430)	1,690,000	2,263,073	2,235,189	-	2,235,189	(27,884)	2,183,976
Employee Benefits - Group Insurance	153,379	142,344	(11,035)	450,000	603,379	565,607	-	565,607	(37,772)	(1,464,610)
Employee Benefits - GASB 45	28,200	(194,478)	(222,678)	170,846	199,046	199,046	-	199,046	0	(56,053)
Payment to Trust for GASB45 benefits	(539,872)	(238,970)	300,902	1,643,867	1,103,995	-	-	-	(1,103,995)	(1,103,996)
Employee Benefits - Other	161,269	141,694	(19,575)	210,000	371,269	251,258	-	251,258	(120,011)	450,738
Scholarships and Fellowships	-	-	-	-	-	-	-	-	0	-
Supplies and Other Services	1,715,827	892,511	(823,316)	1,500,000	3,215,827	3,198,177	-	3,198,177	(17,650)	3,843,147
Travel	19,621	21,748	2,127	40,000	59,621	54,693	-	54,693	(4,928)	98,866
Equipment	133	74,696	74,563	70,000	70,133	65,614	-	65,614	(4,519)	161,538
Library Acquisitions	-	-	-	-	-	-	-	-	0	-
Utilities	15,264	3,652	(11,612)	45,000	60,264	-	-	-	(60,264)	44,022
Transfers	-	-	-	-	-	-	-	-	-	-
Inter-entity	(2,609,994)	(2,263,450)	346,544	(10,292,789)	(12,902,783)	(12,149,348)	-	(12,149,348)	753,435	(9,606,556)
Intra-entity	(4,244)	1,001,567	1,005,811	-	(4,244)	-	-	-	4,244	1,190,045
TOTAL OPERATING EXPENSES	(487,344)	135,957	623,301	(4,473,076)	(4,960,420)	(5,579,764)	-	(5,579,764)	(619,344)	(4,258,883)
Operating Income (Loss)	490,433	464,043	26,390	4,473,076	4,963,509	5,579,764	0	5,579,764	(616,255)	4,936,445
NON-OPERATING REVENUES (EXPENSES)										
State Appropriations	-	-	-	-	-	-	-	-	0	-
Gifts	441,322	377,409	63,913	-	441,322	-	-	-	441,322	377,409
Investment Income (Net of Expenses)	(74,390)	(727,011)	652,621	-	(74,390)	-	-	-	(74,390)	(1,289,830)
Interest Expense on Capital Debt	(741,931)	(755,190)	13,259	(5,137,255)	(5,879,186)	(5,778,810)	-	(5,778,810)	(100,376)	(6,430,143)
Other Non-Operating Revenues	-	-	-	-	-	-	-	-	-	-
VSC Line of Credit	-	-	-	(974,770)	(974,770)	(974,770)	-	(974,770)	-	-
Net Non-Operating Revenues	(374,999)	(1,104,792)	729,793	(6,112,025)	(6,487,024)	(6,753,580)	-	(6,753,580)	266,556	(7,342,564)
Income before Other Rev, Exp, Gains, Losses	115,434	(640,749)	756,183	(1,638,949)	(1,523,515)	(1,173,816)	0	(1,173,816)	(349,699)	(2,406,119)
Capital Appropriations	-	-	-	-	-	-	-	-	-	-
Capital Grants and Gifts	-	-	-	-	-	-	-	-	-	-
Additions to Non Expendable Assets	-	-	-	-	-	-	-	-	-	-
Increase (Decrease) in Net Assets	115,434	(640,749)	756,183	(1,638,949)	(1,523,515)	(1,173,816)	0	(1,173,816)	(349,699)	(2,406,119)
Increase (Decrease) in GASB45 liability	28,200	(194,478)	222,678	170,846	199,046	199,046	-	199,046	0	(56,053)
TOTAL	143,634	(835,227)	978,861	(1,468,103)	(1,324,469)	(974,770)	0	(974,770)	(349,699)	(2,462,172)

Chancellor's Office

September 30, 2013

Narrative Highlights

Budget vs Actual

During FY2014 the OC is projecting an overall variance with the budget of -\$350K. However, included is this is a projected disbursement of \$1.1M received from the colleges in FY13 and expected to be sent to the GASB45 Trust when it is set up. Without that transfer, the variance is +\$750K.

Vermont State Colleges
Allied Health
For the Three Months Ending September 30, 2013
Budget vs Actual Report

	Actual 2014	Actual 2013	Variance Prior Yr Fav/(Unfav)	Projected Balance of 2014	Projected Total Year 2014	Board Approved Budget 2014	Approved Carry Forward	Total Board Approved Budget 2014	Projection vs Budget Variance Fav/(Unfav)	Total Year 2013 Actual
OPERATING REVENUES										
Tuition and Fees (Gross)	1,784,761	2,023,106	(238,345)	2,544,939	4,329,700	4,743,864	-	4,743,864	(414,164)	4,581,379
(Less Scholarship Allowances)	68,548	37,459	31,089	61,452	130,000	127,500	-	127,500	(2,500)	76,497
Net Tuition and Fees:	1,716,213	1,985,647	(269,434)	2,483,487	4,199,700	4,616,364	-	4,616,364	(416,664)	4,504,882
Federal Grants and Contracts	-	-	-	-	-	-	-	-	-	-
State and Local Grants and Contracts	-	-	-	-	-	-	-	-	-	-
Non-Governmental Grants and Contracts	-	-	-	-	-	-	-	-	-	-
Interest Income	-	-	-	-	-	-	-	-	-	-
Sales and Services	111,536	106,180	5,356	52,964	164,500	164,500	-	164,500	-	165,116
Auxiliary Enterprises	-	-	-	-	-	-	-	-	-	-
Other Operating Revenue	-	4,650	(4,650)	-	-	-	-	-	-	4,650
TOTAL OPERATING REVENUE	1,827,749	2,096,477	(268,728)	2,536,451	4,364,200	4,780,864	-	4,780,864	(416,664)	4,674,648
OPERATING EXPENSES										
Salaries and Wages	489,145	542,804	53,659	2,263,355	2,752,500	2,796,501	-	2,796,501	44,001	2,838,831
Employee Benefits - Group Insurance	130,079	123,636	(6,443)	411,921	542,000	592,449	-	592,449	50,449	522,483
Employee Benefits - GASB 45	-	25,919	25,919	44,273	44,273	44,273	-	44,273	0	111,797
Payment to Trust for GASB45 benefits	22,397	11,061	(11,336)	67,189	89,586	89,586	-	89,586	0	44,244
Employee Benefits - Other	128,805	146,172	17,367	527,195	656,000	651,600	-	651,600	(4,400)	694,689
Scholarships and Fellowships	25,554	34,706	9,152	33,946	59,500	68,000	-	68,000	8,500	80,132
Supplies and Other Services	153,935	116,400	(37,535)	431,805	585,740	585,738	-	585,738	(2)	597,831
Travel	9,437	8,025	(1,412)	39,163	48,600	48,600	-	48,600	0	48,820
Equipment	4,299	9,676	5,377	20,401	24,700	24,700	-	24,700	0	25,181
Library Acquisitions	-	-	-	-	-	-	-	-	0	0
Utilities	4,161	1,455	(2,706)	17,339	21,500	17,500	-	17,500	(4,000)	17,030
Transfers	-	-	-	-	-	-	-	-	-	-
Inter-entity	236,919	300,500	63,581	809,269	1,046,188	1,046,188	-	1,046,188	0	1,061,547
Intra-entity	33,495	-	(33,495)	-	33,495	10,000	-	10,000	(23,495)	(217,283)
TOTAL OPERATING EXPENSES	1,238,226	1,320,354	82,128	4,665,856	5,904,082	5,975,135	-	5,975,135	71,053	5,825,302
Operating Income (Loss)	589,523	776,123	(186,600)	(2,129,405)	(1,539,882)	(1,194,271)	-	(1,194,271)	(345,611)	(1,150,654)
NON-OPERATING REVENUES (EXPENSES)										
State Appropriations	295,874	279,126	16,748	854,126	1,150,000	1,149,998	-	1,149,998	2	887,732
Gifts	8	8	-	38	46	-	-	-	46	46
Investment Income (Net of Expenses)	15,819	15,011	808	25,000	40,819	-	-	-	40,819	40,143
Interest Expense on Capital Debt	-	-	-	-	-	-	-	-	0	-
Other Non-Operating Revenues	-	-	-	-	-	-	-	-	-	-
Net Non-Operating Revenues	311,701	294,145	17,556	879,164	1,190,865	1,149,998	-	1,149,998	40,867	927,921
Income before Other Rev, Exp, Gains, Losses	901,224	1,070,268	(169,044)	(1,250,241)	(349,017)	(44,273)	-	(44,273)	(304,744)	(222,733)
Capital Appropriations	-	-	-	-	-	-	-	-	-	-
Capital Grants and Gifts	-	-	-	-	-	-	-	-	-	-
Additions to Non Expendable Assets	-	-	-	-	-	-	-	-	-	-
Increase (Decrease) in Net Assets	901,224	1,070,268	(169,044)	(1,250,241)	(349,017)	(44,273)	-	(44,273)	(304,744)	(222,733)
Increase (Decrease) in GASB45 liability	-	25,919	(25,919)	44,273	44,273	44,273	-	44,273	0	111,797
TOTAL	901,224	1,096,187	(194,963)	(1,205,968)	(304,744)	-	-	(304,744)	(304,744)	(110,936)

**VERMONT STATE COLLEGES
- FY'14 TUITION & FEES REVENUE MONITORING REPORT -**

**Nursing and Allied Health
9/30/2013**

	BUDGETED			ACTUAL/ESTIMATED		VARIANCE	
	<u>Rate</u>	<u>FPE*</u>	<u>Revenue</u>	<u>FPE*</u>	<u>Revenue</u>	<u>FPE*</u>	<u>Revenue</u>
Fall 2013	(Semester)						
Vermont	6,048	291	\$1,757,100	250	\$1,514,200	(41)	(\$242,900)
Non-Vrmtr (o/s)	11,292	1	11,292	5	54,500	4	43,208
NEBHE	11,292	23	259,716	16	182,300	(7)	(77,416)
Grad Vermont							
Grad Non- Vermont							
Total		<u>315</u>	<u>\$2,028,108</u>	<u>271</u>	<u>\$1,751,000</u>	<u>(44)</u>	<u>(\$277,108)</u>
Spring 2014	(Semester)						
Vermont	6,048	273	\$1,650,100	240	\$1,451,500	(33)	(\$198,600)
Non-Vrmtr (o/s)	11,292	1	10,953	5	54,500	4	43,547
NEBHE	11,292	22	244,133	15	169,400	(7)	(74,733)
Grad Vermont							
Grad Non- Vermont							
Total		<u>296</u>	<u>\$1,905,186</u>	<u>260</u>	<u>\$1,675,400</u>	<u>(36)</u>	<u>(\$229,786)</u>
SUMMER SESSIONS I. (J/Aug)	**						
Vermont	-	-	-		\$0	0	\$0
Non-Vrmtr (o/s)	-	-	-		0	0	0
NEBHE	-	-	-		0	0	0
Grad Vermont	-	-	-		0		
Grad Non- Vermont	-	-	\$0		\$0		
Total		<u>0</u>	<u>0</u>	<u>0</u>	<u>0</u>	<u>0</u>	<u>0</u>
SUMMER SESSIONS II> (May/J)	**						
Vermont	4,536	123	558,500	143	\$649,000	20	\$90,500
Non-Vrmtr (o/s)	8,469	-	-	1	4,500	1	4,500
NEBHE	8,469	10	87,570	10	85,300	0	(2,270)
Grad Vermont							
Grad Non- Vermont							
Total		<u>133</u>	<u>\$646,070</u>	<u>154</u>	<u>\$738,800</u>	<u>21</u>	<u>\$92,730</u>
FY 2014 TOTAL	(Acad Yr)	(Avg)					
Fall & Spring							
Vermont	\$12,096	282	\$3,407,200	245	\$2,965,700	(37)	(\$441,500)
Non-Vrmtr (o/s)	22,584	1	22,245	5	109,000	4	86,755
NEBHE	22,584	23	503,849	16	351,700	(7)	(152,149)
Grad Vermont	0	0	0	0	0	0	0
Grad Non- Vermont	0	0	0	0	0	0	0
S/T		<u>306</u>	<u>\$3,933,294</u>	<u>266</u>	<u>\$3,426,400</u>	<u>(40)</u>	<u>(\$506,894)</u>
Summer Sessions (annualized)		67	646,070	77	738,800	10	\$92,730
Total Student Tuition		<u>372</u>	<u>4,579,364</u>	<u>342</u>	<u>\$4,165,200</u>	<u>(30)</u>	<u>(\$414,164)</u>
Student Fees			164,500		164,500		0
Total Tuition and Fees			<u>\$4,743,864</u>		<u>\$4,329,700</u>		<u>(\$414,164)</u>
Less: Waivers			(127,500)		(130,000)		(2,500)
Total Net Tuition & Fees			<u>\$4,616,364</u>		<u>\$4,199,700</u>		<u>(\$416,664)</u>
Auxiliary:							
Room & Board Fall			0		0		0
Room & Board Spring			0		0		0
Bookstore			0		0		0
Total Auxiliary			<u>0</u>		<u>0</u>		<u>0</u>

* FPE: Full Paying Equivalent, i.e. # students at full tuition value

** Summer Sessions charge rates utilized in preceeding Academic Year

VERMONT TECHNICAL COLLEGE (Nursing & Allied Health)

Period Ending Sept 30, 2013

NARRATIVE HIGHLIGHTS FOR BUDGET VS ACTUAL – 1st Qtr Fiscal 2014 Review**REVENUE:**

Tuition & Fees: Net tuition revenue is below budget due to lower enrollment by 29 (7.8%) FPE – mostly in-state and NEBHE. Major efforts are underway to cure this shortfall and a small level of recovery in enrollment (1%) is reflected in these numbers. Based on the rate of success implementing new strategies, our projections may be conservative.

EXPENSES:

Operating expenses are under control and projected to come in below budget.

NON-OPERATING REVENUES

Vermont State Colleges
Vermont Interactive TV
For the Three Months Ending September 30, 2013
Budget vs Actual Report

	Actual 2014	Actual 2013	Variance Prior Yr Fav/(Unfav)	Projected Balance of 2014	Projected Total Year 2014	Board Approved Budget 2014	Approved Carry Forward	Total Board Approved Budget 2014	Projection vs Budget Variance Fav/(Unfav)	Total Year 2013 Actual
OPERATING REVENUES										
Tuition and Fees (Gross)	-	-	-	-	-	-	-	-	-	-
(Less Scholarship Allowances)	-	-	-	-	-	-	-	-	-	-
Net Tuition and Fees:	-	-	-	-	-	-	-	-	-	-
Federal Grants and Contracts	-	-	-	-	-	-	-	-	-	-
State and Local Grants and Contracts	-	-	-	-	-	-	-	-	-	-
Non-Governmental Grants and Contracts	-	-	-	-	-	-	-	-	-	-
Interest Income	-	-	-	-	-	-	-	-	-	-
Sales and Services	58,213	36,359	21,854	288,056	346,269	350,000	-	350,000	(3,731)	140,392
Auxiliary Enterprises	-	-	-	-	-	-	-	-	-	-
Other Operating Revenue	9	-	9	-	9	-	-	-	9	1,539
TOTAL OPERATING REVENUE	58,222	36,359	21,863	288,056	346,278	350,000	-	350,000	(3,722)	141,931
OPERATING EXPENSES										
Salaries and Wages	135,706	127,915	(7,791)	443,264	578,970	578,970	-	578,970	0	551,970
Employee Benefits - Group Insurance	53,453	53,368	(85)	151,506	204,959	204,959	-	204,959	0	193,756
Employee Benefits - GASB 45	1,900	6,967	5,067	(1,900)	-	-	-	-	0	9,718
Payment to Trust for GASB45 benefits	-	-	-	28,300	28,300	28,300	-	28,300	0	-
Employee Benefits - Other	28,664	28,035	(629)	97,730	126,394	126,394	-	126,394	0	113,890
Scholarships and Fellowships	-	-	-	-	-	-	-	-	0	-
Supplies and Other Services	49,934	35,086	(14,848)	151,692	201,626	201,626	-	201,626	0	157,602
Travel	3,324	3,885	561	15,676	19,000	19,000	-	19,000	0	16,635
Equipment	-	-	-	-	-	-	-	-	0	-
Library Acquisitions	-	-	-	-	-	-	-	-	0	-
Utilities	-	-	-	-	-	-	-	-	0	-
Transfers	-	-	-	-	-	-	-	-	0	-
Inter-entity	(3,731)	(7,768)	(4,037)	-	(3,731)	-	-	-	3,731	(158,723)
Intra-entity	-	-	-	-	-	-	-	-	-	-
TOTAL OPERATING EXPENSES	269,250	247,488	(21,762)	886,268	1,155,518	1,159,249	-	1,159,249	3,731	884,848
Operating Income (Loss)	(211,028)	(211,129)	101	(598,212)	(809,240)	(809,249)	-	(809,249)	9	(742,917)
NON-OPERATING REVENUES (EXPENSES)										
State Appropriations	202,311	196,421	5,890	606,938	809,249	809,249	-	809,249	0	785,679
Gifts	-	-	-	-	-	-	-	-	0	-
Investment Income (Net of Expenses)	-	-	-	-	-	-	-	-	0	-
Interest Expense on Capital Debt	-	-	-	-	-	-	-	-	0	-
Other Non-Operating Revenues	-	-	-	-	-	-	-	-	0	-
Net Non-Operating Revenues	202,311	196,421	5,890	606,938	809,249	809,249	-	809,249	0	785,679
Income before Other Rev. Exp. Gains, Losses	(8,717)	(14,708)	5,991	8,726	9	-	-	-	9	42,762
Capital Appropriations	-	-	-	-	-	-	-	-	-	-
Capital Grants and Gifts	-	-	-	-	-	-	-	-	-	-
Additions to Non Expendable Assets	-	-	-	-	-	-	-	-	-	-
Increase (Decrease) in Net Assets	(8,717)	(14,708)	5,991	8,726	9	-	-	-	9	42,762
Increase (Decrease) in GASB45 liability	1,900	6,967	(5,067)	(1,900)	-	-	-	-	0	9,718
TOTAL	(6,817)	(7,741)	924	6,826	9	-	-	-	9	52,480



VIT FY14 First Quarter Budget Narrative

October 30, 2013

REVENUES

VIT's total revenue, which includes sales and services (470) and inter-entity transfers (910), is up over 40% compared to last year. In addition to the \$61,944 of sales and service income already received in the first quarter, VIT currently has another \$181,788 in reservations on the VIT schedule for later in FY14. New reservations are received daily. With 9 months still remaining in this fiscal year, the FY14 sales goal of \$350,000 remains an aggressive, but realistic goal.

EXPENSES

VIT's FY14 first quarter expenses are also up compared to FY13 first quarter expenses. This is due mainly to a cost of living increase given to VIT's staff. Supplies and services line items are also up, but for valid reasons. The remainder of the expense line items are on target.

SUMMARY

As always, the VIT staff and Council will continue to track revenue and expenses carefully. If at the end of the 2nd quarter the sales goal appears to be unattainable, VIT can reduce expenses to avoid any potential shortfall.

At the end of the first quarter, VIT is expected to close FY14 with a balanced budget.

Prepared by Tara Lidstone, Executive Director

Vermont State Colleges
Workforce Development
For the Three Months Ending September 30, 2013
Budget vs Actual Report

	Actual 2014	Actual 2013	Variance Prior Yr Fav/(Unfav)	Projected Balance of 2014	Projected Total Year 2014	Board Approved Budget 2014	Approved Carry Forward	Total Board Approved Budget 2014	Projection vs Budget Variance Fav/(Unfav)	Total Year 2013 Actual
OPERATING REVENUES										
Tuition and Fees (Gross)	-	-	-	-	-	-	-	-	-	-
(Less Scholarship Allowances)	-	-	-	-	-	-	-	-	-	-
Net Tuition and Fees:	-	-	-	-	-	-	-	-	-	-
Federal Grants and Contracts	-	-	-	-	-	-	-	-	-	-
State and Local Grants and Contracts	-	-	-	-	-	-	-	-	-	-
Non-Governmental Grants and Contracts	-	-	-	-	-	-	-	-	-	-
Interest Income	-	-	-	-	-	-	-	-	-	-
Sales and Services	198,617	155,475	43,142	907,000	1,105,617	1,061,915	-	1,061,915	43,702	772,387
Auxiliary Enterprises	-	-	-	-	-	-	-	-	-	-
Other Operating Revenue	-	-	-	-	-	-	-	-	-	-
TOTAL OPERATING REVENUE	198,617	155,475	43,142	907,000	1,105,617	1,061,915	-	1,061,915	43,702	772,387
OPERATING EXPENSES										
Salaries and Wages	198,186	184,528	(13,658)	626,814	825,000	822,353	-	822,353	(2,647)	767,655
Employee Benefits - Group Insurance	46,054	41,454	(4,600)	117,946	164,000	149,885	-	149,885	(14,115)	147,386
Employee Benefits - GASB 45	62,100	75,336	13,236	74,985	137,085	137,085	-	137,085	0	258,618
Payment to Trust for GASB45 benefits	-	-	-	133,000	133,000	133,000	-	133,000	0	148,116
Employee Benefits - Other	39,479	40,193	714	118,521	158,000	154,084	-	154,084	(3,916)	160,264
Scholarships and Fellowships	-	-	-	-	-	-	-	-	0	-
Supplies and Other Services	67,615	77,716	10,101	215,975	283,590	219,004	-	219,004	(64,586)	446,617
Travel	18,705	9,679	(9,026)	45,000	63,705	34,850	-	34,850	(28,855)	73,514
Equipment	2,884	687	(2,197)	3,000	5,884	6,000	-	6,000	116	4,162
Library Acquisitions	-	-	-	-	-	-	-	-	0	-
Utilities	-	-	-	-	-	-	-	-	0	-
Transfers	-	-	-	-	-	-	-	-	-	-
Inter-entity	(193,882)	(156,998)	36,884	(263,379)	(457,261)	(457,261)	-	(457,261)	0	(346,843)
Intra-entity	113,016	107,846	(5,170)	244,581	357,597	427,898	-	427,898	70,301	192,237
TOTAL OPERATING EXPENSES	354,157	380,441	26,284	1,316,443	1,670,600	1,626,898	-	1,626,898	(43,702)	1,851,726
Operating Income (Loss)	(155,540)	(224,966)	69,426	(409,443)	(564,983)	(564,983)	-	(564,983)	0	(1,079,339)
NON-OPERATING REVENUES (EXPENSES)										
State Appropriations	106,974	106,974	-	320,924	427,898	427,898	-	427,898	0	427,896
Gifts	-	-	-	-	-	-	-	-	0	-
Investment Income (Net of Expenses)	-	-	-	-	-	-	-	-	0	-
Interest Expense on Capital Debt	-	-	-	-	-	-	-	-	0	-
Other Non-Operating Revenues	-	-	-	-	-	-	-	-	-	-
Net Non-Operating Revenues	106,974	106,974	-	320,924	427,898	427,898	-	427,898	0	427,896
Income before Other Rev, Exp, Gains, Losses	(48,566)	(117,992)	69,426	(88,519)	(137,085)	(137,085)	-	(137,085)	0	(651,443)
Capital Appropriations	-	-	-	-	-	-	-	-	-	-
Capital Grants and Gifts	-	-	-	-	-	-	-	-	-	-
Additions to Non Expendable Assets	-	-	-	-	-	-	-	-	-	-
Increase (Decrease) in Net Assets	(48,566)	(117,992)	69,426	(88,519)	(137,085)	(137,085)	-	(137,085)	0	(651,443)
Increase (Decrease) in GASB45 liability	62,100	75,336	(13,236)	74,985	137,085	137,085	-	137,085	0	258,618
TOTAL	13,534	(42,656)	56,190	(13,534)	-	-	-	-	0	(392,825)

[illegible]

VERMONT TECHNICAL COLLEGE (Workforce Development)

October 31, 2013

NARRATIVE HIGHLIGHTS FOR BUDGET VS ACTUAL – 1st Qtr Review

Workforce Development Entity is comprised of Vermont Manufacturing Extension Center (VMEC), Small Business Development Center (SBDC), Continuing Education and Workforce Development (CEWD), and Vermont Corporate College (VCC).

Unrestricted Fund:

Revenue and expense are projected to be close to budget. FY14 sales and services revenue for VMEC and CEWD is higher through first quarter compared to FY13 first quarter. SBDC's revenue is slightly below last year's first quarter numbers.

Restricted Fund:

Many of WFD grants continue year to year. Currently for FY14, there are 10 federal grants and 5 state grants reflected in the WFD restricted report. The federal SBDC Technology Grant finished in September and the federal CEWD Green Jobs Initiative Grant is scheduled to be completed by the end of December.

5. Update on Ongoing VSC Construction

Project updates:

Progress on the Brattleboro Academic Center continues. Banwell Architects has completed the construction documents and they have been sent to BreadLoaf Construction for pricing. BreadLoaf is planning on presenting VSC with a GMP by mid-December, with construction starting in late January or early February. Building stabilization and demolition work for the complete building started in mid-summer and BreadLoaf is now erecting the structural steel frame for the VSC space. The VSC space fit-up has a completion date in early July, 2014.

Construction continues on the VTC Digester, and at this time the site work has been essentially completed. The digester, hydrolyzer, and effluent tanks have been constructed and are waiting for the installation of the exterior siding. The framing of the services building began in mid-October and at this time it is completely framed, awaiting roofing metal and siding. Construction crews are now starting to prepare the electrical and mechanical areas for the installation of the equipment. Bio-Methatech is anticipating that we will start filling the digester in late-December and will be producing bio-gas by late January. The project must be fully commissioned and operational by the 20th of April 2014 to meet our SPEED contract commitments.

In early summer an RFP was issued for the JSC Solar Array project. Encore Redevelopment was selected as the owner and developer of the project. Encore has been working with the local utility to establish the size of the array, and in September Encore submitted to the Public Service Board information for a 75kw array. In late October the PSB issued JSC a Certificate of Public Good for the 75kw array. At this time Encore is evaluating the site, availability of utility interconnection, and the estimated construction cost before scheduling the start of construction.

Level 3 Projects for OC approval:

We are making progress on the design of the LSC all-weather athletic field at LSC. The construction committee selected the existing intramural field as the site for the new athletic field. SMRT is now working on the design development phase of the project, and is planning on having this phase completed by December 20th. SMRT will then start creating the construction documents that are scheduled to be completed by mid-February, along with a construction estimate, and at which time LSC will explore construction funding options. The A&E team has also started gathering site data and moving forward with the geotechnical work for the new site.

LSC is still evaluating their dining needs and the feasibility of upgrading their dining facility. This past summer LSC started upgrading their facilities by installing new flooring throughout

the dining hall, giving the walls a fresh coat of paint and installing a gas fireplace in the existing nonfunctional fireplace.

As part of the Federal Dept. of Labor TAACCCT grant VTC is developing plans to create a food processing facility at the VTEC facility. This facility will process fruits, vegetables and dairy products. The lower building has been identified as a candidate for this facility; interior reconfiguration and renovations will be required. The funding sources for this project include the DOL grant and possibly some internal financing.

VTC is also in the process of planning for the construction of a milk processing facility as part of the TAACCCT grant that would also be located at the VTEC facility. This facility would process milk produced at the VTC farm to create dairy products which potentially will be sold to Sodexo and other outlets. VTC has recently been consulting with other processing facility owners to learn best handling and operational processes. It is hoped that the facility will be in operation by early fall of 2014.

As part of the last update, it was noted there was a possibility that the new owners of the Derby IROC facility, Sticks & Stuff, had expressed an interest in gifting to Lyndon State College the 72 solar panels and related equipment which IROC used to heat its pool. The College analyzed the opportunity and has accepted the gift. The solar panels will be mounted on the roof of the Rita Bole Gymnasium and will be used to heat the pool in the adjacent building. The cost to prepare the roof for installation is approximately \$50,000 and the cost to transport and install the solar panels and associated equipment is approximately \$50,000. Based on information provided by the manufacturer of the solar panels, and the fact that Lyndon currently uses approximately 8,000 gallons of fuel to heat the pool annually, cost savings would approximate \$11,400 annually.

6. Review Capital Projects Report

For this month's Project Status Report, we removed the completed projects, giving us a total of 42 projects on the Capital Project List.

November 2013 Capital Project Update									
Board Approved State Capital Projects	Preliminary Estimate	Budget	Final / Est. Cost	(Under)/ Over Budget	% Cash Dispersed	% Work Complete	Start	Finish	Notes
CSC FY 06 Glenbrook Waterline	\$ 42,196	\$ 42,196	\$ 42,196		50%	50%	7/1/08	6/31/14	
CSC FY 13 Parking Lot / Roadway Repaving Phase I	\$ 41,250	\$ 41,250	\$ 41,250		0%	0%	7/2/12	8/8/14	
Castleton Totals		\$ 83,446	\$ 83,446						
JSC FY 13 Campus Energy Management Upgrades	\$ 75,000	\$ 75,000	\$ 75,000		85%	95%	7/2/12	12/31/13	
JSC FY 13 Martinetti window Replacement Phase I	\$ 165,000	\$ 165,000	\$ 162,500	-2%	100%	100%	7/2/12	11/1/13	
JSC FY 13 Martinetti Heat System Upgrades Phase I	\$ 95,000	\$ 95,000	\$ 95,000		10%	13%	7/2/12	8/8/14	
JSC FY 13 Campus Electrical Efficiency Upgrades	\$ 21,250	\$ 21,250	\$ 21,250		0%	10%	7/2/12	12/31/13	
JSC FY 12 McClelland Dance Floor Replacement	\$ 159,000	\$ 159,000	\$ 145,000	-9%	100%	100%	5/20/13	12/31/13	Favorable bids received for this project.
JSC FY 14 Dibden Theater Upgrades and Safety Improvements	\$ 84,000	\$ 84,000	\$ 84,000		0%	0%	11/1/13	6/30/14	
JSC FY 14 McClelland Safety and Repairs	\$ 120,000	\$ 120,000	\$ 120,000		90%	95%	5/20/13	12/31/13	
JSC FY 14 Campus Emergency Notification System	\$ 66,250	\$ 66,250	\$ 66,250		0%	0%	11/1/13	6/30/14	
Johnson Totals		\$ 785,500	\$ 769,000	-2%					
LSC FY13 Campus Building Brick Repairs	\$ 50,000	\$ 50,000	\$ 50,000		65%	80%	7/2/12	6/28/13	
LSC FY 13 Energy Upgrades	\$ 60,000	\$ 60,000	\$ 60,000		85%	90%	7/2/12	6/28/13	
LSC FY 13 Bio-Mass CHP Study See Note #1	\$ 31,250	\$ 65,000	\$ 65,000		70%	75%	7/2/12	12/30/13	Note #1: Study scope increased to include evaluation of campus steam system infrastructure.
LSC FY 14 Activities Building Renovations	\$ 140,000	\$ 140,000	\$ 140,000		0%	5%			
LSC FY 14 Vail Air Handler Replacement Phase I	\$ 60,000	\$ 60,000	\$ 60,000		45%	50%			
LSC FY 14 Campus Landscaping & Walkway Replacement	\$ 70,250	\$ 70,250	\$ 70,250		50%	60%			
Lyndon Totals		\$ 175,000	\$ 175,000						
Green Indicates project completed and will be removed from next report.									
VTC FY 14 Hartness / Shape Window Replacement & Repair	\$ 180,000	\$ 180,000	\$ 90,000	-50%	100%	100%	5/20/13	12/1/13	Project estimate generated from Hartness Renovation documents, very favorable bids received.
VTC FY 14 Roof Replacement / Repair (RSH/CPM/Bld300)	\$ 86,000	\$ 86,000	\$ 50,000	-42%	85%	95%	5/20/13	6/30/14	Very favorable bids received for this project.
Vermont Tech Totals		\$ 266,000	\$ 140,000	-47%					
CCV FY 13 Facility Improvements	\$ 100,000	\$ 100,000	\$ 100,000		80%	95%	7/2/12	6/28/13	
CCV FY 14 Facility Improvements	\$ 75,000	\$ 75,000	\$ 75,000		0%	0%	7/1/13	6/30/14	
CCV Totals		\$ 175,000	\$ 175,000						

[illegible]

Green Indicates project completed and will be removed from next report.

Board Approved VSC Bonded Projects	Preliminary Estimate	Budget	Final / Est. Cost	(Under)/ Over Budget	% Cash Dispersed	% Work Complete	Start	Finish	Notes
CSC FY 11 Residence Hall / Physical Plant & Improvements	\$ 13,100,000	\$ 13,100,000	\$ 13,050,000	-0%	Project Completed				
Castleton Totals		\$ 13,100,000	\$ 13,050,000	-0%					
JSC FY 11 Bentley Phase II Renovations	\$ 2,000,000	\$ 2,000,000	\$ 1,881,217	-6%	Project Completed				
JSC FY 11 Visual Arts Reno & Addition	\$ 2,500,000	\$ 2,500,000	\$ 3,013,108	21%	Project Completed				
Johnson Totals		\$ 4,500,000	\$ 4,894,325	9%					Note#4: Cost overrun due to unforeseen structural conditions, cost overrun covered by savings from other projects, JSC fund raising efforts and College funds.
LSC FY 11 Stonehenge Parking Lot Reconstruction	\$ 2,000,000	\$ 2,000,000	\$ 1,508,283	-25%	Project Completed				
LSC FY 11 Activities Elevator	\$ 575,000	\$ 575,000	\$ 363,692	-37%	Project Completed				
Lyndon Totals		\$ 2,575,000	\$ 1,871,975	-27%					Note #5: Project savings will be applied to a future project (needs to be completed by December 2013) pending Board approval.
VTC FY 11 Digester Project	\$ 3,921,500	\$ 3,921,500	\$ 4,154,908	6%	15%	15%	1/2/12	12/31/13	Note #6: Original project estimate was \$3,921,500(to be funded by Federal DOE grant \$1,421,500 and FY10 Bond of \$2,500,000.)
VTC FY 11 Williston Housing	\$ 1,000,000	\$ 1,000,000	\$ 972,615	-3%	Project Completed				
VTC FY 11 Hartness Renovation	\$ 1,200,000	\$ 1,200,000	\$ 1,116,681	-7%	Project Completed				
VTC FY 11 Williston Expansion	\$ 1,100,000	\$ 1,100,000	\$ 590,395	-46%	Project Completed				
Vermont Tech Totals		\$ 7,221,500	\$ 6,834,599	-5%					Note #7: Project Savings will be applied to a future project (needs to be completed by December 2013) pending Board approval.
CCV FY 11 660 Elm Addition	\$ 4,000,000	\$ 4,000,000	\$ 4,496,980	12%	Project Completed				
CCV Totals		\$ 4,000,000	\$ 4,496,980	12%					Note# 8: This project planned on using savings from the Winooski project to reduce the FY10 Bond request to \$4,000,000.
VSC Bonded Projects Total		\$ 31,396,500	\$ 31,147,879	-1%					
Green Indicates project completed and will be removed from next report.									

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C. ITEMS FOR INFORMATION ONLY

1. Monthly Grant Activity Report

There are 76 current grants, of which, 5 are new.

There are 19 pending grants, of which, 8 are new.

There are 11 denied grants, of which 9 are new.

There are 106 total grants all together.

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	CCV	TRIO Student Support Services Program (Heather Weinstein)	Awarded	84.042A	Federal	US Dept of Education (9/1/10 - 8/31/15)	Program to serve students who are first generation, low income and/or have a disability. The objects are persistence, graduation and transfer, and financial literacy education. (1st 4 yrs period-\$345,733/yr; 5th \$327,651)	\$ 1,754,827		\$ 1,783,970	Mar-11
	CCV	Career Readiness Certificate (CRC) Program (Tiffany Keune)	Awarded	59.000	Federal	Congressional Earmark - SBA (10/1/10 - 6/30/14)	To increase employability of Vermont's workforce by refining skill necessary to be successful in the workplace. (75,000/yr)	\$150,000		\$150,000	Oct-10
	CCV	Community College Career Training Grant: Vermont ExpressED (Revised title to: Trade Adjustment Assistance Community College and Career Training Grants Program) (Linda Gabrielson)	Awarded	17.282	Federal	US Department of Labor (Jul 11 - Jun 14)-Revised to Oct11-Sept14	To support trade impacted workers in high demand occupations. CCV proposes to develop three new degree programs and a new, fast track degree model that includes embedded remediation, blended courses, and career coaches. (1st yr: \$860K; 2nd yr: \$978K; 3rd yr: \$662K)	\$2,500,000		\$2,500,000	Jun-11
	CCV	Health Care Opportunities (Linda Gabrielson)	Awarded	93.822	Federal (Pass Through)	Health Resources and Services Administration (9/1/2011 - 8/31/2014)	Increase the numbers of students from rural or underserved communities, who are economically or educationally disadvantaged, exploring a career in health care. Increase the opportunities economically or educationally disadvantaged Vermont students to follow a pathway to the successful completion of a post-secondary certification or degree in a health career. Improve quality of care by healing to ensure a culturally competent and diverse health care workforce for Vermont. (1st yr: \$6K; 2nd yr: \$34K; (2nd yr revised to \$14K);3rd yr: \$37K)	\$226,435		\$77,635	Oct-11
	CCV	Vermont Training Grant (Tiffany Keune)	Awarded		State	State of Vermont, Dept of Economic, Housing, and Community Development (7/16/12 - 5/31/13) (extended to 8/31/13)	To provide statewideGovernor's Career Ready Certificate Program providing work-related skills to employed and unemployed workers to assist them in acquiring entry-level and/or promotions.	\$ 35,560		\$ 35,560	
	CCV	VT DOL - VNA CRC Program (Penne Ciaraldi)	Awarded		State	Vermont Dept of Labor (2/11/13 - 2/10/14)	To give a strong basis career ready skill set to aspiring healthcare workers looking to become personal care attendants.	\$ 43,658		\$ 40,000	
	CCV	Vermont Digital Economy Project (Eric Sakai)	Awarded	11.307	Federal	Vermont Council on Rural Development (1/1/13 - 6/30/14)	Place CCV students in libraries of Vermont towns affected by 2011 storms to assist community members with Internet tasks such as information and job searches, community engagement, educational activities, and communications with family.	\$ 108,100		\$ 114,360	
	CCV	Northern Lights Career Development Center (NLCD) (Nancy Sugarman)	Awarded	93.596 & 93.575	Federal (Pass through)	State of Vermont, DHHS / Administration for Children and Families (7/1/13 - 6/30/14)	To enhance child care opportunities and sustain and improve the quality of programs for Vermont children.	\$350,269		\$350,269	Oct-13
	CCV	Perkins Reserve (Natalie Searles)	Awarded	84.048	Federal (Pass Through)	Vermont Department of Education (7/1/13 - 6/30/14)	Fast Forward dual enrollment model at regional career centers	\$ 50,000	\$ -	\$ 50,000	
	CCV	Vt DOL - WET Fund Training Grant (Penne Ciaraldi)	Awarded		State	Vermont Dept of Labor (7/22/13 - 6/30/14)	To give a strong basic career ready skill set to aspiring and underemployed Vermont works looking to enter Manufacturing, Healthcare, Customer Service, and STEM careers.	\$164,809		\$162,352	May-13
U	CCV	Vermont State GEAR UP (Deb Stewart)	Awarded	84.334	Federal	Vermont Student Assistance Corporation (8/1/13 - 8/31/14)	Embed peer mentors into the Dimensions First Initiative	\$15,000		\$15,000	
U	CCV	Consolidated Perkins Postsecondary and Tech Prep (Linda Gabrielson, Academic Dean)	Awarded	84.048	Federal	State of Vermont, Department of Education (7/1/13 - 6/30/14)	Improving vocational and technical education at the secondary and post-secondary level.	\$675,241		\$673,818	Oct-13
	CSC	TRIO Student Support Services Program (Kelly Beckwith)	Awarded		Federal	US Dept of Education (9/1/10 - 8/31/15)	To increase college retention and graduation rates of first-generation and low-income students and students with disabilities. (5 yr -\$301,694 1st yr + 3-5% annual incr/yr thereafter)	\$1,508,470	\$ 611,750	\$ 301,694 1st yr funding	Jan-10
	CSC	CSC Woodruff Energy Efficiency Renovations (Chuck Lavoie)	Awarded	81.041	Federal (pass through)	Vermont Clean Energy Development Fund (2 yrs from date of award)	To remove and replace 90 windows and improve insulation deficiencies in Woodruff Hall.	\$143,271	\$132,658	\$137,964	
	CSC	2013 Division III Strategic Alliance Matching Grant (Deanna Tyson)	Awarded		Other	National Collegiate Athletic Association (9/1/13 - 8/31/16)	To hire full-time female/minority administrator in athletics (1st yr: \$50K; 2nd yr: \$34K; 3rd yr: \$18K)	\$101,904	\$101,323	\$101,904	Feb-13
	CSC	Bedrock Geologic Mapping in the Shelving Rock Quadrangle, Eastern Adirondacks, New York (Tim Grover, Ph.D.)	Awarded		Other	National Cooperative Geologic Mapping Program / Educational Geologic Mapping Program Element (Summer 2013) (6/1/13 - 9/1/13)	Support summer stipends for four undergraduate geology majors who will participate in a bedrock mapping research project in the Shelving Rock Quadrangle (Eastern Adirondacks, NY)	\$22,479		\$22,479	
	CSC	Deans' Summer Research (Ingrid Johnson-Robledo)	Awarded		Other	The Jack and Dorothy Byrne Foundation (5/19/14 - 8/16/14)	To fund summer faculty-student research projects	\$20,000		\$5,000	

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	CSC	Vermont Geographic Alliance (Scott Roper, Ph.D.)	Awarded		Other	National Geographic Education Foundation (9/1/13 - 11/1/14)	Fund activities of Vermont Geographic Alliance.	\$34,500	\$13,480	\$29,000	
	CSC	FC2 College Health Initiative Mini-Grant Program (Barbara McCall)	Awarded		Other	The Female Health Company (2/1/13 - 2/1/14)	To raise awareness, increase access, and enhance students' capacity to effectively and accurately use FC2 Female Condoms	\$250		\$250	
	CSC	Indirect Photochemical Decay of BPA in Sunlit Surface Waters (Andrew Vermilyea)	Awarded		Other	Vermont Genetics Network (NIH) (Jun 2013 - May 2014)	Environmental science research with students	\$25,000		\$25,000	
	CSC	Investigating Metabolic Regulation in the Intracellular Sinorhizobium Melliotti (Preston Garcia)	Awarded		Other	Vermont Genetics Network (6/1/13 - 5/31/14)	Obtain funding for independent microbiology research project in the Natural Sciences Department. This will provide salary (and teaching release time) and supplies for Dr. Garcia as well as undergraduates enrolled in independent study projects with him.	\$25,000		\$25,000	
	CSC	Courageous Leadership: Peace-building in today's world (SallyAnn Majoya)	Awarded		Other	The United Institute of Peace Public Education for Peacebuilding Support (PEPS) (9/1/13 - 12/31/13)	Develop peace and justice component to curriculum.	\$2,000	\$2,500	\$2,000	
	CSC	North East Water Resources Network (Andrew Vermilyea, Ph.D.)	Awarded		Other	National Science Foundation - EPSCoR subaward (9/1/13 - 8/31/16) (1st yr: \$8K; 2nd yr: \$15K; 3rd yr: \$16K)	To study changes to the Lake Champlain watershed brought about in part by the increasing number of severe storms that have been hitting the region in recent years.	\$38,857		\$38,857	
	JSC	Student Support Services (Dr. Karen Madden)	Awarded	84.042A	Federal	U. S. Dept. of Education (9/05 - 8/09); (Renewed 9/1/10 - 8/31/15)	To increase the retention and graduation rates of JSC students who are low income, first generation students and students with disabilities who clearly demonstrate academic need.	\$ 406,702 (1st of 5 yrs: \$406,072)		\$ 406,702	Oct-10
	JSC	Transition and Postsecondary Programs for Students with Intellectual Disabilities (TPSID) (Perry LaRoque)	Awarded	84.407A	Federal	University of Vermont / U.S. Dept of Education (9/23/10 - 6/30/15)	To provide individual supports and services for the academic, physical, and social inclusion of students with intellectual disabilities in academic courses, extracurricular activities, and other aspects of the institution of higher education's regular postsecondary program including internships leading to gainful employment based upon the CDCI principles. (1st yr: \$32K; 2nd yr: \$59K; 3rd yr: \$54K; 4th yr: \$60K; 5th yr: \$59K)	\$264,058	\$72,844	\$264,058	Jan-11
	JSC	Mammals on the Move: Managing Cascadia Wildlife in the Face of Climate Change (Kevin Johnston)	Awarded Renewed	15.222	Federal	US Department of the Interior / Bureau of Land Management (12/10/10 - 8/3/15)	The core objective of this research is to inform and improve management by describing a range of potential outcomes and identifying high-priority species and habitats.	\$25,000		\$25,000	
	JSC	Adaptation to Climate Change in the Lake Champlain Basin (Dr. Robert Genter)	Awarded	47.076	Federal Pass-through	Vermont EPSCoR (9/1/11 - 6/30/16)	Research the climate change in the Lake Champlain Basin (1st yr: \$186K; 2nd yr: \$156K; 3rd yr: \$160K; 4th yr: \$164K; 5th yr: \$168K)	\$834,022		\$834,022	Oct-11
	JSC	Badger Leadership Promoting Healthy Choices (Camille Campanile)	Awarded		Other	NCAA (8/1/12 - 5/30/15)	Campus-wide collaboration for Alcohol Education & Student Leadership Training. Foster spirit of peer-caretaking & support for healthy choices. (1st yr: \$15K; 2nd yr: \$10K; 3rd yr: \$5K)	\$30,000	\$40,114	\$30,000	
	JSC	2012 Division III Strategic Alliance Matching Grant (Jamey Ventura)	Awarded		Other	NCAA (7/1/12 - 6/30/15)	To enhance gender and ethnic diversity through full-time professional positions in athletics administration. (1st yr: \$51K; 2nd yr: \$36K; 3rd yr: \$19K)	\$106,571	\$104,224	\$106,581	
	JSC	Student Transition, Achievement, Retention and Teaching (Leslie Kanat)	Awarded	47.076	Federal Pass-through	National Science Foundation (Aug 2012 - Jun 2017)	Students, faculty, support staff, and the administration will work together to prepare students for graduate school and future employment by providing realistic, relevant and challenging learning opportunities. Scholarships will be provided to 17 students who major in the Dept. of Environmental and Health Sciences. (1st yr: \$97K; 2nd yr: \$131K; 3rd yr: \$159K; 4th yr: \$133K; 5th yr: \$74K)	\$594,637		\$594,637	Oct-11
	JSC	Upward Bound (Tony Blueter)	Awarded	84.047A	Federal	U. S. Dept. of Education (6/01/2011-5/31/2015) Multiple Year Award	Help low income high school students transition to college	\$ 1,826,004		\$ 1,826,004	Jun-07
	JSC	Improving Connectivity between the University of Vermont and the Vermont State Colleges for STEM Research and Education Dr. Elizabeth Dolci	Awarded	47.081	Federal (Pass Through)	NSF - VT EPSCoR (9/1/11 - 8/3/13)	To enhance collaboration between education institutions within and outside of Vermont including providing enhanced intercampus connectivity to the Vermont State Colleges (1st yr: \$6,281; 2nd yr: \$6,533)	\$ 12,814	\$ -	\$ 12,814	
	JSC	Social Referencing and the Influence of Parental Affect on NonAmbulatory Infants (Gina Mireault, Ph.D.)	Awarded	47.074	Federal	National Institutes of Health (National Institute of Child Health & Human Development) (1/1/13 - 12/31/15)	Investigation of social referencing and parental affect on infant behavior, affect & physiology in the first 6 months of life. (1st yr: \$107K; 2nd yr: \$69K; 3rd yr: \$74K)	\$250,000		\$250,000	Apr-12
	JSC	Mammals on the Move: Managing Cascadia Wildlife in the Face of Climate Change Kevin Johnson	Awarded	15.222	Federal	US Dept of the Interior / Bureau of Land Management (7/1/12 - 8/3/15)	To inform and improve management by describing a range of potential outcomes and identifying high-priority species and habitats.	\$ 10,510	\$ -	\$ 10,510	

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JSC		Microbial Community Structure of the Vermont Asbestos Group Mine (Dr. Elizabeth Dolci)	Awarded		Other	Vermont Genetics Network (6/1/13 - 5/31/14)	To assess the microbiome of the environmentally impacted Pit Pond at the Vermont Asbestos Group Mine.	\$ 69,997		\$ 69,997	
JSC		Undergraduate Summer Research on Asbestos Mine Microbial Community Structure (Dr. Elizabeth Dolci)	Awarded		Other	Vermont Genetics Network (6/1/13 - 8/31/13)	To provide undergraduate research training and experience in molecular microbiology. The student will characterize microbial communities in an aquatic site at a local asbestos mine.	\$ 5,000		\$ 5,000	
JSC		Exercise and Biofeedback in High-Stressed Students: An exploratory investigation (Amy Welsh, PhD; (Undergraduate student: Emily Sopolowski)	Awarded		Other	Vermont Genetics Network (6/1/13 - 12/31/13)	The proposed research project will seek to identify whether regular, short bouts of physical exercise and biofeedback improve anxiety-related physiological states in stressed students.	\$ 5,000		\$ 5,000	
JSC		Exercise and Biofeedback in High-Stressed Students: An exploratory investigation of intervention efficacy and psychophysiological effects (David Bergh)	Awarded	93.389	Federal (Pass Through)	Vermont Genetics Network (6/1/13 - 5/31/14)	The proposed research project will seek to identify whether regular, short bouts of physical exercise and biofeedback improve anxiety-related physiological and psychological states in stressed students, and will explore factors that influence the effectiveness of these interventions.	\$ 25,000		\$ 25,000	
JSC		Effects of Lung Inflation on Airway Caliber During and After Exercise in Asthmatics (Hans Christian Haverkamp, Ph.D.)	Awarded		Other	Vermont Genetics Network (6/1/13 - 5/31/14)	To investigate the influence of lung inflation on airway function during and after exercise in asthmatic adults. Also, to effectively involve undergraduate students in the research.	\$ 69,729	\$ -	\$ 69,729	
JSC		Exercise and Biofeedback in High-Stressed Students: An exploratory investigation (Amy Welsh, PhD; (Undergraduate student: Melissa Rixon)	Awarded		Other	Vermont Genetics Network (6/1/13 - 12/31/13)	The proposed research project will seek to identify whether regular, short bouts of physical exercise and biofeedback improve anxiety-related physiological states in stressed students.	\$ 5,000		\$ 5,000	
JSC		Support for Veteran Students and Their Families (Dean David Bergh)	Awarded		Other	Vt. Community Foundation (6/1/13 - 12/31/14)	To develop a process for supporting veterans from admission through graduation.	\$ 10,000	\$ 1,655	\$ 10,000	
JSC		Project Green's JSC High School Greening Summit Project (Russ Weis)	Awarded		Other	Canaday Family Charitable Trust (9/1/13 - 8/31/16)	To secure additional funding for the sixth, seventh, & eighth JSC H.S. Greening Summits (\$25K/year)	\$ 75,000		\$ 75,000	
JSC		Project Green's JSC High School Greening Summit Project (Russ Weis)	Awarded		Other	Vermont Community Foundation's Green Mountain Fund (9/1/13 - 8/31/14)	To secure additional funding for the sixth JSC H.S. Greening Summit	\$ 5,000	\$ 600	\$ 5,000	
JSC		Residence Hall Tutoring (Karen Madden)	Awarded		Other	VSAC-Gear Up (8/26/13 - 5/15/14)	Subsidize expansion of tutoring to serve TRIO/GearUp students	\$ 5,000		\$ 5,000	
LSC		TRIO Upward Bound (84.047) ED-Grants-121911-001 (Rick Williams)	Awarded	84.047	Federal	US Department of Education (9/1/12 - 8/31/17)	To obtain funding for the Upward Bound project at LSC to serve nine target high schools in a three-county area to help students navigate the path towards success in postsecondary education. (1st yr: \$324,765)	\$1,623,825		\$324,765	May-12
LSC		TRIO Student Support Services Program (Bob McCabe)	Awarded	84.042A	Federal	US Dept of Education (9/1/10 - 8/31/15)	To increase college retention and graduation rates of first-generation and low-income students and students with disabilities. (5 yr -\$288,707 /yr)	\$1,443,535		\$ 279,757 3rd yr funding	Mar-11
LSC		NEK Incubator without Walls (IWOW) (Ann Nygard)	Awarded	10.769 RBEG	Federal	Rural Business Enterprises Grant (7/1/12 - 6/30/14)	To continue providing technical assistance to local area businesses which will result in the creation of at least 14 direct jobs.	\$129,429		\$129,429	
VTC		Small Business Jobs Act (Lenae Quillen-Blume)	Awarded	59.037	Federal	Small Business Administration (10/1/10 - 9/30/12) (2/1/11-1/31/14)	Business technical assistance (1st 9 mos: \$144K; 2nd yr: \$181K; 3rd yr: \$96K)	\$325,000		\$420,800	Jan-11
VTC		"Earmark Request via Senator Leahy's Office " VTC's Green Jobs Initiative (John Paterson) (Maureen Hebert)	Awarded	17.261	Federal	Small Business Administration / US Dept of Labor Education & Training Administration (6/1/11 - 5/31/13) Extended to 12/31/13	To connect Vermont's sustainable technologies industry with highly trained workers in fields that include photovoltaic technology installation and maint.; wind turbine construction, installation, and maint.; residential and commercial weatherization; and wastewater systems design and installation.	\$ 750,000		\$ 750,000	Jun-09
VTC		Congressional Earmark Program: Technology (Lenae Quillen-Blume)	Awarded	59.000	Federal	Small Business Administration (12/15/10 - 3/31/13) Extended to 3/31/14	Expand technology business advising	\$250,000		\$250,000	Oct-10
VTC		Vermont Space Grant Consortium (Dr. Carl Brandon)	Awarded	43.000	Federal	NASA (5/15/10 - 5/17/15) (ended July 2013)	Support of student undergraduate research. Student salaries for CubeSat work.	\$10,000	\$5,000	\$10,000	

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	VTC	Community Development Block Grant (Lenae Quillen-Blume)	Awarded	14.228	Federal (pass through)	Town of Randolph/Agency of Commerce (12/12/10 - 6/30/13) (To be extended to 12/31/14)	Technical assistance: VTEC (1st yr: \$81,692; 2nd yr: \$106,308)	\$188,000		\$188,000	Oct-11
	VTC	VtSBDC Business Environmental Assistance (Peter Crawford)	Awarded	66.708	Federal	Vermont Agency of Natural Resources (10/1/12 - 9/30/13)	To fund VtSBDC to provide environmental assistance to VT businesses.	\$47,500		\$47,500	
	VTC	Central Recovered Biomass Facility (Geoffrey Lindemer) (Donna Barlow-Casey)	Awarded	81.087	Federal	U.S. Dept. of Energy (11/1/11 - 12/31/13)	Construction of large biodigester; securing feedstock, designing & permitting, project management (1st yr of 2 yrs: \$1,421,500)	\$1,421,500	\$2,477,471	\$1,421,500	Oct-12
	VTC	Applied Agriculture Institute (TAACCT) (Jeff Higgins) (Chris Beattie)	Awarded	17.282	Federal (Pass Through)	US Department of Labor (10/1/12 - 9/30/15) (10/1/12 - 9/30/16)	Workforce development (1st yr: \$1,141K; 2nd yr: \$656K; 3rd yr: \$689K)	\$ 2,485,920	\$ -	\$ 3,357,703	Oct-12
	VTC	SBDC (Lenae Quillen-Blume)	Awarded	59.037	Federal Pass-through	Small Business Administration (10/1/11 - 9/30/12) (Yr 3 of 3)	Statewide business counseling and training. SBA requested revision as SBA got final budget and revised all SBDC amounts. (Due to Sequestration, initial funding reduced. Now SBA is offering some supplemental funding.)	\$627,776	\$180,464	\$589,667	Apr-12
	VTC	Northeast Photovoltaic Instructor Training Network US Dept of Energy (Donna Barlow Casey)	Awarded	81.087	Federal	Hudson Valley Community College is Administrator (Jul 2011 - Dec 2014)	The college will work in conjunction with the US DOE to support 25 Northeast Photovoltaic Training Network Participating Institutions throughout the states of CT, MA, NH, NY, RI, and VT to provide renewable energy training in VT (1st yr: \$9K; cumulative \$56K)	\$9,000		\$56,000	
	VTC	Vermont Training Program (Maureen Hebert)	Awarded		State	Vermont Dept. of Economic, housing, and Community Development (12/24/12 - 5/31/13) (6/7/13 - 5/31/14)	To cover 40% of tuition costs for eligible applicants for existing Vermont Tech Continuing Education programs in Healthcare, HR, Leadership, BPI, Manufacturing and Environmental Engineering.	\$50,000		\$100,000	
	VTC	GMEDC - Manufacturing Apprenticeship Program (Jeff Higgins & Maureen Hebert)	Awarded		State	Vermont Dept of Labor - WETF (1/1/13 - 12/31/13)	VTC, Green Mountain Economic Development Corp. and two Vermont Employers will launch a 4 year registered certificate/apprenticeship program in Advanced manufacturing to meet 21st workforce needs. (1st yr: \$20K; 2nd yr: \$17K)	\$36,960		\$36,960	
	VTC	SBDC Cooperative Agreement (Lenae Quillen-Blume)	Awarded	59.037	Federal	Small Business Administration (10/1/12 - 9/30/15)	Statewide Business Counseling and Training ((\$625K/yr)	\$1,875,000	\$817,155	\$625,000 1st yr	Oct-12
	VTC	e-Commerce for EDA/VCRD (Lenae Quillen-Blume)	Awarded	11.307	Federal	Sub-Award through Vermont Council on Rural Development (2/1/13 - 7/31/14)	Develop resiliency in businesses through e-Commerce as an after effect of Irene (1st yr: \$220K; 2nd yr: \$110K)	\$330,000		\$330,000	Apr-13
	VTC	TRIO-Student Support Services (Susan Polen)	Awarded	84.042A	Federal	U.S. Dept of Education (9/1/12 - 8/31/13)	SSS Program designed to increase the number of disadvantaged low-income college students, first generation students and college students with disabilities in the U.S. who successfully complete a program of study. (1st yr: \$220K; 2nd yr: \$110K; 3rd yr: \$286K)	\$298,575	\$32,967	\$286,140	May-13
	VTC	EDA Disaster Assistance (Lenae Quillen-Blume)	Awarded	11.307	Federal	Economic Development Administration (EDA), U.S. Dept of Commerce (6/1/13 - 12/31/15)	Disaster assistance	\$115,000	\$47,404	\$115,000	
	VTC	NASA Spacegrant Budget 2011 (Dr. Carl S. Brandon)	Awarded	43.AAA	Federal	NASA EPSCoR Research Infrastructure Development (9/1/11 - 5/31/12) extended to 1/1/14	Continuing work on ELaNi IV CubeSat and Lunar Lander/Orbiter CubeSat	\$ 32,026	\$ 32,026	\$ 32,026	
	VTC	Anaerobic Digester Heat Recovery (Mary L. O'Leary)	Awarded		Other	Green Mountain Power (8/6/13 - 9/30/14)	First phase of the Digester Heat Recovery Project, which will provide hot water from the generator to the Maintenance Building.	\$25,000		\$25,000	
	VTC	VMEC NIST Grant - Hollings Manufacturing Extension Partnership (Robert Zider)	Awarded	11.611	Federal	US Dept of Commerce (7/1/13 - 6/30/14)	Improve manufacturing in Vermont and strengthen the global competitiveness of the state's smaller manufacturers. Focus on small to medium sized manufacturers; help them increase productivity, modernize processes, adopt advanced technologies, reduce costs, and stabilize the workforce. VMEC has a separate budget from the rest of the college.	\$396,483	\$1,272,898	\$396,483	Oct-13
	VTC	SBDC FAST Grant (Linda Rossi)	Awarded	59.058	Federal	U.S. Small Business Administration, Office of Technology (7/1/13 - 6/30/14) (Revised to 9/30/13 - 9/29/2014)	Business advising and training	\$95,000		\$95,000	
	VTC	TRIO-Student Support Services (Susan Polen)	Awarded	84.042A	Federal	US Dept of Education (9/1/13 - 8/31/14) (4th year of 5 year grant)	SSS Program designed to increase the number of disadvantaged low-income college students, first generation students and college students with a disability in the U.S. who successfully complete a program of study.	\$271,175	\$32,967	\$271,175	Oct-13
	VTC	Federal FY2013 Resource Sharing Grant (David Sturges)	Awarded	45.31	Federal	Vermont Department of Libraries (7/1/13 - 6/30/14)	To facilitate interlibrary loan in Vermont	\$500		\$500	
U	VTC	VT-ANR Pollution Prevention Grant / VtSBDC Business Environmental Assistance	Awarded	66.708	Federal	Vt. Agency of Natural Resopurces	To fund Vt SBDC to provide environmental assistance to VT businesses through the Vermont Business Environmental Partnership.	\$47,500		\$47,500	

Vermont State Colleges
 - Annual Grant Activity Report -
 FY2014 New Grants and Currently Active Grants

A = Action Item (Grants over \$150,000 need Board Approval)
N = New Grants This Period
U = Updated (Awarded/Denied or Withdrawn)
E = Extended

Item	College	Grant Title (Project Director)	Status	CFDA #	Granting Agency (Fed,State,Other)	Funding Agency/Grant Period	Brief Description	Amount Requested	VSC Match	Amount Awarded	Reported to Board
		(Peter Crawford)				(10/1/13 - 9/30/14)					
U	VTC	Perkins IV Basic Grant - Secondary & Postsecondary (Rosemary Distel)	Awarded	84.048	Federal	US Department of Education (7/1/13 - 6/30/14)	Improve the educational achievement of secondary and post-secondary students enrolled in vocational/technical programs through integrating rigorous academic skills with technical skills as related to all aspects of business and industry.	\$159,813		\$159,813	Oct-13
N,U,A	VTC	VMEC - Vermont Training Program (Bob Zider)	Awarded		State	State of Vermont, Department of Economic Development, Vermont Training Program (7/1/13 - 6/30/14)	Provide upgrade classroom training for employees in the following sectors: Manufacturing, Information Technology, Telecommunications, Healthcare, and Environmental.	\$200,000		\$200,000	Dec-13
	SOS	GEAR-UP Dual Enrollment Subaward (VSAC) (Joyce Judy)	Awarded	84.334	Federal	VSAC Pass-through (9/30/12 - 8/31/13)	To support existing Partnership agreement for the dual enrollment program and Intro to College Studies.	\$350,000	\$400,000	\$350,000	Oct-12
	SOS	Leadership for Pre-K Through 16 Council (Tim Donovan)	Awarded		Other	J. Warren and Lois McClure Foundation (7/1/13 - 6/30/15)	To support the Pre-K through 16 Council	\$25,000		\$25,000	
	SOS	GEAR-UP Dual Enrollment Subaward (VSAC) (Joyce Judy)	Awarded	84.334	Federal	VSAC Pass-through (9/30/13 - 8/31/14)	To support existing Partnership agreement for the dual enrollment program and Intro to College Studies.	\$350,000	\$400,000	\$350,000	Oct-13
	SOS	Dual Enrollment Program Management (Contract) (Natalie Searle, Katie Mobley)	Awarded		State	Vt. Agency of Education (9/1/13 - 6/30/14)	To provide overall administration of dual enrollment program			\$140,000	

Vermont State Colleges
- Annual Grant Activity Report -
FY2014 Pending Grants

A = Action Item
N = New Grants This Period
U = Updated (Awarded/Denied or Withdrawn)

					Amount	Amount	Reported to
Item	College	Grant Title (Project Director)	Funding Agency/Grant Period	Brief Description	Requested	VSC Match	Board
	CSC	Castleton Archives Digital Preservation Initiative (Karen Sanborn)	National Endowment for the Humanities (NEH) (9/1/13 - 6/30/14)	Advise the Castleton State college Archives in developing its first digital preservation plan.	\$6,000		
	CSC	Upward Bound - Tutor.com (Jennifer Jones)	Bride Charitable oundation (9/1/13 - 8/31/14)	Fund tutor.com for 1 year	\$3,600		
	CSC	Upward Bound - Tutor.com (Jennifer Jones)	Stewarts Shops (9/1/13 - 8/31/14)	Fund tutor.com for 1 year	\$3,600		
	CSC	Leavenworth Window Replacement Project (Scott Dikeman / Chuck Lavoie)	Price Chopper's Golub Foundation (5/1/14 - 8/15/14)	To replace windows in Leavenworth Hall	\$75,000	\$225,000	Oct-13
	CSC	RUI: Collaborative Research: How will climate-driven shifts in runoff alter riverine organic carbon fluxes from coastal temperate rainforest ecosystems? (Andrew Vermilyea)	National Science Foundation (3/1/14 - 2/28/17)	Studying OC dynamics intensively across watersheds that vary in glacier and forest cover will allow us to substitute space for time to understand how OC export dynamics will be altered with a warming climate and the continued loss of glacier ice in CTR ecosystems. (1st yr: \$25K; 2nd yr: \$32K; 3rd yr: \$33K)	\$89,612		
	CSC	Spartan Community Adult Physical Activity Program (Gail Regan, PhD)	Dreamfields Pasta (1/1/14 - 5/30/14)	To purchase equipment for service learning course.	\$450		
	CSC	STEM Scholarships (Catherine Garland / Andrew Vermilyea / Tim Grover / Deborah Alongi)	National Science Foundation (8/1/14 - 7/31/19)	To fund scholarships for students in STEM fields (1st yr: \$86K; 2nd yr: \$123K; 3rd yr: \$113K; 4th yr: \$149K; 5th yr: \$149K)	\$621,471		Oct-13
N	CSC	Castleton State College Virtual Hospital (Marie McDuff)	Hannford Charitable Foundation (one time purchase)	To purchase high fidelity simulator manikin for Nursing Dept.	\$41,890	\$22,407	
N	JSC	AlcoholEdu/Haven Grant (Michele Whitmore)	Lamoille Family Center/Partnership for Success Grant (Sept 2013 - Aug 2016)	To implement the on-line educational course Alcohol/Edu and Haven to our first year and transfer students as a proactive approach in addressing alcohol use and unhealthy relationships in college. \$11K/yr for 3 yrs	\$33,000	\$14,000	
N	JSC	GEAR UP (Michele Whitmore)	Vermont Student Assistance Corporation (8/1/13 - 5/30/14)	To support the success of students in their first year of postsecondary education so they can make a successful transition to the full college experieence.	\$15,000		
	LSC	Promise Neighborhoods Program Planning Grant Competition (Heather Bouchey)	US Dept of Education - Northeast Kingdom Promise Region (1/1/13 - 12/31/13)	To create a continuum of care in the region that prepares all youth to successfully transition to post-secondary education, training, and career opportunities.	\$486,745	\$284,897	Dec-12
	LSC	Lyndon Promise Scholarship Challenge Grant (Bob Whittaker)	LSC Foundation FY2010 - FY2013	This challenge grant will provide an annual \$10K challenge to attract a total of \$10K in private support towards the Lyndon Promise Scholarship program. (\$10,000/yr for 4 yrs)	\$ 40,000	\$ 40,000	
N,A	LSC	Early Promise Community Outreach Coordinator (Dr. Heather Bouchey)	The Canaday Family Charitable Trust (7/31/13 - 7/31/16)	To help us implement and expand our existing Early Promise Program to incease postsecondary degree attainment in Northeast Kingdom. (\$50,000/yr for 3 yrs)	\$ 150,000	\$ 257,618 \$86K/yr	Dec-13
N,A	LSC	NSF Scholarships in Science, Technology, Engineering, and Mathematics (S-STEM) (Janel Hanrahan)	National Science Foundation (3/1/14 - 2/28/19)	To provide scholarships, improve retention,expand academic interests, and increase gender diversity for S-STEM interested students. (1st yr: \$45K; 2nd yr: \$91K; 3rd yr: \$134K; 4th yr: \$176K; 5th yr:\$190K; 6th yr: \$0; 7th yr: \$40K, 8th yr: \$20K)	\$ 696,221	\$ 60,000	Dec-13
	VTC	Developing a Successful Food System: Diversified Workshop series/Internship Curriculum (Molly Wilard)	Northeast Sustainable Agriculture Research & Education NE SARE (Aug 13 - May 2015)	Build a program to support the Diversified Agriculture Degree. (1st yr: \$7.7K; 2nd yr: \$7.7K)	\$15,439		

Vermont State Colleges
- Annual Grant Activity Report -
FY2014 Pending Grants

A = Action Item
N = New Grants This Period
U = Updated (Awarded/Denied or Withdrawn)

						<u>Amount</u>	<u>Amount</u>	<u>Reported to</u>
<u>Item</u>	<u>College</u>	<u>Grant Title (Project Director)</u>	<u>Funding Agency/Grant Period</u>	<u>Brief Description</u>	<u>Requested</u>	<u>VSC Match</u>	<u>Awarded</u>	<u>Board</u>
	VTC	Revision 2013 SBA Core Funding Grant (Lenae Quillen-Blume)	U.S. Small Business Administration (10/1/12 - 9/30/13)	Business advising and training	\$574,667			May-13
N,A	VTC	FAST Grant (Linda Rossi)	US Small Business Administration, Office of Technology (9/30/13 - 9/29/14)	Business advising and training	\$95,000	\$95,000		Dec-13
N	VTC	High Meadows Fund: Governor's Institute: Farms, Food, & Your Future (Maureen Hebert (Mgr) w/Molly Willard)	High Meadows Fund (Jun 2014 - Aug 2014)	To support the 2014 Governor's Institute: Farms, Food, & Your Future	\$7,500			
N	VTC	Dental Hygiene: Refurbish DESTX Manikins (Dr. Ellen Grimes)	Northeast Delta Dental (Feb 2014 - May 2014)	Refurbish two (2) existing DEXTR dental manikins	\$6,100			

Vermont State Colleges
- Annual Grant Activity Report -
FY2014 Grants Denied

A = Action Item (Grants over \$150,000 need Board Approval)
N = New Grants This Period
U = Updated (Awarded/Denied or Withdrawn)
E = Extended

Item	College	Grant Title (Project Director)	Status	CFDA #	Granting Agency (Fed,State,Other)	Funding Agency/Grant Period	Brief Description	Amount Requested	VSC Match	Amount Awarded	Reported to Board
	CCV	Trade Adjustment Assistance Community College & Career Training (TAACCTT) 3 (Linda Gabrielson / Joyce Judy)	Denied		Federal	Employment and Training Administration (7/1/14 - 6/30/17)	To develop a Vermont State Colleges's Center for Manufacturing Innovation which will prepare trade adjusted dislocated workers and others for employment in modern manufacturing positions. 1st yr: \$6,426K; 2nd yr: \$4,722K; 3rd yr: \$4,730K; 4th yr: \$688K	\$16,565,852			Oct-13
	CSC	Proterozoic Mountain building and Collapse, Eastern Adirondack Mountains, New York (Timothy W. Grover)	Denied		Other	National Science Foundation (a 6-8 week period during both years)	Understand: i) nature of the crust during these various orogenic processes, ii) the effects of Shawinigan granulite facies metamorphism and anatexis relative to Ottawan granulite facies metamorphism and anatexis, and iii) how the crust evolved through time as the Grenville orogeny was constructed. (1st yr: \$23769; 2nd yr: \$23,979)	\$47,748			
U	CSC	New Foods for Falcons (Gail Regan, Ph.D.)	Denied			Bowse Community Health Trust (1/1/12 - 12/31/14)	To develop and implement a food preparation and taste testing program that will supplement the USDA's twice weekly Fresh Fruit and Vegetable program in the Fair Haven Grade School (K-8). CSC faculty and students will work with several community partners to implement this program. (1st yr: \$8K; 2nd yr: \$3K; 3rd yr: \$3K)	\$14,621			
U	CSC	Music Drives Us - Organizational Grant (Lori Phillips)	Denied			Music Drives Us Foundation (4/1/12 - 9/30/12)	To pay bands that will perform during 10-week Castleton College Concert series	\$5,000	\$26,000		
U	CSC	Healthy Relationship College Program (Amy Bremel)	Denied			M.Powerment by Mark (Avon Foundation for Women) (1 year from award)	Expand Peer Advocates for Change programming and promotional material	\$5,000			
U	CSC	The Effect of Quercetin on Aerobic Capacity and Fat Utilization in Untrained Individuals Exercising in a Hypoxic Environment (Justin Carlstrom)	Denied			Vermont Genetics Network (6/1/13 -5/31/14)	Research/Undergraduate Research	\$24,986			
U	CSC	Burlington Ensemble: Starry Nights Series (Sherrill Blodgett)	Denied			Alma Gibbs Donchain Foundation (2/1/14 - 6/30/14)	Support artist in-residence for Burlington Ensemble	\$6,750	\$12,500		
U	CSC	The Physics Box Project: K-12 Physics Curriculum and Lending Library (Catherine Garland)	Denied			Binker International Foundation (8/1/13 - 6/30/16)	Increase amount and quality of time spent by elementary and secondary students on inquiry-based physics activities. (1st yr: \$345; 2nd yr: \$1,545; 3rd yr: \$1,100)	\$2,990			
U	CSC	The Physics Box Project: K-12 Physics Curriculum and Lending Library (Catherine Garland)	Denied			Bauder Fund (8/1/13 - 6/30/16)	Increase amount and quality of time spent by elementary and secondary students on inquiry-based physics activities. (1st yr: \$345; 2nd yr: \$1,545; 3rd yr: \$1,100)	\$2,990			
U	CSC	Leavenworth Window Replacement Project (Scott Dikeman / Chuck Lavoie)	Denied			Tarrant Foundation (1/1/14 - 8/31/14)	To replace windows in Leavenworth Hall	\$75,000	\$225,000		Oct-13
N,U	VTC	Key Bank: Build a Stronger Vermont (Maureen Hebert (Mgr) w/Molly Willard)	Denied			Key Bank & FreePress Media (Dec 2013 - Dec 2014)	Expand Diversified Ag Summer Intensive curriculum and infrastructure for workforce development.	\$25,000			

2. Monthly Cash Report

There is \$30,899,000 being invested with TD Wealth. Of this amount \$12,899,000 is being invested in intermediate investments and \$18,000,000 is invested in long term investments. The intermediate investments are earning an average of 2.75% while the long term investments are earning an average of 3.04%. The blended interest rate return of these two vehicles is 2.97%. At the same time we are keeping just enough money in our operating accounts to avoid monthly transaction fees.

There are two GRF projects that were recently approved that will be funded when required by the colleges.

Investment Type	Investment \$	Avg. Return	Annualized Income
TD Wealth Intermediate Investments	12,899,000	2.75%	354,723
TD Wealth Long Term Investments	18,000,000	3.04%	547,200
TD Bank Concentration Account	20,736,000	0.50%	36,800
TD Bank Money Market	1,341,000	0.20%	2,680
Green Revolving Fund - CSC	19,694	4.50%	886
Internal Loan Tent - CSC	250,000	4.50%	11,250

VERMONT STATE COLLEGES
CASH & INVESTMENT REPORT: As of 10/31/2013

(Excludes non-operating/non-endowment investments made by VSC capital bond trustees)

	FY2012			FY2013			FY2014		
	<u>CASH</u> <u>Avg Daily</u> <u>Balance</u>	<u>INV'MT</u> <u>Avg Daily</u> <u>Balance</u>	<u>CASH & INV'MT</u> <u>Avg Daily</u> <u>Balance</u>	<u>CASH</u> <u>Avg Daily</u> <u>Balance</u>	<u>INV'MT</u> <u>Avg Daily</u> <u>Balance</u>	<u>CASH & INV'MT</u> <u>Avg Daily</u> <u>Balance</u>	<u>CASH</u> <u>Avg Daily</u> <u>Balance</u>	<u>INV'MT</u> <u>Avg Daily</u> <u>Balance</u>	<u>CASH & INV'MT</u> <u>Avg Daily</u> <u>Balance</u>
JULY	3,325,539	55,942,253	59,267,792	34,609,914	21,101,708	55,711,622	5,296,427	48,332,067	53,628,494
AUGUST	5,110,354	54,398,688	59,509,042	36,786,951	21,468,719	58,255,670	9,825,415	47,302,618	57,128,033
SEPTEMBER	9,088,824	56,163,922	65,252,746	42,285,137	21,801,840	64,086,977	15,632,690	48,110,810	63,743,500
OCTOBER	5,578,722	73,043,380	78,622,102	52,777,737	21,700,666	74,478,403	21,718,225	53,810,622	75,528,848
NOVEMBER	3,400,104	70,690,907	74,091,011	49,615,535	20,388,853	70,004,388	0	0	0
DECEMBER	5,030,314	65,121,343	70,151,657	40,338,584	30,663,887	71,002,471	0	0	0
JANUARY	12,818,638	65,356,232	78,174,870	30,883,373	31,252,127	62,135,500	0	0	0
FEBRUARY	4,550,504	76,057,248	80,607,752	44,761,468	36,335,990	81,097,458	0	0	0
MARCH	63,276,019	23,418,260	86,694,279	33,357,876	51,827,022	85,184,898	0	0	0
APRIL	60,215,483	21,304,516	81,519,999	24,201,268	52,253,163	76,454,432	0	0	0
MAY	54,383,908	20,329,135	74,713,043	14,040,628	58,084,383	72,125,011	0	0	0
JUNE	44,301,665	20,868,834	65,170,499	5,486,546	52,596,707	58,083,253	0	0	0
Cash & Inv Avg <u>thru 4 months</u>	\$5,775,860	\$59,887,061	\$65,662,921	\$41,614,935	\$21,518,233	\$63,133,168	\$13,118,189	\$49,389,029	\$62,507,218

Summary of VSC Investments: October, 2013 (Daily Average Balances)

	<u>Amt</u>	<u>Annual Yield</u>
TD Bank Concentration Account	20,736,103	0.50%
TD Bank Wealth Medical Mgt	340,075	0.01%
TD Bank Money Market	1,341,251	0.20%
TD Wealth Investments	30,898,943	
Morgan Stanley (Endowment)	21,570,428	
Total Investment	<u>\$74,886,800</u>	
Remainder of money at local college banks earning varying interest rates. Average rate:	\$642,047	0.14%

3. VSC September 30, 2013 Endowment Performance

On September 30 the value of the VSC endowment was \$20,950,336 including \$84,116 of non-managed AGI stock. This money is spread over seven investment managers with well diversified portfolios. The assets allocation is within the VSC guidelines. The table below shows the VSC returns versus the representative index:

	<u>yr to date</u>	<u>last 3 yrs</u>	<u>last 5 yrs</u>	<u>since inception</u>
VSC returns	10.9%	9.1%	8.6%	6.6%
Index	9.7%	9.1%	7.8%	7.0%

The endowments have increased ~\$2,095,000 in value since December 30, 2012.



Morgan Stanley

3Q13 Report

Wednesday, October 23, 2013

Prepared for: Vermont State Colleges

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Morgan Stanley

Q3
2013

Capital Markets Overview

Introduction

- In the third quarter, equities and other risk assets advanced, even with the expectation that the Federal Reserve would announce a tapering of its asset purchases in September. Global equities, most notably in developed markets, rose for the quarter. In the U.S., equities made gains even as interest rates rose, which is not unusual in an expanding economy. The Dow Jones Industrial Average and the S&P 500 hit record highs in mid-September, but pulled back before the end of the month.
- The Dow was up 2.1% in the third quarter, the NASDAQ Composite advanced 11.2% and the S&P 500 rose 5.2%.
- Nine of the 10 sectors of the S&P 500 advanced in the third quarter. Materials fared the best, with a 10.3% uptick. Industrials rose 8.9% and Consumer Discretionary advanced 7.8%. The laggards were Utilities, which rose 0.2%, and Telecommunication Services, which fell 4.4%.
- Fiscal concerns continued to weigh on global growth expectations. Morgan Stanley & Co. LLC economists reduced their global GDP forecasts in early September. The estimate for 2013 is now 2.9%, down from 3.1%, and the 2014 estimate is now 3.5%, down from 3.9%. Morgan Stanley economists also downgraded the 2013 U.S. forecast to 1.6% from 1.9%, but did not change the previous 2014 forecast of 2.7%.
- After declining earlier in the year, commodities stabilized in the third quarter. The Dow Jones-UBS Commodity Index gained 2.1% for the quarter. Higher prices for oil and precious metals helped the recovery.
- Meanwhile, global mergers-and-acquisitions activity was up in the third quarter, largely fueled by U.S. deal activity. Third-quarter global deal volume was \$778 billion, rising 41% from the year prior.

Please refer to important information, disclosures and qualifications at the end of this material.

The U.S. Economy

- The Department of Commerce estimated that Gross Domestic Product grew at an annual rate of 2.5% in the second quarter of 2013, in comparison to 1.1% in the first quarter of 2013. Morgan Stanley & Co. LLC economists forecast that U.S. GDP will grow 1.6% in 2013 and 2.7% in 2014.
- For the quarter, the seasonally adjusted unemployment rate fell from 7.4% for July to 7.3% for August. Job gains in the quarter took place in health care, professional and business services, food services and drinking places, retail trade, and wholesale trade. The unemployment rate (7.3%) and the number of unemployed persons (11.3 million) changed little in August. The number of long-term unemployed (4.3 million) remained relatively unchanged in August.
- According to the most recent estimate from the Bureau of Economic Analysis, corporate profits rose 3.3% between the first quarter of 2013 and the second quarter of 2013, and rose 4.5% between the second quarter of 2012 and the second quarter of 2013.
- Inflation remained low in the U.S. According to the Bureau of Labor Statistics, the seasonally adjusted Consumer Price Index rose 0.2% in July and rose 0.1% in August. Morgan Stanley & Co. LLC economists forecast a 1.6% inflation rate for 2013 and 1.4% for 2014.
- The Census Bureau reported that private-sector housing starts in August 2013 were at a seasonally adjusted annual rate of 891,000—19.0% above August 2012 housing starts. The rise in housing starts over the past year confirms that the housing market is in recovery mode.
- The Census Bureau also reported that seasonally adjusted retail and food services sales increased 0.2% between July and August 2013, and increased 4.7% between August 2012 and August 2013.
- In September, the Institute for Supply Management's Purchasing Managers' Index (PMI), a manufacturing-sector index, was 56.2, up 0.5 from August, and up from July's 55.4. The latest PMI data indicates an expansion in the manufacturing sector for four consecutive months. Overall, PMI has been above 42 for 52 consecutive months. Generally speaking, a PMI or NMI (ISM Non-Manufacturing Index) over 50 indicates that the sector is expanding and a PMI over 42 indicates that the overall economy is expanding.
- The NMI rose 2.6 points to 58.6 between July and August of 2013, and fell 4.2 to 54.4 between August and September of 2013. The index has now been above 50 for 45 consecutive months.

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The U.S. Equity Markets

- The Dow Jones Industrial Average was up 2.1% in the third quarter, the NASDAQ Composite advanced 11.2% and the S&P 500 rose 5.2%.
- Nine of the 10 sectors of the S&P 500 advanced in the third quarter. Materials fared the best, with a 10.3% uptick. Industrials rose 8.9% and Consumer Discretionary advanced 7.8%. The laggards were Utilities, which rose 0.2%, and Telecommunication Services, which fell 4.4%.
- Both value- and growth-style stocks rose during the third quarter, with growth stocks faring better, especially those of small-cap companies. The small-cap Russell 2000 Growth Index climbed 12.8%, with the best quarterly showing of the Russell indices referenced here. The Russell 2000 Index, a small-cap index, advanced 10.2% for the quarter, while the Russell Midcap Growth Index rose 9.3% for the quarter.
- The Russell 1000 Growth Index, a large-cap index, rose 8.1% for the quarter, and the Russell Midcap Index rose 7.7%, while the Russell 2000 Value Index, a small-cap index, advanced 7.6%. The Russell 1000 Index, a large-cap index, rose 6.0% for the quarter, and the Russell Midcap Value Index advanced 5.9%. The Russell 1000 Value Index, a large-cap index, rose 4.0%, but had the weakest showing of the quarter compared to the other Russell indices referenced here.
- Concerns that the U.S. government would shut down due to a Congressional budget impasse caused the CBOE Volatility Index (VIX), the so-called “fear index,” to climb at the end of the third quarter. This rise followed a six-year low of 11.3 hit in March 2013. Overall, the index has declined 6.5% in 2013. It ended the quarter at a relatively calm 16.6, which is a distinct contrast from its August 8, 2011 high of 48.

Key U.S. Stock Market Index Returns (%) for the Period Ending 9/30/13				
	Quarter	12 Months	Five Years (Annualized)	Seven Years (Annualized)
S&P 500	5.2	19.4	10.2	5.6
Dow Jones	2.1	15.6	9.9	6.6
Russell 2000	10.2	30.1	11.2	7.2
Russell Midcap	7.7	27.9	13.0	7.7
Russell 1000	6.0	20.9	10.5	6.0

Source: MAX

Past performance is not a guarantee of future results. Investors cannot invest directly in an index. The performance of unmanaged indices reflects no deductions for fees, expenses or taxes that would affect the performance of actively managed assets.

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Global Equity Markets

- In the third quarter, emerging markets (EM) and global equities advanced. The MSCI EAFE Index (a benchmark for developed markets) rose 11.6% for U.S.-currency investors and rose 7.5% for local-currency investors, as the U.S. dollar depreciated in relation to the currencies of many nations on the index. In contrast, in the second quarter of 2013, the MSCI EAFE Index fell 0.7% in U.S. dollars and rose 1.4% in local currency terms.
- For the third quarter, the MSCI Emerging Markets Index advanced 5.9% for U.S.-currency investors and rose 5.8% for local-currency investors, as the U.S. dollar maintained parity with many emerging-market currencies. This contrasts with the previous quarter, when the MSCI Emerging Markets Index declined 7.8% for U.S.-dollar-based investors and fell 4.1% for local-currency investors.
- The MSCI Europe Index rose 13.7% for U.S.-currency investors and 8.2% for local-currency investors during the third quarter. In comparison, the MSCI Far East Index gained 6.8% for the quarter in terms of the dollar and 5.7% in terms of local currencies.
- More specific emerging economy equity market indices advanced in the third quarter. The MSCI BRIC (Brazil, Russia, India and China) Index rose 8.6% for the quarter in U.S. dollars and 9.5% in terms of local currencies. In comparison, for the third quarter, the MSCI EM Asia Index rose 5.5% in U.S.-dollar terms and 5.1% in local terms.

Key Global Equity Market Indices Based on the U.S. Dollar (%) for the Period Ending 9/30/13				
	Quarter	12 Months	Five Years (Annualized)	Seven Years (Annualized)
MSCI EAFE	11.6	24.3	6.9	2.9
MSCI EAFE Growth	10.5	23.7	7.2	3.8
MSCI EAFE Value	12.7	25.0	6.5	1.9
MSCI Europe	13.7	25.0	6.7	3.0
MSCI Japan	6.7	31.7	5.3	0.2
MSCI Emerging Markets	5.9	1.3	7.6	6.3

Source: MAX

Past performance is not a guarantee of future results. Investors cannot invest directly in an index. The performance of unmanaged indices reflects no deductions for fees, expenses or taxes that would affect the performance of actively managed assets.

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The U.S. Bond Market

- In the third quarter, interest rates continued to rise as the Federal Reserve signaled it would begin the long process of reducing its extraordinary monetary policy known as Quantitative Ease 3 (QE3). QE3 allows the Federal Reserve to purchase billions in mortgage-backed securities in order to bring down long-term interest rates and thus stimulate housing and other economic sectors dependent on borrowing.
- The benchmark 10-year U.S. Treasury note rose to a quarter-end 2.62% from 2.48% at the end of the second quarter. The increase would likely have been higher had the Fed not delayed the widely expected tapering of its asset purchases. The 10-year yield was nearly 3% in early September, prior to the Fed's announcement. Also in September, riskier parts of the bond market, including high-yield debt and investment-grade bonds, rallied from their second quarter lull.
- The Barclays Capital U.S. Aggregate Bond Index, a general measure of the fixed-income market, rose 0.6% for the third quarter. In contrast, the Barclays Capital High Yield Index, a measure of lower-rated corporate bonds, advanced 2.3% for the quarter.
- Investors remained wary of mortgage-backed securities in the third quarter. Consequently, the Barclays Capital Mortgage Backed Index rose 1.0% for the quarter.
- During the third quarter, investors shunned the municipal bond market. As a result, the Barclays Capital Muni Index declined 0.2% for the quarter.

U.S. Bond Market Index Returns (%) for the Period Ending 9/30/13				
	Quarter	12 Months	Five Years (Annualized)	Seven Years (Annualized)
Barclays Capital U.S. Aggregate	0.6	(1.7)	5.4	5.1
Barclays Capital High Yield	2.3	7.1	13.5	8.8
Barclays Capital Govt/Credit	0.4	(2.0)	5.7	5.1
Barclays Capital Government	0.1	(2.0)	4.0	4.8
Barclays Capital Intermediate Govt/Credit	0.6	(0.5)	5.0	4.8
Barclays Capital Long Govt/Credit	(0.8)	(8.3)	9.1	6.9
Barclays Capital Mortgage Backed Securities	1.0	(1.2)	4.7	5.1
Barclays Capital Muni	(0.2)	(2.2)	6.0	4.4

Source: MAX

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INDEX DESCRIPTIONS:

DOW JONES INDUSTRIAL AVERAGE: The most widely used indicator of the overall condition of the stock market, a price-weighted average of 30 actively traded blue-chip stocks, primarily industrials. The 30 stocks are chosen by the editors of The Wall Street Journal (WSJ) (which is published by Dow Jones & Company), a practice that dates back to the beginning of the century. Charles Dow officially started the Dow in 1896, at which time it consisted of only 11 stocks. The Dow is computed using a price-weighted indexing system, rather than the more common market cap-weighted indexing system. Simply put, the editors at WSJ add up the prices of all the stocks and then divide by the number of stocks in the index. (In actuality, the divisor is much higher today in order to account for stock splits that have occurred in the past.) **DOW JONES-UBS COMMODITY INDEX:** Composed of futures contracts on physical commodities which are traded on U.S. exchanges, with the exception of aluminum, nickel and zinc, which trade on the London Metal Exchange (LME). **NASDAQ COMPOSITE INDEX:** Covers 4,500 stocks traded over the counter. It represents many small company stocks but is heavily influenced by about 100 of the largest NASDAQ stocks. It is a value-weighted index calculated on price change only and does not include income. **S&P 500 INDEX:** Covers 400 industrial, 40 utility, 20 transportation and 40 financial companies in the U.S. markets (mostly NYSE issues). The index represents about 75% of NYSE market cap and 30% of NYSE issues. It is a capitalization-weighted index calculated on a total-return basis with dividends reinvested. **RUSSELL 1000 INDEX:** Measures the performance of the 1,000 largest companies in the Russell 3000 Index, which represents approximately 89% of the total market capitalization of the Russell 3000 Index. As of the latest reconstitution, the average market capitalization was approximately \$9.9 billion; the median market capitalization was approximately \$3.7 billion. The smallest company in the index had an approximate market capitalization of \$1,404.7 million. **RUSSELL 1000 GROWTH INDEX:** Measures the performance of those Russell 1000 companies with higher price-to-book ratios and higher forecasted growth values. **RUSSELL 1000 VALUE INDEX:** Measures the performance of those Russell 1000 companies with lower price-to-book ratios and lower forecasted growth values. **RUSSELL 2000 INDEX:** Measures the performance of the 2,000 smallest companies in the Russell 3000 Index, which represents approximately 11% of the total market capitalization of the Russell 3000 Index. As of the latest reconstitution, the average market capitalization was approximately \$592.0 million; the median market capitalization was approximately \$500.0 million. The largest company in the index had an approximate market capitalization of \$1,402.7 million. **RUSSELL 2000 GROWTH INDEX:** Measures the performance of those Russell 2000 companies with higher price-to-book ratios and higher forecasted growth values. **RUSSELL 2000 VALUE INDEX:** Measures the performance of those Russell 2000 companies with lower price-to-book ratios and lower forecasted growth values. **RUSSELL 3000 INDEX:** Measures the performance of the 3,000 largest U.S. companies based on total market capitalization, which represents approximately 98% of the investable U.S. equity market. **RUSSELL MIDCAP INDEX:** Measures the performance of the 800 smallest companies in the Russell 1000 Index, which represent approximately 35% of the total market capitalization of the Russell 1000 Index. As of the latest reconstitution, the average market capitalization was approximately \$3.7 billion; the median market capitalization was approximately \$2.9 billion. The largest company in the index had an approximate market capitalization of \$10.3 billion. **RUSSELL MIDCAP GROWTH INDEX:** Measures the performance of those Russell mid-cap companies with higher price-to-book ratios and higher forecasted growth values. The stocks are also members of the Russell 1000 Growth Index. An investment cannot be made directly in a market index. **RUSSELL MIDCAP VALUE INDEX:** Measures the performance of those Russell mid-cap companies with lower price-to-book ratios and lower forecasted growth values. The stocks are also members of the Russell 1000 Value Index. An investment cannot be made directly in a market index. **VIX INDEX:** (Chicago Board Options Exchange Volatility Index) Estimates volatility in the S&P 500 Index for the next 30 days using a weighted blend of prices for various options on the S&P 500 Index.

THE BARCLAYS CAPITAL U.S. AGGREGATE BOND INDEX: A broad-based benchmark that measures the investment grade, U.S.-dollar-denominated, fixed-rate taxable bond market, including Treasuries, government-related and corporate securities, MBS (agency fixed-rate and hybrid ARM passthroughs), ABS and CMBS. **BARCLAYS CAPITAL GOVERNMENT INDEX:** Barclays Capital Treasury bond and agency bond indices (all publicly issued debt of agencies of the U.S. government, quasi-federal corporations and corporate debt guaranteed by the U.S. government, but no mortgage-backed securities) are combined to form the government bond index. **BARCLAYS CAPITAL U.S. INTERMEDIATE GOVERNMENT/CREDIT BOND INDEX:** The Barclays Capital U.S. Intermediate Government/Credit Bond Index is a total return index consisting of investment-grade corporate debt issues as well as debt issues of U.S. government agencies and the U.S. Treasury. The debt issues all maintain maturities within a range of 1 to 10 years. An investment cannot be made directly in a market index. **BARCLAYS CAPITAL HIGH YIELD INDEX:** The Barclays Capital U.S. High Yield Index covers the universe of fixed-rate, noninvestment-grade debt. Pay-in-kind (PIK) bonds, Eurobonds and debt issues from countries designated as emerging markets (e.g., Argentina, Mexico, Venezuela, etc.) are excluded, but Yankee and global bonds (SEC-registered) of issuers in non-EMG countries are included. Original issue zeroes and step-up coupon structures are also included. Liquidity Rules: All bonds included in the High Yield Index must be dollar-denominated and nonconvertible and have at least one year remaining to maturity and an outstanding par value of at least \$150 million. Quality Rating Rules: Securities in the index must be rated Ba1 or lower. If both Moody's and S&P provide a rating for a security, the lower of the two ratings is used. A small number of unrated bonds are included in the index; to be eligible they must have previously held a high-yield rating or have been associated with a high-yield issuer, and must trade accordingly. Components: The index has several subcomponents. Intermediate indices include bonds with remaining maturities of less than 10 years; long indices include bonds with remaining maturities of 10 years or more. The index also has subdivisions by credit quality, and subindices are available that exclude securities in default. **BARCLAYS CAPITAL MUNI INDEX:** The composite measure of the total return performance of the muni bond market. The muni market contains over two million bond issues. The market is divided into seven major sectors: state G.O. debt (31%); prerefunded bonds (7.7%); electric-utility revenue bonds (7.79%); hospital revenue bonds (3.4%); state-housing revenue bonds (3.4%); industrial-development and pollution-control revenue bonds (1.8%); and transportation revenue bonds (7.1%). These weightings are reviewed annually. **BARCLAYS CAPITAL GOVT/CREDIT INDEX:** The U.S. Government/Credit Index is the nonsecuritized component of the U.S. Aggregate Index and was the first macro index launched by Barclays Capital. The U.S. Government/Credit Index includes Treasuries (i.e., public obligations of the U.S. Treasury that have remaining maturities of more than one year), government-related issues (i.e., agency, sovereign, supranational and local-authority debt) and U.S. dollar corporates. In order to qualify for inclusion in the U.S. Government/Credit Index, a bond or security must have at least one year to maturity; at least \$250 million par amount outstanding; must be rated Baa3 by Moody's, BBB- by Standard & Poor's, and BBB- by Fitch Investor Service; must be fixed-rate, although it can carry a coupon that steps up; and it must be U.S.-dollar-denominated. **BARCLAYS CAPITAL LONG GOVERNMENT/CREDIT INDEX:** Composed of all bonds covered by BARCLAYS CAPITAL GCB Index with maturities of 10 years or greater. Total return comprises price appreciation/depreciation and income as a percent of the original investment. Indices are rebalanced monthly by market capitalization. **BARCLAYS CAPITAL MORTGAGE BACKED SECURITIES INDEX:** Includes all fixed securities issued and backed by mortgage pools of Ginnie Mae (GNMA), Fannie Mae (FNMA), Freddie Mac (FHLMC) and half-coupon securities. The index excludes buydowns, graduated equity mortgages (GEM), project loans, nonagency (whole loans), jumbos,

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collateralized mortgage obligations (CMOs), graduated payment mortgages (GPMs), adjustable rate mortgages (ARMs), manufactured home mortgages and prepayment-penalty collateral. Formed by grouping the universes of over one million individual fixed-rate MBS pools into approximately 5,500 generic aggregates. Pool aggregates must be U.S.-dollar-denominated, have at least \$250 million current outstanding and average-weighted life of at least one year.

MSCI EUROPE, AUSTRALASIA AND THE FAR EAST ("EAFE") INDEX: A free-float-adjusted market capitalization index that is designed to measure developed market equity performance, excluding the U.S. and Canada. As of May 27, 2010, the index consisted of the following 22 developed market country indices: Australia, Austria, Belgium, Denmark, Finland, France, Germany, Greece, Hong Kong, Ireland, Israel, Italy, Japan, the Netherlands, New Zealand, Norway, Portugal, Singapore, Spain, Sweden, Switzerland and the United Kingdom. **MSCI EUROPE INDEX:** A free-float-adjusted market capitalization-weighted index that is designed to measure developed market equity performance in Europe. As of June 2007, the index consisted of the following 16 developed market country indices: Austria, Belgium, Denmark, Finland, France, Germany, Greece, Ireland, Italy, the Netherlands, Norway, Portugal, Spain, Sweden, Switzerland and the United Kingdom. This series approximates the maximum possible dividend reinvestment. The amount reinvested is the dividend distributed to individuals resident in the country of the company, but does not include tax credits. **MSCI JAPAN INDEX:** A free-float-adjusted market capitalization index that is designed to measure equity market performance in Japan. **MSCI EAFE GROWTH INDEX:** A free-float-adjusted market capitalization index that is designed to measure developed market equity performance, excluding the U.S. and Canada. As of May 27, 2010, the index consisted of the following 22 developed market country indices: Australia, Austria, Belgium, Denmark, Finland, France, Germany, Greece, Hong Kong, Ireland, Israel, Italy, Japan, the Netherlands, New Zealand, Norway, Portugal, Singapore, Spain, Sweden, Switzerland and the United Kingdom. The MSCI Global Value and Growth Indices cover the full range of developed, emerging and All Country MSCI International Equity Indices across all size segmentations. MSCI Barra uses a two-dimensional framework for style segmentation in which value and growth securities are categorized using a multifactor approach, which uses three variables to define the value investment-style characteristics and five variables to define the growth investment-style characteristics, including forward-looking variables. The objective of the index design is to divide constituents of an underlying MSCI Equity Index into respective value and growth indices, each targeting 50% of the free-float-adjusted market capitalization of the underlying market index. **MSCI EAFE VALUE INDEX:** A free-float-adjusted market capitalization index that is designed to measure developed market equity performance, excluding the U.S. and Canada. As of May 27, 2010, the index consisted of the following 22 developed market country indices: Australia, Austria, Belgium, Denmark, Finland, France, Germany, Greece, Hong Kong, Ireland, Israel, Italy, Japan, the Netherlands, New Zealand, Norway, Portugal, Singapore, Spain, Sweden, Switzerland and the United Kingdom. The MSCI Value and Growth Indices cover the full range of developed, emerging and All Country MSCI Equity Indices. As of the close of May 30, 2003, MSCI implemented an enhanced methodology for the MSCI Global Value and Growth Indices, adopting a two-dimensional framework for style segmentation in which value and growth securities are categorized using different attributes: three for value and five for growth including forward-looking variables. The objective of the index design is to divide constituents of an underlying MSCI Standard Country Index into a value index and a growth index, each targeting 50% of the free-float-adjusted market capitalization of the underlying country index. Country Value/Growth indices are then aggregated into regional value/growth indices. Prior to May 30, 2003, the indices used price/book value (P/BV) ratios to divide the standard MSCI country indices into value and growth indices. All securities were classified as either "value" securities (low P/BV securities) or "growth" securities (high P/BV securities), relative to each MSCI country index. **MSCI FAR EAST INDEX:** A free-float-adjusted market capitalization weighted index that is designed to measure developed market equity performance in the Far East. As of March 2010, the index consists of the following three developed country indices: Japan, Hong Kong and Singapore. **MSCI EMERGING MARKETS INDEX:** A free-float-adjusted market capitalization index that is designed to measure equity market performance in the global emerging markets. As of May 27, 2010, the index consisted of the following 21 emerging market country indices: Brazil, Chile, China, Colombia, Czech Republic, Egypt, Hungary, India, Indonesia, Korea, Malaysia, Mexico, Morocco, Peru, Philippines, Poland, Russia, South Africa, Taiwan, Thailand and Turkey. **MSCI BRIC INDEX:** A free-float-adjusted market capitalization index that measures equity market performance in larger emerging markets. The index consists of the following emerging market country indices: Brazil, Russia, India and China. **MSCI EM ASIA INDEX:** A free-float-adjusted market capitalization index that measures equity market performance in emerging markets in Asia. The index consists of the following emerging market country indices: China, India, Indonesia, Korea, Malaysia, Philippines, Taiwan and Thailand. **MSCI ALL COUNTRY WORLD INDEX:** A free-float-adjusted market capitalization weighted index that is designed to measure the equity market performance of developed and emerging markets. The index consists of 45 country indices comprising 24 developed and 21 emerging market country indices. The developed market country indices included are: Australia, Austria, Belgium, Canada, Denmark, Finland, France, Germany, Greece, Hong Kong, Ireland, Israel, Italy, Japan, Netherlands, New Zealand, Norway, Portugal, Singapore, Spain, Sweden, Switzerland, the United Kingdom and the United States. The emerging market country indices included are: Brazil, Chile, China, Colombia, Czech Republic, Egypt, Hungary, India, Indonesia, Korea, Malaysia, Mexico, Morocco, Peru, Philippines, Poland, Russia, South Africa, Taiwan, Thailand and Turkey.

CONSUMER PRICE INDEX (CPI) includes monthly data on changes in the prices paid by urban consumers for a representative basket of goods and services.

INSTITUTE FOR SUPPLY MANAGEMENT'S PURCHASING MANAGERS' INDEX (PMI): An indicator of the economic health of the manufacturing sector. The PMI index is based on five major indicators: new orders, inventory levels, production, supplier deliveries and the employment environment. A PMI of more than 50 represents expansion of the manufacturing sector, compared to the previous month. A reading under 50 represents a contraction, while a reading at 50 indicates no change. **ISM NON-MANUFACTURING INDEX (NMI):** An index based on surveys of more than 400 non-manufacturing firms' purchasing and supply executives, within 60 sectors across the nation, by the Institute of Supply Management (ISM). The ISM Non-Manufacturing Index tracks economic data, like the ISM Non-Manufacturing Business Activity Index. A composite diffusion index is created based on the data from these surveys that monitors economic conditions of the nation.

CBOE VOLATILITY INDEX: The CBOE Volatility Index—more commonly referred to as "VIX"—is an up-to-the-minute market estimate of expected volatility that is calculated by using real-time S&P 500® Index (SPX) option bid/ask quotes. VIX uses nearby and second nearby options with at least eight days left to expiration and then weights them to yield a constant, 30-day measure of the expected volatility of the S&P 500 Index.

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DISCLOSURES

Although the statements of fact and data in this report have been obtained from, and are based upon, sources the firm believes reliable, we do not guarantee their accuracy, and any such information may be incomplete or condensed. All opinions included in this report constitute the firm's judgment as of the date of this report and are subject to change without notice. This report is for informational purposes only and is not intended as an offer or solicitation with respect to the purchase or sale of any security. This report may contain forward-looking statements, and there can be no guarantee that they will come to pass. Past performance is not a guarantee of future results.

The indices are unmanaged, and an investor cannot invest directly in an index. The indices are shown for illustrative purposes only and do not represent the performance of any specific investment. Index returns consist of income and capital appreciation (or depreciation) and do not take into account fees, taxes or other charges. Such fees and charges would reduce performance. Index performance is calculated on a total return basis and assumes that dividends and distributions were reinvested. Index returns do not include any expenses, fees or sales charges, which would lower performance.

To the extent the investments depicted herein represent **international securities**, you should be aware that there may be additional risks associated with international investing, including foreign economic, political, monetary and/or legal factors, changing currency exchange rates, foreign taxes and differences in financial and accounting standards. These risks may be magnified in **emerging markets**. International investing may not be for everyone. **Value investing** involves the risk that the market may not recognize that securities are undervalued and they may not appreciate as anticipated. **Growth investing** does not guarantee a profit or eliminate risk. The stocks of these companies can have relatively high valuations. Because of these high valuations, an investment in a growth stock can be more risky than an investment in a company with more modest growth expectations. **Small- and mid-capitalization companies** may lack the financial resources, product diversification and competitive strengths of larger companies. In addition, the securities of small-capitalization companies may not trade as readily as, and be subject to higher volatility than, those of larger, more established companies. **Bonds** are subject to interest rate risk. When interest rates rise, bond prices fall; generally the longer a bond's maturity, the more sensitive it is to this risk. Bonds may also be subject to call risk, which allows the issuer to retain the right to redeem the debt, fully or partially, before the scheduled maturity date. Proceeds from sales prior to maturity may be more or less than originally invested due to changes in market conditions or changes in the credit quality of the issuer. With respect to fixed-income securities, please note that, in general, as prevailing interest rates rise, fixed-income securities prices fall. **High yield bonds** are subject to additional risks such as increased risk of default and greater volatility because of the lower credit quality of the issues. **Commodities** markets may fluctuate widely based on a variety of factors, including, but not limited to, changes in supply and demand relationships; governmental programs and policies; national and international political and economic events, war and terrorist events; changes in interest and exchange rates; trading activities in commodities and related contracts; pestilence, technological change and weather; and the price volatility of a commodity.

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(10/2013)

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VERMONT STATE COLLEGES PORTFOLIO SUMMARY - ASSET ALLOCATION

September 30, 2013

	Large Cap Growth	Large Cap Value	Small / Mid Growth	Small / Mid Value	International	International Emerging	Domestic and High Yield Fixed	International Fixed	Real Estate	Commodity	Cash	Total	% of Total Portfolio
CG Advisor													
I shares Russell 1000 Growth	\$ 2,225,181											\$ 2,225,181	10.7%
I shares Russell 1000 Value		\$ 2,614,446										\$ 2,614,446	12.5%
I shares Trust S&P Mid Cap 400			\$ 175,000									\$ 175,000	0.8%
I shares Trust S&P Small Cap 600			\$ 63,607									\$ 63,607	0.3%
Royce Premier Fund				\$ 343,837								\$ 343,837	1.6%
William Blair Int Growth					\$ 1,139,990							\$ 1,139,990	5.5%
Oppenheimer Developing Mkts						\$ 443,932						\$ 443,932	2.1%
American Century International Bond								\$ 819,472				\$ 819,472	3.9%
Loomis Bond Fund							\$ 1,090,264					\$ 1,090,264	5.2%
Ishares S&P GSCI Commodity										\$ 171,841		\$ 171,841	0.8%
Ishares Dj US Real Estate									\$ 291,520			\$ 291,520	1.4%
Powershares DB Commodity										\$ 162,597		\$ 162,597	0.8%
Vanguard REIT ETF									\$ 297,101			\$ 297,101	1.4%
Vanguard FI SECS Short Term GD							\$ 595,730					\$ 595,730	2.9%
I Shares Russell 2000 Value				\$ 51,135								\$ 51,135	0.2%
Lazard Emerging Markets						\$ 453,006						\$ 453,006	2.2%
Money Funds											\$ 119,422	\$ 119,422	0.6%
Anchor				\$ 592,731								\$ 592,731	2.8%
Delaware					\$ 918,316							\$ 918,316	4.4%
Clearbridge	\$ 565,387	\$ 321,425	\$ 437,173	\$ 200,334	\$ 256,427							\$ 1,780,745	8.5%
Madison							\$ 2,697,632					\$ 2,697,632	12.9%
Seix							\$ 1,309,659					\$ 1,309,659	6.3%
Thomas Partners	\$ 668,215	\$ 1,107,005	\$ 111,578	\$ 292,109	\$ 328,466							\$ 2,507,372	12.0%
Total Fund	\$ 3,458,782	\$ 4,042,875	\$ 787,359	\$ 1,480,146	\$ 2,643,200	\$ 896,938	\$ 5,693,285	\$ 819,472	\$ 588,621	\$ 334,438	\$ 119,422	\$ 20,864,538	100.00%
Allocation	16.58%	19.38%	3.77%	7.09%	12.67%	4.30%	27.29%	3.93%	2.82%	1.60%	0.57%	100.00%	
Strategic Target Allocation a/o 6.30.11													
By Percent	12.00%	12.00%	6.00%	6.00%	17.00%	7.00%	28.00%	4.00%	4.00%	4.00%	0.00%	100.00%	
By Dollar	\$ 2,503,745	\$ 2,503,745	\$ 1,251,872	\$ 1,251,872	\$ 3,546,971	\$ 1,460,518	\$ 5,842,071	\$ 834,582	\$ 834,582	\$ 834,582	\$ -	\$ 20,864,538	
Current Tactical Allocation	17%	17%	6%	6%	10%	5%	30%	5%	2%	2%	0%	100%	
Operations Account	\$ 84,115.96		(1432 Shares AIG, 764 WTS AIG)		\$ 1,682.35		(money funds)				\$ 85,798		
Total All Accounts	\$ 20,950,336												
Basic Asset Allocation:													
Stocks					64%								
Alternatives					4%								
Fixed Income/Cash					32%								

The above summary/prices/quote/statistics have been obtained from sources we believe to be reliable, but we cannot guarantee its accuracy or completeness. Past performance is no guarantee of future results. The information provided in this summary is for illustrative purposes only and does not represent an official statement by the firm. You must refer to your monthly statements for an accurate and complete record of your transactions, holdings & balances. Best efforts have been made to reflect the true values of the figures, but we can not guarantee the accuracy or completeness due to the element of human error. This is not a binding or legal document. This information is based upon the market value of your account as of the close of business on 9.30.13 and is subject to daily market fluctuation. Prepared by: John O. Myhre, Vice President, Financial Advisor

Prepared for:

Vermont State Colleges

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Portfolio Review

Managed Endowment

Information as of September 30, 2013
Prepared on October 22, 2013

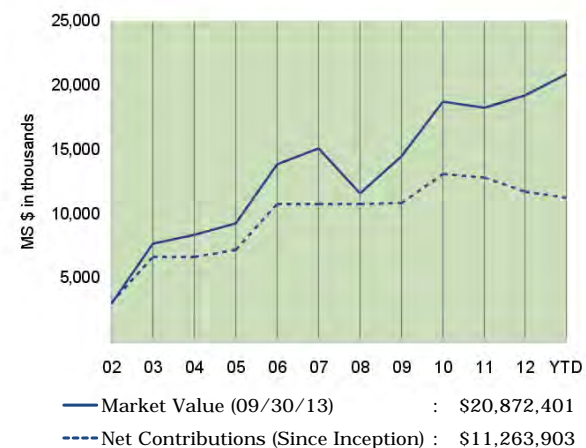
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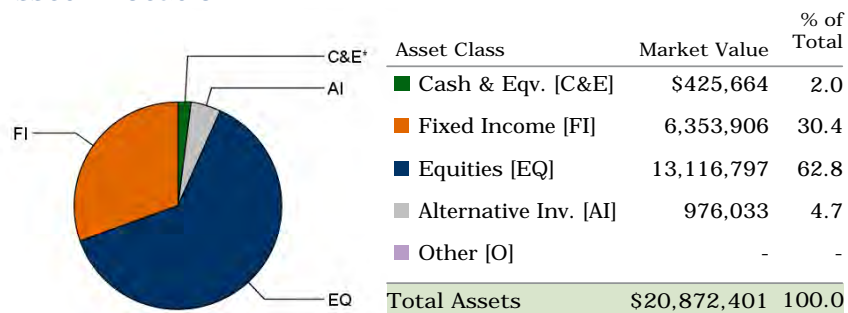
Investment Summary prepared for Managed Endowment as of 09/30/13

Asset Growth and Portfolio Returns¹

	Year-to-Date 12/31/12 to 09/30/13	Last-3-Years 09/30/10 to 09/30/13	Last-5-Years 09/30/08 to 09/30/13	For the Period ² 12/26/02 to 09/30/13
Beginning Value	\$19,269,387	\$16,032,711	\$13,153,839	\$3,085,318
Net Contributions	(492,191)	(263,914)	454,106	8,178,585
Ending Value	20,872,401	20,872,401	20,872,401	20,872,401
Total Returns	\$2,095,205	\$5,103,603	\$7,264,456	\$9,608,497
Dollar Weighted Rate of Return (IRR)		Annualized	Annualized	Annualized
Advisory Net Returns (%)	10.9	9.1	8.6	6.3
Brokerage Net Returns (%)	N/A	N/A	N/A	N/A
Total Net Returns (%)	10.9	9.1	8.6	6.6
40%S&P 15%EAFE 45%LBGC INT	9.7	9.1	7.8	7.0
90-Day US T-Bill (%)	0.0	0.1	0.1	1.6



Asset Allocation



*Available Cash is \$26,937 or 0.13%.

¹ The investment results depicted here represent a net return after the deduction of advisory fees for Morgan Stanley accounts only.

² Data for brokerage accounts is unavailable prior to 01/01/2003.

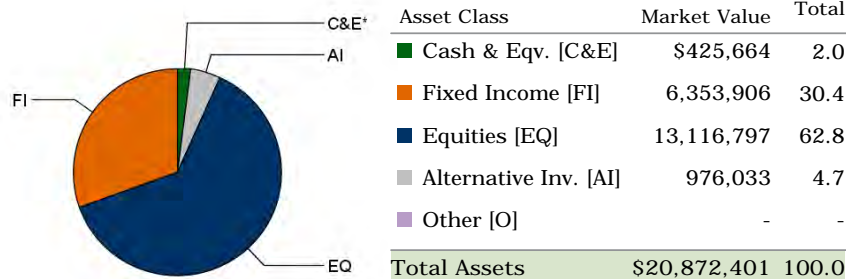
Income Summary

	Year-to-Date 01/01/13 09/30/13	Estimated	
		Year 2013 01/01/13 12/31/13	Next 12 Months 11/01/13 10/31/14
Taxable	357,190	525,561	510,073
Non Taxable	916	-	-
Tax Deferred	-	-	-
Morgan Stanley Total Income	358,106	525,561	510,073

If external holdings were provided, they have been included in this report in order to provide you with a more complete picture of your financial holdings. Please note: Morgan Stanley Smith Barney LLC is not responsible for information (including valuations) from external sources. Please contact your financial advisor to update your information.

Composite Allocation prepared for Managed Endowment as of 09/30/13

Asset Allocation



*Available Cash is \$26,937 or 0.13%.

Style Analysis

Fixed Income (% of Asset Class)

Domestic

Short	Interm.	Long	
0.0	17.3	0.0	High Quality
2.1	16.4	0.0	Medium Quality
18.2	0.0	0.7	Low Quality

International

14.8	30.5
------	------

Equity (% of Asset Class)

Domestic

Value	Core	Growth	
27.5	7.4	23.2	Large Size
2.7	3.7	3.5	Medium Size
3.6	0.0	0.6	Small Size

International

Core	Emerg.	Other
19.5	7.3	1.0

Asset Allocation Detail

Account No.	Account	Cash Equivalents ¹	Fixed Income	Equities	Alternative Investments	Other	Total Account Value
Household Total		\$425,664 2.0%	\$6,353,906 30.4%	\$13,116,797 62.8%	\$976,033 4.7%	-	\$20,872,401 100.0%

Managed Endowment

383-108874	VERMONT STATE COLLEGES	25,902	-	894,046	-	-	919,948
	Delaware Investments - International	2.8%	-	97.2%	-	-	100.0%
	Fiduciary Services						
383-108918	VERMONT STATE COLLEGES	52,344	-	488,893	52,974	-	594,211
	Anchor Capital - Mid Cap Value	8.8%	-	82.3%	8.9%	-	100.0%
	Fiduciary Services						
383-108919	VERMONT STATE COLLEGES	-	-	-	-	-	-
	REG	-	-	-	-	-	100.0%

continued on next page

¹ May include fixed income due within a year.

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Composite Allocation prepared for Managed Endowment as of 09/30/13

Asset Allocation Detail *continued from previous page*

Account No.	Account	Cash Equivalents ¹	Fixed Income	Equities	Alternative Investments	Other	Total Account Value
383-108920	VERMONT STATE COLLEGES	71,657	2,625,975	-	-	-	2,697,632
	Madison - Intermediate Govt-Corp	2.7%	97.3%	-	-	-	100.0%
	Fiduciary Services						
383-110533	VERMONT STATE COLLEGES	26,905	-	1,754,872	-	-	1,781,778
	ClearBridge - Multi Cap Growth	1.5%	-	98.5%	-	-	100.0%
	Fiduciary Services						
383-110534	VERMONT STATE COLLEGES	87,194	1,222,466	-	-	-	1,309,660
	Seix Advisors - High Yield Bond	6.7%	93.3%	-	-	-	100.0%
	Fiduciary Services						
383-122584	VERMONT STATE COLLEGES	42,241	-	2,468,850	-	-	2,511,090
	Investment Management Services	1.7%	-	98.3%	-	-	100.0%
383-108872	VERMONT STATE COLLEGES	119,422	2,505,466	7,510,136	923,059	-	11,058,082
	Consulting Group Advisor	1.1%	22.7%	67.9%	8.3%	-	100.0%
	Consulting Group Advisor						
Portfolio Total		\$425,664	\$6,353,906	\$13,116,797	\$976,033	-	\$20,872,401
		2.0%	30.4%	62.8%	4.7%	-	100.0%
Household Total		\$425,664	\$6,353,906	\$13,116,797	\$976,033	-	\$20,872,401
		2.0%	30.4%	62.8%	4.7%	-	100.0%

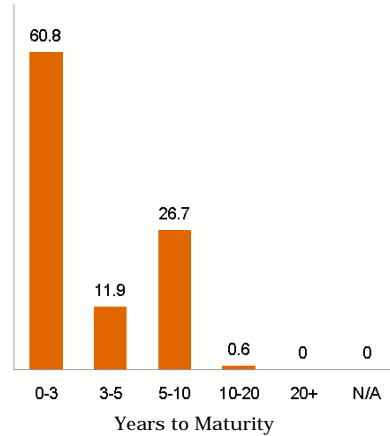
*continued on next page*¹ May include fixed income due within a year.

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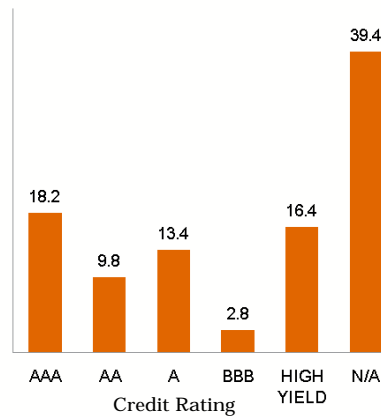
Composite Analysis prepared for Managed Endowment as of 09/30/13

Fixed Income

Maturity Schedule (%)



Credit Rating (%)



Fixed Income

Top Holdings

Security Name	Market Value	% of Fixed
LOOMIS SAYLES BOND INST	\$1,090,264	17.2
AMER CENT INTL BOND INV	819,472	12.9
VANGUARD SH TM INVT GR INV	595,730	9.4
UNITED STATES TREASURY NOTE	222,211	3.5
UNITED STATES TREASURY NOTE	188,004	3.0
UNITED STATES TREASURY NOTE	182,001	2.9
UNITED STATES TREASURY NOTE	173,147	2.7
FED NATL MTG ASSN	160,113	2.5
FED HOME LN MTG CORP	154,101	2.4
NATIONAL RURAL UTILITIES	153,268	2.4
Total Fixed Income Top Holdings	3,738,311	58.8
Total Fixed Income	6,353,906	100.0

Equities

Sector Allocation

Sector	Market Value	% of Equities
Consumer Discretionary	972,776	7.4
Consumer Staples	543,118	4.1
Energy	512,660	3.9
Financials	457,061	3.5
Health Care	929,950	7.1
Industrials	828,094	6.3
Information Technology	741,329	5.7
Materials	150,304	1.1
Telecommunication Services	241,798	1.8
Utilities	203,362	1.6
Others	7,536,345	57.5
Total	13,116,797	100.0

Top Holdings

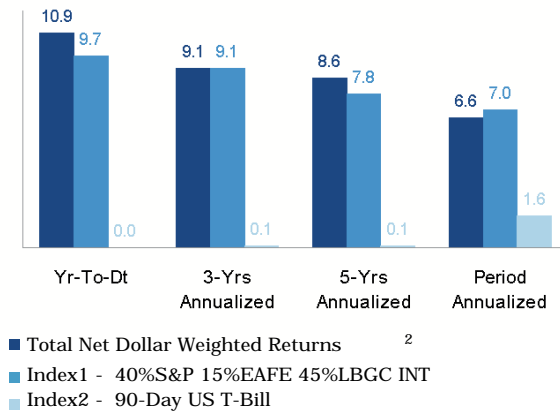
Security Name	Market Value	% of Equities
ISHARES RUSSELL 1000 VALUE ETF	\$2,614,446	19.9
ISHARES RUSSELL 1000 GRW ETF	2,225,181	17.0
WILLIAM BLAIR INTL GROWTH I	1,139,990	8.7
LAZARD EMERGING MARKETS I	453,006	3.5
OPPENHEIMER DEVELOPING MKTS Y	443,932	3.4
ROYCE PREMIER INV	343,837	2.6
ISHARES S&P MID-CAP 400 G ETF	175,000	1.3
BIOGEN IDEC INC	157,698	1.2
COMCAST CORP CL A SPECIAL NEW	146,834	1.1
UNITEDHEALTH GP INC	118,085	0.9
Total Equities Top Holdings	7,818,010	59.6
Total Equities	13,116,797	100.0

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Morgan Stanley Composite Performance prepared for Managed Endowment as of 09/30/13

Portfolio Returns (%)¹
Morgan Stanley Accounts Only

	Year-to-Date 12/31/12 to 09/30/13	Annualized Last-3-Years 09/30/10 to 09/30/13	Annualized Last-5-Years 09/30/08 to 09/30/13	Annualized For the Period 12/26/02 to 09/30/13
Total Net Dollar Weighted Returns ²	10.9	9.1	8.6	6.6



Representative Index

40%S&P 15%EAFE 45%LBGC INT	9.7	9.1	7.8	7.0
90-Day US T-Bill	0.0	0.1	0.1	1.6

Account Performance¹
Morgan Stanley Accounts Only

Account No.	Account Name (Type)	Market Value 09/30/13	Return (%)				Date of Inception ²	Inception Value
			Year-to-Date 12/31/12 to 09/30/13	Annualized Last-3-Years 09/30/10 to 09/30/13	Annualized Last-5-Years 09/30/08 to 09/30/13	Annualized Since Inception to 09/30/13		
Total Net Dollar Weighted Returns		\$20,872,401	10.9	9.1	8.6	6.6	12/26/02	\$3,085,318
383-108872	VERMONT STATE COLLEGES (Consulting Group Advisor) Consulting Group Advisor	11,058,082	10.6	9.8	9.0	N/A	12/26/02	3,085,318

Continued on next page

¹ The investment results depicted here represent a net return after the deduction of advisory fees for Morgan Stanley accounts only.² Data for brokerage accounts is unavailable prior to 01/01/2003.

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Morgan Stanley Composite Performance prepared for Managed Endowment as of 09/30/13

Account Performance¹ *Continued from previous page*
Morgan Stanley Accounts Only

Account No.	Account Name (Type)	Market Value 09/30/13	Year-to-Date 12/31/12 to 09/30/13	Return (%)			Date of Inception ²	Inception Value
				Annualized Last-3-Years 09/30/10 to 09/30/13	Annualized Last-5-Years 09/30/08 to 09/30/13	Annualized Since Inception to 09/30/13		
383-108874	VERMONT STATE COLLEGES (Fiduciary Services) Delaware Investments - Internationa	919,948	14.9	7.0	4.5	12.8	02/06/03	2,483,086
383-108918	VERMONT STATE COLLEGES (Fiduciary Services) Anchor Capital - Mid Cap Value	594,211	17.1	9.8	7.9	16.0	02/27/03	795,409
383-108920	VERMONT STATE COLLEGES (Fiduciary Services) Madison - Intermediate Govt-Corp	2,697,632	(0.7)	1.4	4.3	3.4	02/28/03	4,039,638
383-110533	VERMONT STATE COLLEGES (Fiduciary Services) ClearBridge - Multi Cap Growth	1,781,777	28.8	19.6	15.7	8.3	04/21/06	1,040,220
383-110534	VERMONT STATE COLLEGES (Fiduciary Services) Seix Advisors - High Yield Bond	1,309,660	1.8	7.5	9.8	6.8	04/21/06	700,952
383-122584	VERMONT STATE COLLEGES (Investment Management Services) Investment Management Services	2,511,090	18.4	N/A	N/A	14.8	03/09/12	1,627,719
Total Advisory		\$20,872,401	10.9	9.1	8.6	6.3	12/26/02	\$3,085,318
Brokerage								
383-108919**		-	N/A	N/A	N/A	N/A	02/27/03	1,006,477
Total Brokerage		-	N/A	N/A	N/A	N/A	02/27/03	\$1,006,477
Total Net Dollar Weighted Returns		\$20,872,401	10.9	9.1	8.6	6.6	12/26/02	\$3,085,318

*Continued on next page*¹ The investment results depicted here represent a net return after the deduction of advisory fees for Morgan Stanley accounts only.² Data for brokerage accounts is unavailable prior to 01/01/2003.

** Account is ineligible for performance reporting.

Disclaimers prepared for Managed Endowment as of 09/30/13

General Disclosures

Information Disclosures:

This performance report has been prepared for your information only and is not a substitute for your official Morgan Stanley Smith Barney LLC account statements. Do not use the information in this report as the sole basis for investment decisions, nor take action relying on this information without confirming its accuracy and completeness. Please carefully review the attached glossary. Past performance is not a guarantee of future results.

Information is approximate: The information in this report is approximate and subject to updating, correction and other changes. We are not obligated to notify you if information changes. If there are discrepancies between your official account statement and this report, rely on your official account statement. Prices shown in your official account statement may differ from the prices shown in this report due to, among other things, different reporting methods, delays, market conditions and interruptions. Also, the figures in this report do not include all relevant costs (e.g., fees, commissions and taxes).

We obtain pricing and other information from various standard quotation services and other sources which we believe to be reliable, but we do not warrant or guarantee the accuracy or completeness of this information. The price that you would actually receive in the market for any investment may be higher or lower than the price shown in this report. The prices of securities and other investments not actively traded may be estimated or may not be available. For example:

- Bonds trading less frequently: We rely on outside pricing services or a computerized trading model, which cannot always give us actual market values.
- Annuities: Data in this report may have been provided by third party insurance carriers. (Not all insurance carriers provide data on annuities for performance calculations. The list of providers that provide data is available on request. Performance calculations are based on annuity values as of December 31, 2006 or later, depending on carrier participation.) This report might not reflect a transaction that posted at the insurance company before this reporting period. Depending on the carrier, annuities transactions may be net of certain fees or expenses.
- Alternative investments: The assets in these investments (and in corresponding benchmark indices) are difficult to value, values may be several weeks or more old, and the index values reflect pricing from multiple sources. Index values may be more up-to-date than the data for the alternative investments shown in this report. This report shows the latest generally available alternative investment and index data as of the date of this report.
- Non-traded Real Estate Investment Trusts (REITs) and certain other investments: These are illiquid and have no public markets.

We are not responsible for any clerical, computational or other errors or omissions. You are responsible for promptly reviewing your report and seeking clarification about entries that you do not understand. If you do not understand an entry in this report, suspect an error, or want more details on current prices or other information, contact your Financial Advisor.

Sources and Intent:

This investment evaluation is directed only to the client for whom the evaluation was performed. The underlying data has been obtained from sources considered to be reliable but its accuracy and completeness cannot be assured. This evaluation is for informational purposes only and is not intended to be an offer, solicitation, or recommendation with respect to the purchase or sale of any security. Performance for periods greater than one year is annualized. This information is being provided at your request and does not replace or supersede your monthly client account statement.

Not Tax or Other Advice:

The information in this report (including any gain and loss information) is not investment, legal, tax, accounting or other professional advice. Please contact your tax advisor to determine the appropriate information to be used in preparing your tax return. Gain/loss is provided for informational purposes only and should not be used for tax preparation. We do not guarantee nor independently verify the accuracy of gain and loss information.

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Disclaimers prepared for Managed Endowment as of 09/30/13

Asset classifications and performance calculation methodologies can differ among the various supplemental performance reports available through us. For example, some reports calculate Time Weighted performance using a weighted or Modified Dietz approach while others use a daily approach. In addition, some reports may display Dollar Weighted Returns. These differences can generate meaningful dispersions in the performance numbers displayed on different reports.

Liability and indemnification:

You agree not to hold Morgan Stanley Smith Barney LLC, Morgan Stanley & Co. LLC, their affiliates or third party information providers liable for any investment decision you make based on information in this report. You also agree to indemnify Morgan Stanley Smith Barney LLC, Morgan Stanley & Co. LLC and their affiliates and hold Morgan Stanley Smith Barney LLC, Morgan Stanley & Co. LLC and their affiliates harmless from and against any and all actions, claims, demands, losses or expenses whatsoever (including attorneys' fees and costs) resulting directly or indirectly from any breaches or violations by you of the terms and conditions on this page.

Classifications of Assets:

The security classifications in this report are based on information from several sources including: Morningstar, Moody's, Standard & Poor's and Morgan Stanley Investment Research. For the purposes of this report, fixed income assets that mature within 1 year may be classified as cash if they are a packaged product, or classified as fixed income if they are an individual security. Equity assets may be categorized based on their Capitalization as Large Cap, Mid Cap or Small Cap. Large Cap is defined as equities in the top 70 percent of investible market capitalization, Mid Cap is defined as the next 20 percent of investible market capitalization and Small Cap is defined as the next 7 percent of investible market cap. An "N/A" credit rating represents fixed income products that are not covered by S&P or Morningstar (or Moody's Rating). An "N/A" maturity rating represents fixed income products that are not covered by S&P or Morningstar (or Moody's). As a firm we classify assets based on general characteristics such as: asset type, underlying capital structure, and issuing organization. As many assets contain characteristics of more than one asset class, this asset classification may differ from others you may receive. These classifications are not intended to serve as a suitability analysis. For more information on asset classification methodology, please contact your Financial Advisor.

Advisory accounts are classified according to the underlying holdings of the account.

Income Summary:

Current Year Estimated and 12 Month Forward projected income figures are based on a combination of stated interest and/or dividend yield, as well as recent payment history, and are not a guarantee of future payments.

Benchmarks, Charts and Graphs:

Benchmark indices are provided for general reference purposes only. Indices are unmanaged and do not reflect payment of any expenses, fees or sales charges an investor would pay to purchase the securities it represents. Such costs would lower performance. You cannot invest directly in an index. An index's past performance is not a guarantee of future results. Index values for certain types of investments (e.g. alternative investments) are approximate and subject to updating, correction and other changes. Charts and graphs are for illustrative purposes only and are not intended to represent the performance of any Morgan Stanley Smith Barney LLC offering. Also, if your account was enrolled in performance reporting prior to May 1, 2003, your gross portfolio returns and the returns for all comparative indices have a start date of the month following the account's inception date. Additionally, the following indices are available only on a monthly basis and are, therefore, measured from the beginning of the month following the account's inception: CPI, IFC Investable Emerging Markets, National Association REIT, Wilshire REIT, all Merrill Lynch Municipal Indices, the Merrill Lynch Investment Grade Convertible and the Merrill Lynch High Yield Master.

Performance Calculations

Contribution / Withdrawal Valuation:

The total value of capital contributed to or withdrawn from the account during the reporting period. The dollar amount represented by contribution or withdrawal transactions is excluded from the calculation of Portfolio Appreciation.

Internal Rate of Return (Dollar-Weighted):

Internal Rate of Return (IRR) tracks the performance of actual dollars invested over time. IRR is the discount rate that equates the cost of an investment with the cash generated by that investment. IRR accounts for the timing and magnitude of cash flows. IRR should not be used to compare an account's performance to benchmark indices (e.g. S&P 500) since index performance does not take into account the effect of cash flows.

Disclaimers prepared for Managed Endowment as of 09/30/13

Time Weighted Rate of Return:

Time Weighted Rate of Return (TWR) measures an account's compounded rate of growth over the specified time period. TWR is the return produced over time by an account independent of contributions or withdrawals. TWR is used to compare an account's performance to relevant benchmark indices (e.g. S&P 500). Different methodologies for calculating performance at the Household/Portfolio level and the Account level exist, making it possible for returns to be slightly different depending on the level being displayed. Households/Portfolios and Accounts with a historical period use a Modified Dietz calculation while Accounts with no historical periods use Modified Dietz but revalue on dates of large cash flows.

Morgan Stanley Accounts

Historical Data:

Portfolio Minder provides a life view of an account's history with the firm and will include performance to the original performance inception of the account. Performance inception date does not necessarily correspond to account inception. Please reference the inception column to establish performance coverage.

Return Reconciliation

Although checks and balances are in place, we strongly encourage you to review all returns carefully. This is especially true for returns up to a current date. Daily performance data is un-reconciled and is intended for illustrative purposes only. The CSG Performance Group will not reconcile daily performance inquiries.

Unsupervised Assets:

This report utilizes the total account view. Unsupervised assets contained within advisory accounts have been included under the advisory section and will be taken into account for both market value and performance.

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Prepared for:

Vermont State Colleges

Prepared by:

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Vice President-Wealth Management

69 Swift Street, 4th Floor
South Burlington VT 05403

Portfolio Review

Information as of September 30, 2013
Prepared on October 22, 2013

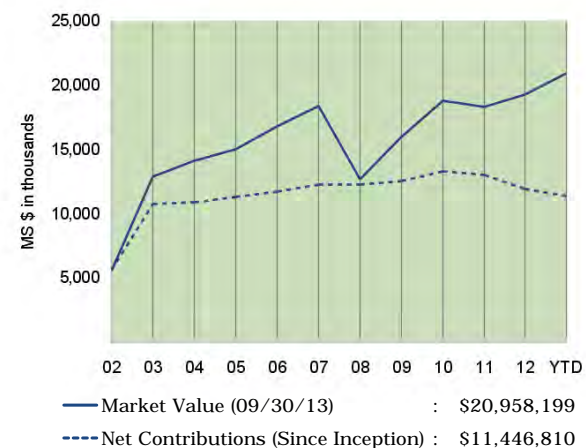
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Composite Allocation	3
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Morgan Stanley

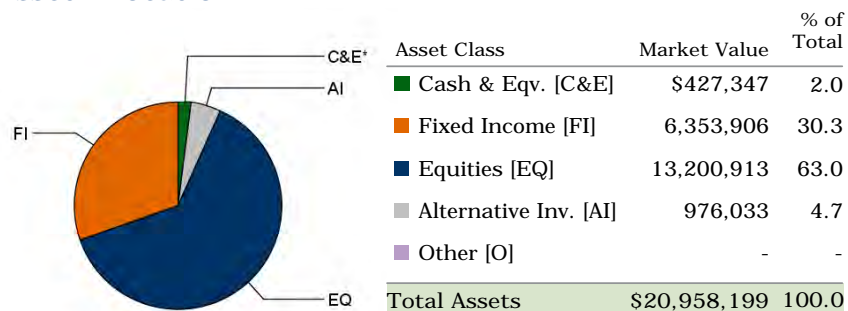
Investment Summary prepared for Vermont State Colleges as of 09/30/13

Asset Growth and Portfolio Returns¹

	Year-to-Date 12/31/12 to 09/30/13	Last-3-Years 09/30/10 to 09/30/13	Last-5-Years 09/30/08 to 09/30/13	For the Period ² 12/26/02 to 09/30/13
Beginning Value	\$19,332,019	\$17,452,858	\$14,588,375	\$5,616,088
Net Contributions	(492,273)	(1,693,591)	(887,405)	5,830,722
Ending Value	20,958,199	20,958,199	20,958,199	20,958,199
Total Returns	\$2,118,453	\$5,198,932	\$7,257,230	\$9,511,388
Dollar Weighted Rate of Return (IRR)		Annualized	Annualized	Annualized
Advisory Net Returns (%)	10.9	9.1	8.6	6.3
Brokerage Net Returns (%)	37.1	37.1	0.1	2.3
Total Net Returns (%)	11.0	9.2	8.2	5.6
40%S&P 15%EAFE 45%LBGC INT	9.7	9.1	7.8	7.0
90-Day US T-Bill (%)	0.0	0.1	0.1	1.6



Asset Allocation



*Available Cash is \$26,937 or 0.13%.

¹ The investment results depicted here represent a net return after the deduction of advisory fees for Morgan Stanley accounts only.

² Data for brokerage accounts is unavailable prior to 01/01/2003.

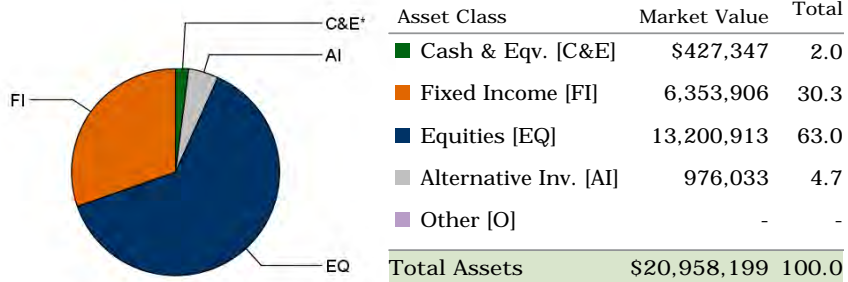
Income Summary

	Year-to-Date 01/01/13 09/30/13	Estimated	
		Year 2013 01/01/13 12/31/13	Next 12 Months 11/01/13 10/31/14
Taxable	357,333	526,134	510,645
Non Taxable	916	-	-
Tax Deferred	-	-	-
Morgan Stanley Total Income	358,249	526,134	510,645

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Composite Allocation prepared for Vermont State Colleges as of 09/30/13

Asset Allocation



*Available Cash is \$26,937 or 0.13%.

Style Analysis

Fixed Income (% of Asset Class)

Domestic

Short	Interm.	Long	
0.0	17.3	0.0	High Quality
2.1	16.4	0.0	Medium Quality
18.2	0.0	0.7	Low Quality

International

N/A

14.8	30.5
------	------

Equity (% of Asset Class)

Domestic

Value	Core	Growth	
27.9	7.3	23.1	Large Size
2.7	3.7	3.5	Medium Size
3.6	0.0	0.6	Small Size

International

Other

Core	Emerg.	
19.3	7.2	1.1

Asset Allocation Detail

Account No.	Account	Cash Equivalents ¹	Fixed Income	Equities	Alternative Investments	Other	Total Account Value
Household Total		\$427,347 2.0%	\$6,353,906 30.3%	\$13,200,913 63.0%	\$976,033 4.7%	-	\$20,958,199 100.0%

Managed Endowment

383-108872	VERMONT STATE COLLEGES	119,422	2,505,466	7,510,136	923,059	-	11,058,082
	Consulting Group Advisor	1.1%	22.7%	67.9%	8.3%	-	100.0%
	Consulting Group Advisor						
383-110534	VERMONT STATE COLLEGES	87,194	1,222,466	-	-	-	1,309,660
	Seix Advisors - High Yield Bond	6.7%	93.3%	-	-	-	100.0%
	Fiduciary Services						

continued on next page

¹ May include fixed income due within a year.

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Composite Allocation prepared for Vermont State Colleges as of 09/30/13

Asset Allocation Detail *continued from previous page*

Account No.	Account	Cash Equivalents ¹	Fixed Income	Equities	Alternative Investments	Other	Total Account Value
383-108874	VERMONT STATE COLLEGES	25,902	-	894,046	-	-	919,948
	Delaware Investments - International Fiduciary Services	2.8%	-	97.2%	-	-	100.0%
383-108918	VERMONT STATE COLLEGES	52,344	-	488,893	52,974	-	594,211
	Anchor Capital - Mid Cap Value Fiduciary Services	8.8%	-	82.3%	8.9%	-	100.0%
383-108919	VERMONT STATE COLLEGES	-	-	-	-	-	-
	REG	-	-	-	-	-	100.0%
383-108920	VERMONT STATE COLLEGES	71,657	2,625,975	-	-	-	2,697,632
	Madison - Intermediate Govt-Corp Fiduciary Services	2.7%	97.3%	-	-	-	100.0%
383-110533	VERMONT STATE COLLEGES	26,905	-	1,754,872	-	-	1,781,778
	ClearBridge - Multi Cap Growth Fiduciary Services	1.5%	-	98.5%	-	-	100.0%
383-122584	VERMONT STATE COLLEGES	42,241	-	2,468,850	-	-	2,511,090
	Investment Management Services	1.7%	-	98.3%	-	-	100.0%
Portfolio Total		\$425,664	\$6,353,906	\$13,116,797	\$976,033	-	\$20,872,401
		2.0%	30.4%	62.8%	4.7%	-	100.0%

Operations

383-108873	VERMONT STATE COLLEGES	1,682	-	84,116	-	-	85,798
	REG	2.0%	-	98.0%	-	-	100.0%
Portfolio Total		\$1,682	-	\$84,116	-	-	\$85,798
		2.0%	-	98.0%	-	-	100.0%
Household Total		\$427,347	\$6,353,906	\$13,200,913	\$976,033	-	\$20,958,199
		2.0%	30.3%	63.0%	4.7%	-	100.0%

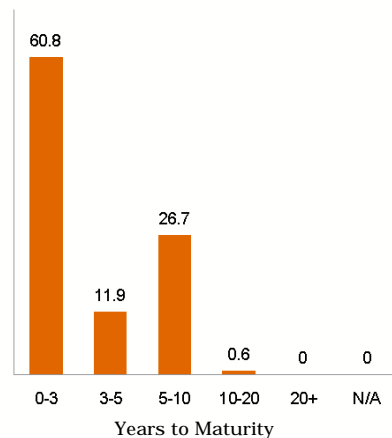
*continued on next page*¹ May include fixed income due within a year.

If external holdings were provided, they have been included in this report in order to provide you with a more complete picture of your financial holdings. Please note: Morgan Stanley Smith Barney LLC is not responsible for information (including valuations) from external sources. Please contact your financial advisor to update your information.

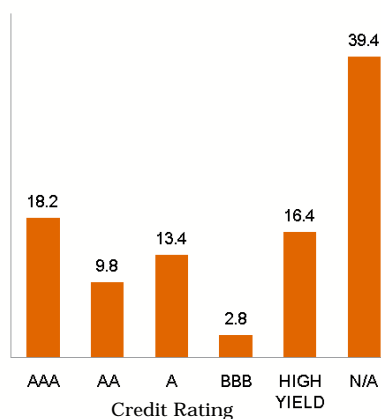
Composite Analysis prepared for Vermont State Colleges as of 09/30/13

Fixed Income

Maturity Schedule (%)



Credit Rating (%)



Fixed Income

Top Holdings

Security Name	Market Value	% of Fixed
LOOMIS SAYLES BOND INST	\$1,090,264	17.2
AMER CENT INTL BOND INV	819,472	12.9
VANGUARD SH TM INVT GR INV	595,730	9.4
UNITED STATES TREASURY NOTE	222,211	3.5
UNITED STATES TREASURY NOTE	188,004	3.0
UNITED STATES TREASURY NOTE	182,001	2.9
UNITED STATES TREASURY NOTE	173,147	2.7
FED NATL MTG ASSN	160,113	2.5
FED HOME LN MTG CORP	154,101	2.4
NATIONAL RURAL UTILITIES	153,268	2.4
Total Fixed Income Top Holdings	3,738,311	58.8
Total Fixed Income	6,353,906	100.0

Equities

Sector Allocation

Sector	Market Value	% of Equities
Consumer Discretionary	972,776	7.4
Consumer Staples	543,118	4.1
Energy	512,660	3.9
Financials	541,177	4.1
Health Care	929,950	7
Industrials	828,094	6.3
Information Technology	741,329	5.6
Materials	150,304	1.1
Telecommunication Services	241,798	1.8
Utilities	203,362	1.5
Others	7,536,345	57.1
Total	13,200,913	100.0

Top Holdings

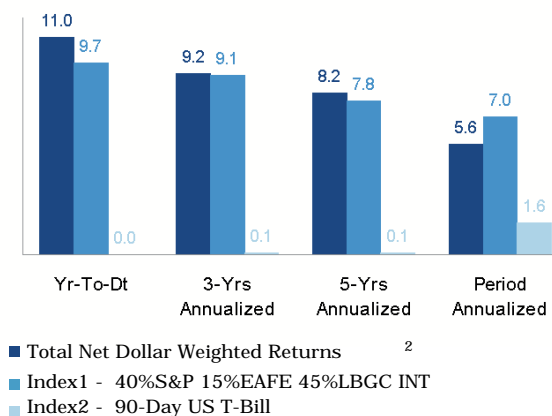
Security Name	Market Value	% of Equities
ISHARES RUSSELL 1000 VALUE ETF	\$2,614,446	19.8
ISHARES RUSSELL 1000 GRW ETF	2,225,181	16.9
WILLIAM BLAIR INTL GROWTH I	1,139,990	8.6
LAZARD EMERGING MARKETS I	453,006	3.4
OPPENHEIMER DEVELOPING MKTS Y	443,932	3.4
ROYCE PREMIER INV	343,837	2.6
ISHARES S&P MID-CAP 400 G ETF	175,000	1.3
BIOGEN IDEC INC	157,698	1.2
COMCAST CORP CL A SPECIAL NEW	146,834	1.1
UNITEDHEALTH GP INC	118,085	0.9
Total Equities Top Holdings	7,818,010	59.2
Total Equities	13,200,913	100.0

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Morgan Stanley Composite Performance prepared for Vermont State Colleges as of 09/30/13

Portfolio Returns (%) ¹
Morgan Stanley Accounts Only

	Year-to-Date 12/31/12 to 09/30/13	Annualized Last-3-Years 09/30/10 to 09/30/13	Annualized Last-5-Years 09/30/08 to 09/30/13	Annualized For the Period 12/26/02 to 09/30/13
Total Net Dollar Weighted Returns ²	11.0	9.2	8.2	5.6



Representative Index

40%S&P 15%EAFE 45%LBGC INT	9.7	9.1	7.8	7.0
90-Day US T-Bill	0.0	0.1	0.1	1.6

Account Performance ¹
Morgan Stanley Accounts Only

Account No.	Account Name (Type)	Market Value 09/30/13	Return (%)				Date of Inception ²	Inception Value
			Year-to-Date 12/31/12 to 09/30/13	Annualized Last-3-Years 09/30/10 to 09/30/13	Annualized Last-5-Years 09/30/08 to 09/30/13	Annualized Since Inception to 09/30/13		
Total Net Dollar Weighted Returns		\$20,958,199	11.0	9.2	8.2	5.6	12/26/02	\$5,616,088
Advisory 383-108872	VERMONT STATE COLLEGES (Consulting Group Advisor) Consulting Group Advisor	11,058,082	10.6	9.8	9.0	N/A	12/26/02	3,085,318

Continued on next page

¹ The investment results depicted here represent a net return after the deduction of advisory fees for Morgan Stanley accounts only.² Data for brokerage accounts is unavailable prior to 01/01/2003.

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Morgan Stanley Composite Performance prepared for Vermont State Colleges as of 09/30/13

Account Performance¹ *Continued from previous page*
Morgan Stanley Accounts Only

Account No.	Account Name (Type)	Market Value 09/30/13	Year-to-Date 12/31/12 to 09/30/13	Return (%)			Date of Inception ²	Inception Value
				Annualized Last-3-Years 09/30/10 to 09/30/13	Annualized Last-5-Years 09/30/08 to 09/30/13	Annualized Since Inception to 09/30/13		
383-108874	VERMONT STATE COLLEGES (Fiduciary Services) Delaware Investments - Internationa	919,948	14.9	7.0	4.5	12.8	02/06/03	2,483,086
383-108918	VERMONT STATE COLLEGES (Fiduciary Services) Anchor Capital - Mid Cap Value	594,211	17.1	9.8	7.9	16.0	02/27/03	795,409
383-108920	VERMONT STATE COLLEGES (Fiduciary Services) Madison - Intermediate Govt-Corp	2,697,632	(0.7)	1.4	4.3	3.4	02/28/03	4,039,638
383-110533	VERMONT STATE COLLEGES (Fiduciary Services) ClearBridge - Multi Cap Growth	1,781,777	28.8	19.6	15.7	8.3	04/21/06	1,040,220
383-110534	VERMONT STATE COLLEGES (Fiduciary Services) Seix Advisors - High Yield Bond	1,309,660	1.8	7.5	9.8	6.8	04/21/06	700,952
383-122584	VERMONT STATE COLLEGES (Investment Management Services) Investment Management Services	2,511,090	18.4	N/A	N/A	14.8	03/09/12	1,627,719
Total Advisory		\$20,872,401	10.9	9.1	8.6	6.3	12/26/02	\$3,085,318
Brokerage								
383-108873	VERMONT STATE COLLEGES (REG)	85,798	37.1	26.1	1.6	(20.9)	12/26/02	2,530,770
383-108919**		-	N/A	N/A	N/A	N/A	02/27/03	1,006,477
Total Brokerage		\$85,798	37.1	37.1	0.1	2.3	12/26/02	\$2,530,770

*Continued on next page*¹ The investment results depicted here represent a net return after the deduction of advisory fees for Morgan Stanley accounts only.² Data for brokerage accounts is unavailable prior to 01/01/2003.

** Account is ineligible for performance reporting.

*** Performance includes closed accounts. For a complete list of closed accounts included in performance please see the disclaimer page.

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Morgan Stanley Composite Performance prepared for Vermont State Colleges as of 09/30/13

Account Performance¹ *Continued from previous page*
Morgan Stanley Accounts Only

		Return (%)					Date of Inception ²	Inception Value
Account No.	Account Name (Type)	Market Value 09/30/13	Year-to-Date 12/31/12 to 09/30/13	Annualized Last-3-Years 09/30/10 to 09/30/13	Annualized Last-5-Years 09/30/08 to 09/30/13	Annualized Since Inception to 09/30/13		
Total Net Dollar Weighted Returns		\$20,958,199	11.0	9.2	8.2	5.6	12/26/02	\$5,616,088

Continued on next page

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Disclaimers prepared for Vermont State Colleges as of 09/30/13

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This performance report has been prepared for your information only and is not a substitute for your official Morgan Stanley Smith Barney LLC account statements. Do not use the information in this report as the sole basis for investment decisions, nor take action relying on this information without confirming its accuracy and completeness. Please carefully review the attached glossary. Past performance is not a guarantee of future results.

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Asset classifications and performance calculation methodologies can differ among the various supplemental performance reports available through us. For example, some reports calculate Time Weighted performance using a weighted or Modified Dietz approach while others use a daily approach. In addition, some reports may display Dollar Weighted Returns. These differences can generate meaningful dispersions in the performance numbers displayed on different reports.

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Classifications of Assets:

The security classifications in this report are based on information from several sources including: Morningstar, Moody's, Standard & Poor's and Morgan Stanley Investment Research. For the purposes of this report, fixed income assets that mature within 1 year may be classified as cash if they are a packaged product, or classified as fixed income if they are an individual security. Equity assets may be categorized based on their Capitalization as Large Cap, Mid Cap or Small Cap. Large Cap is defined as equities in the top 70 percent of investible market capitalization, Mid Cap is defined as the next 20 percent of investible market capitalization and Small Cap is defined as the next 7 percent of investible market cap. An "N/A" credit rating represents fixed income products that are not covered by S&P or Morningstar (or Moody's Rating). An "N/A" maturity rating represents fixed income products that are not covered by S&P or Morningstar (or Moody's). As a firm we classify assets based on general characteristics such as: asset type, underlying capital structure, and issuing organization. As many assets contain characteristics of more than one asset class, this asset classification may differ from others you may receive. These classifications are not intended to serve as a suitability analysis. For more information on asset classification methodology, please contact your Financial Advisor.

Advisory accounts are classified according to the underlying holdings of the account.

Income Summary:

Current Year Estimated and 12 Month Forward projected income figures are based on a combination of stated interest and/or dividend yield, as well as recent payment history, and are not a guarantee of future payments.

Benchmarks, Charts and Graphs:

Benchmark indices are provided for general reference purposes only. Indices are unmanaged and do not reflect payment of any expenses, fees or sales charges an investor would pay to purchase the securities it represents. Such costs would lower performance. You cannot invest directly in an index. An index's past performance is not a guarantee of future results. Index values for certain types of investments (e.g. alternative investments) are approximate and subject to updating, correction and other changes. Charts and graphs are for illustrative purposes only and are not intended to represent the performance of any Morgan Stanley Smith Barney LLC offering. Also, if your account was enrolled in performance reporting prior to May 1, 2003, your gross portfolio returns and the returns for all comparative indices have a start date of the month following the account's inception date. Additionally, the following indices are available only on a monthly basis and are, therefore, measured from the beginning of the month following the account's inception: CPI, IFC Investable Emerging Markets, National Association REIT, Wilshire REIT, all Merrill Lynch Municipal Indices, the Merrill Lynch Investment Grade Convertible and the Merrill Lynch High Yield Master.

Performance Calculations

Contribution / Withdrawal Valuation:

The total value of capital contributed to or withdrawn from the account during the reporting period. The dollar amount represented by contribution or withdrawal transactions is excluded from the calculation of Portfolio Appreciation.

Internal Rate of Return (Dollar-Weighted):

Internal Rate of Return (IRR) tracks the performance of actual dollars invested over time. IRR is the discount rate that equates the cost of an investment with the cash generated by that investment. IRR accounts for the timing and magnitude of cash flows. IRR should not be used to compare an account's performance to benchmark indices (e.g. S&P 500) since index performance does not take into account the effect of cash flows.

Disclaimers prepared for Vermont State Colleges as of 09/30/13

Time Weighted Rate of Return:

Time Weighted Rate of Return (TWR) measures an account's compounded rate of growth over the specified time period. TWR is the return produced over time by an account independent of contributions or withdrawals. TWR is used to compare an account's performance to relevant benchmark indices (e.g. S&P 500). Different methodologies for calculating performance at the Household/Portfolio level and the Account level exist, making it possible for returns to be slightly different depending on the level being displayed. Households/Portfolios and Accounts with a historical period use a Modified Dietz calculation while Accounts with no historical periods use Modified Dietz but revalue on dates of large cash flows.

Morgan Stanley Accounts

Historical Data:

Portfolio Minder provides a life view of an account's history with the firm and will include performance to the original performance inception of the account. Performance inception date does not necessarily correspond to account inception. Please reference the inception column to establish performance coverage.

Return Reconciliation

Although checks and balances are in place, we strongly encourage you to review all returns carefully. This is especially true for returns up to a current date. Daily performance data is un-reconciled and is intended for illustrative purposes only. The CSG Performance Group will not reconcile daily performance inquiries.

Unsupervised Assets:

This report utilizes the total account view. Unsupervised assets contained within advisory accounts have been included under the advisory section and will be taken into account for both market value and performance.

Closed Accounts:

999-209262, 999-209263

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